

# Local Market Update – December 2019

A Research Tool Provided by the Greater Greenville Association of REALTORS®

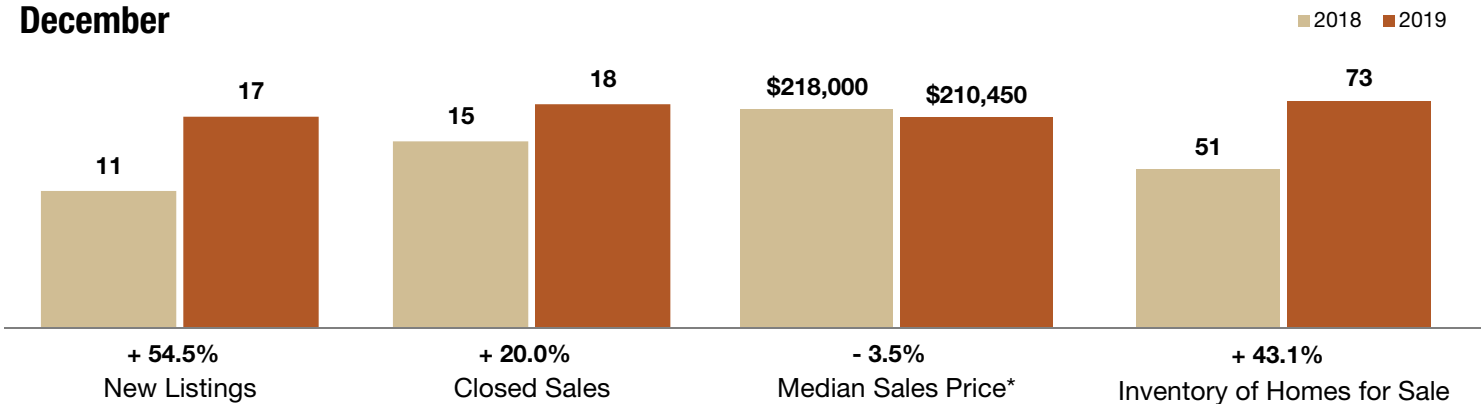


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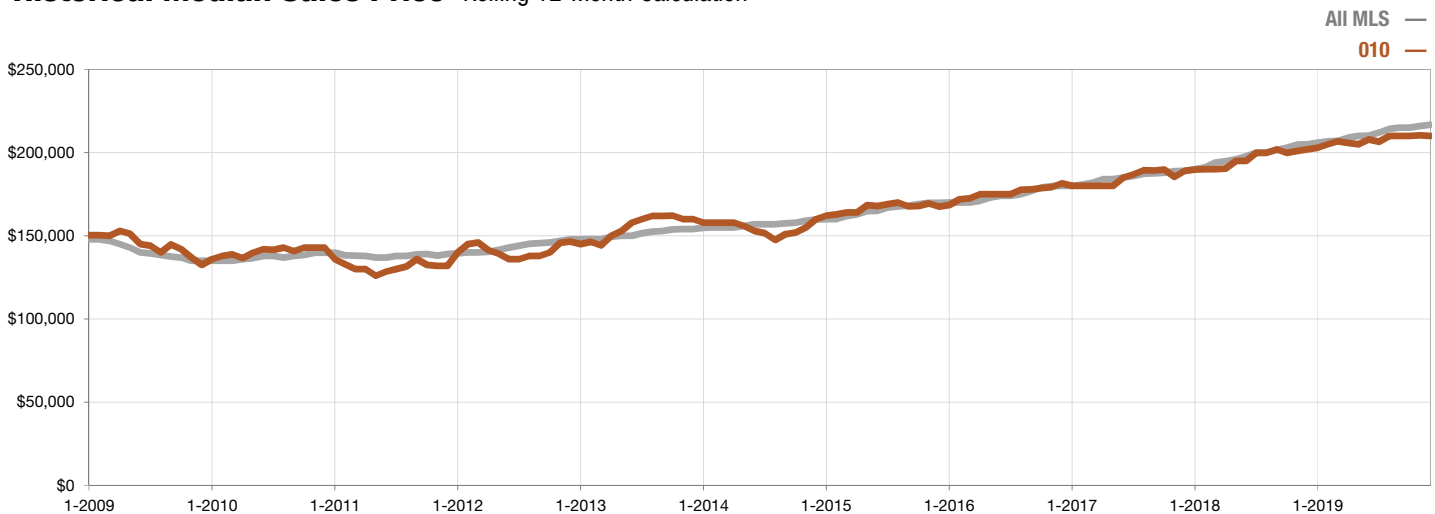
Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	11	17	+ 54.5%	365	380	+ 4.1%
Closed Sales	15	18	+ 20.0%	278	277	- 0.4%
Median Sales Price*	\$218,000	\$210,450	- 3.5%	\$202,000	\$210,000	+ 4.0%
Percent of List Price Received*	98.6%	98.8%	+ 0.2%	98.8%	98.2%	- 0.6%
Days on Market Until Sale	46	28	- 39.1%	28	40	+ 42.9%
Inventory of Homes for Sale	51	73	+ 43.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## December



## Historical Median Sales Price Rolling 12-Month Calculation



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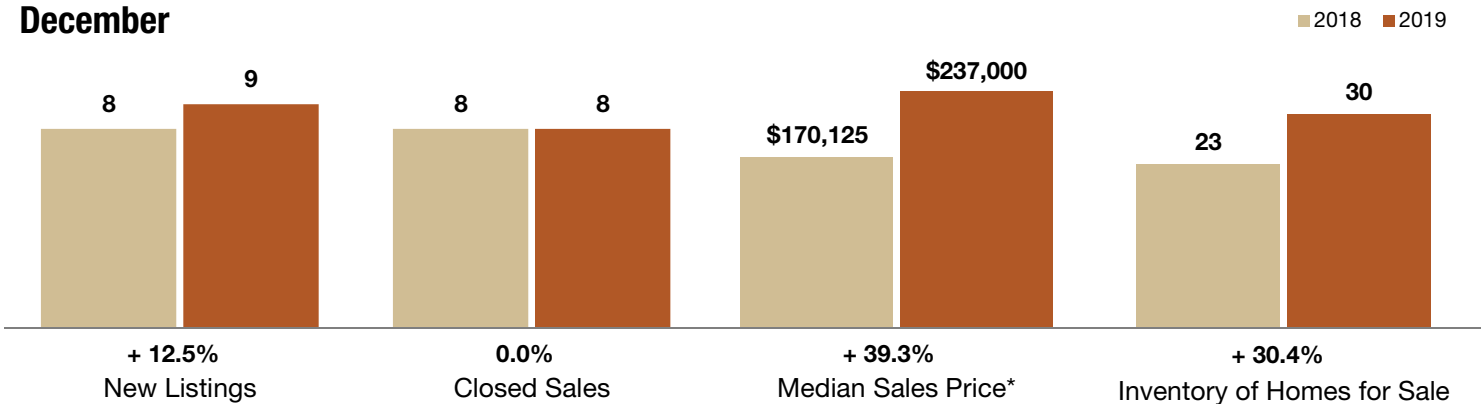


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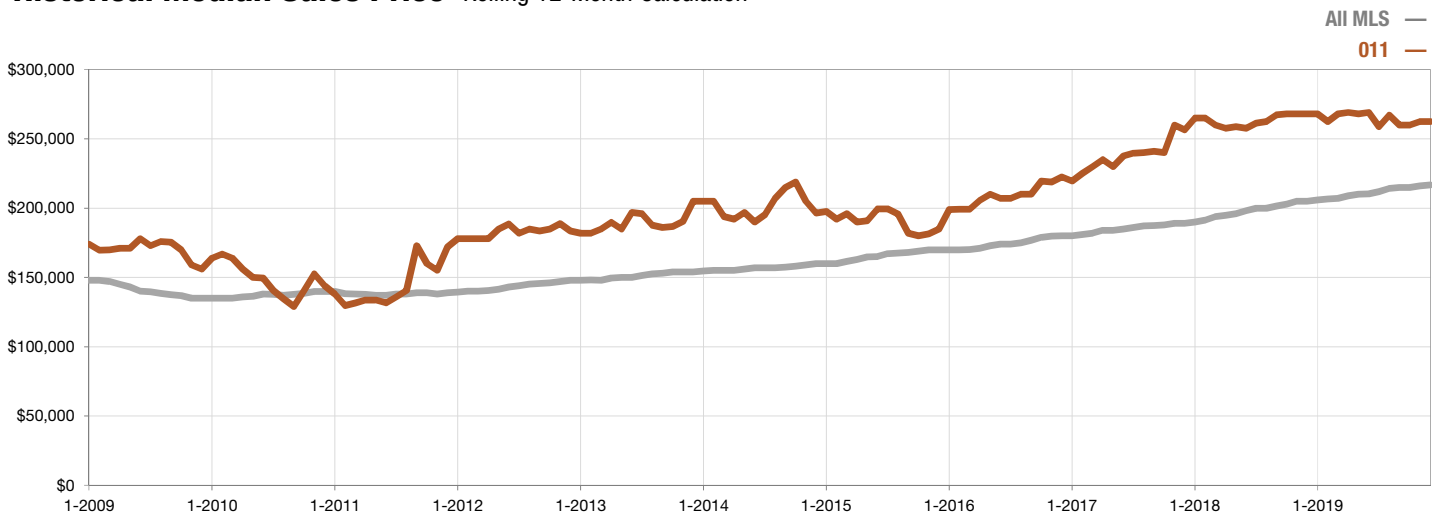
Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	8	9	+ 12.5%	153	182	+ 19.0%
Closed Sales	8	8	0.0%	117	134	+ 14.5%
Median Sales Price*	\$170,125	\$237,000	+ 39.3%	\$268,000	\$262,450	- 2.1%
Percent of List Price Received*	98.5%	95.6%	- 2.9%	98.0%	96.9%	- 1.1%
Days on Market Until Sale	75	52	- 30.7%	46	51	+ 10.9%
Inventory of Homes for Sale	23	30	+ 30.4%	--	--	--

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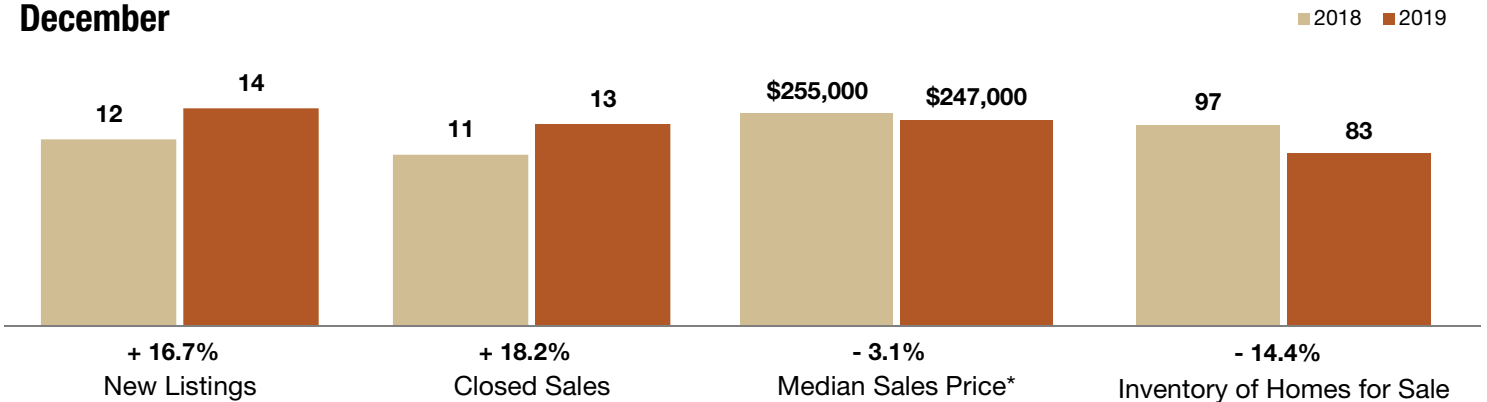


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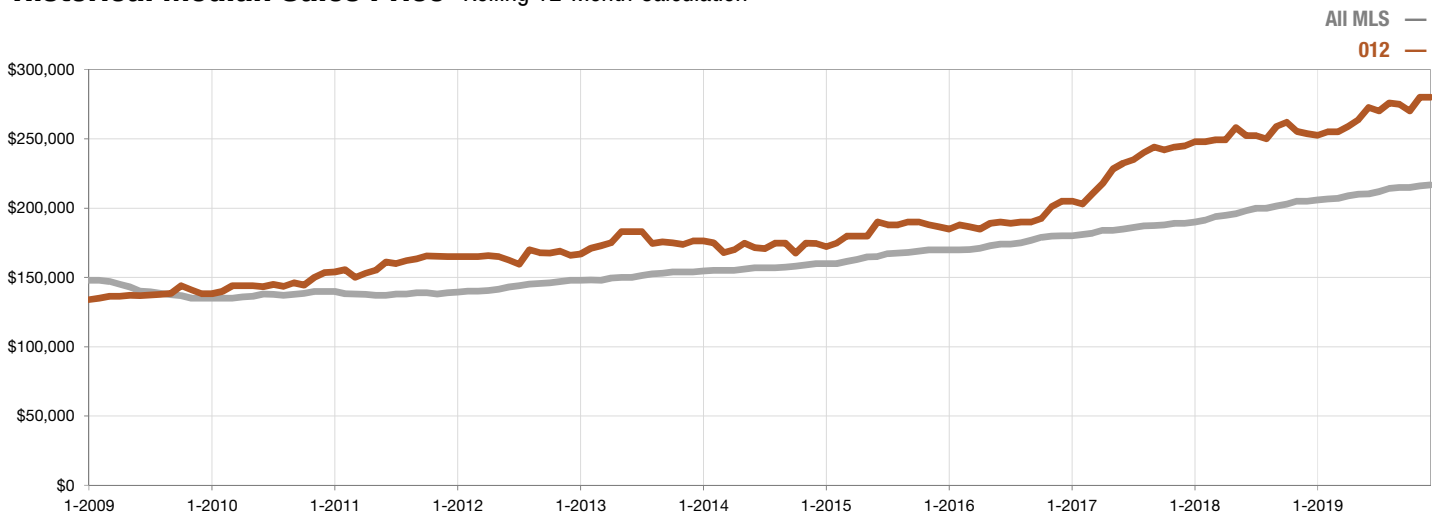
Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	12	14	+ 16.7%	248	255	+ 2.8%
Closed Sales	11	13	+ 18.2%	142	161	+ 13.4%
Median Sales Price*	\$255,000	\$247,000	- 3.1%	\$253,760	\$280,000	+ 10.3%
Percent of List Price Received*	96.2%	95.8%	- 0.3%	97.3%	96.7%	- 0.6%
Days on Market Until Sale	127	87	- 31.5%	88	103	+ 17.0%
Inventory of Homes for Sale	97	83	- 14.4%	--	--	--

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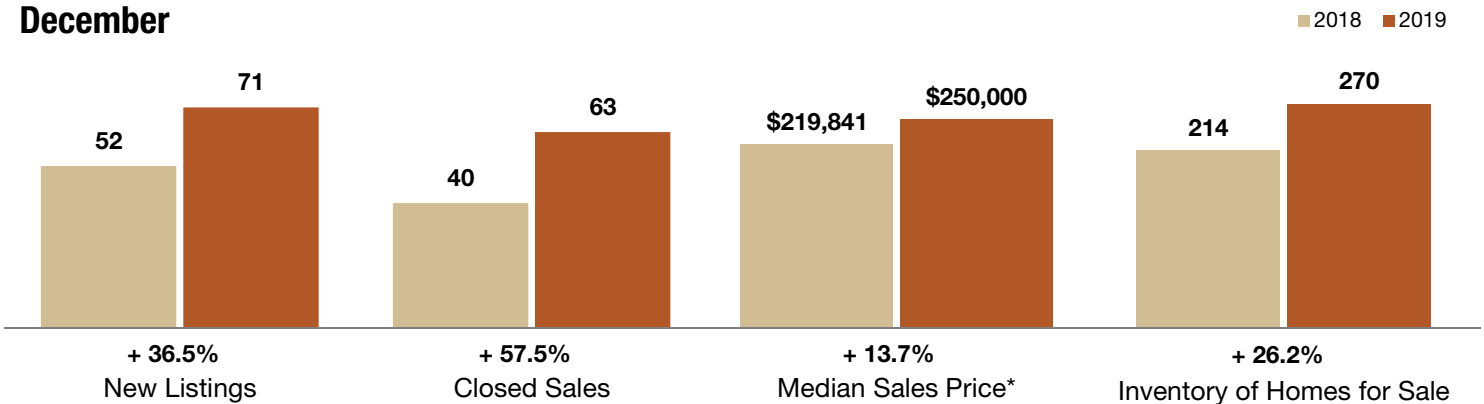


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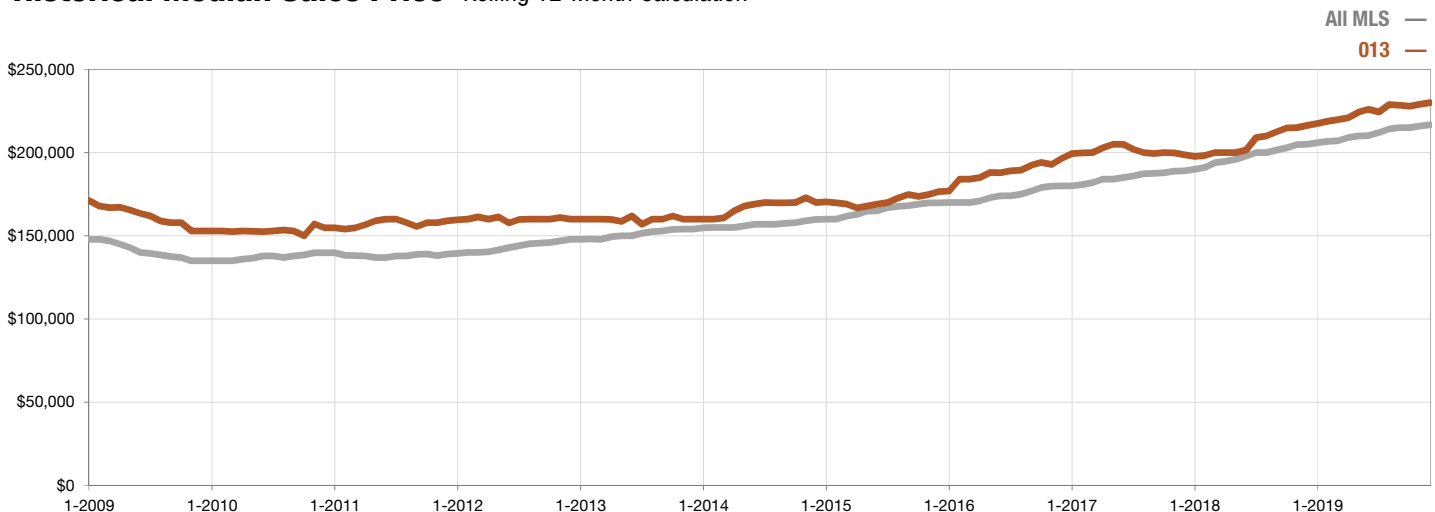
Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	52	71	+ 36.5%	869	1,056	+ 21.5%
Closed Sales	40	63	+ 57.5%	613	707	+ 15.3%
Median Sales Price*	\$219,841	\$250,000	+ 13.7%	\$216,400	\$230,000	+ 6.3%
Percent of List Price Received*	98.0%	97.6%	- 0.4%	98.3%	98.1%	- 0.2%
Days on Market Until Sale	113	74	- 34.5%	57	59	+ 3.5%
Inventory of Homes for Sale	214	270	+ 26.2%	--	--	--

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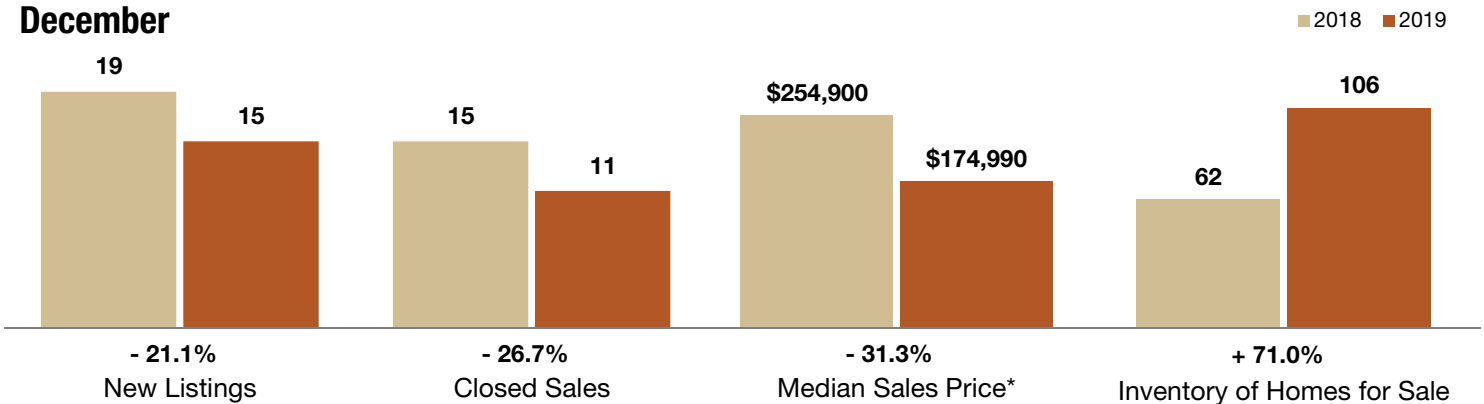


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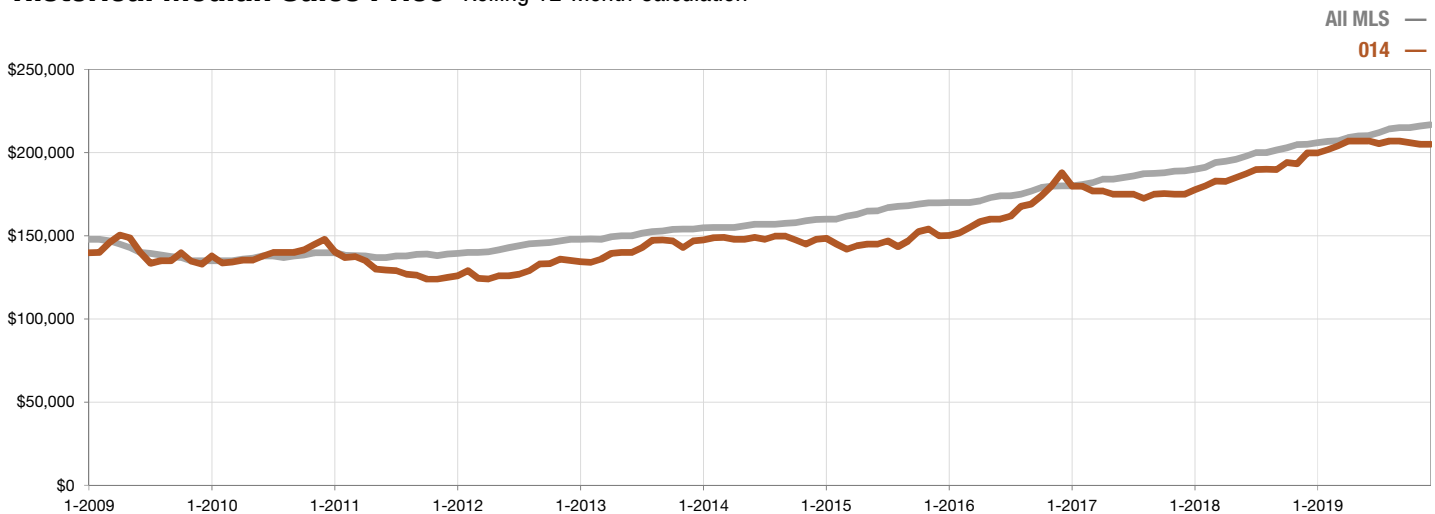
Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	19	15	- 21.1%	343	394	+ 14.9%
Closed Sales	15	11	- 26.7%	255	279	+ 9.4%
Median Sales Price*	\$254,900	\$174,990	- 31.3%	\$199,900	\$205,000	+ 2.6%
Percent of List Price Received*	96.1%	94.3%	- 1.9%	97.6%	98.2%	+ 0.6%
Days on Market Until Sale	53	92	+ 73.6%	46	51	+ 10.9%
Inventory of Homes for Sale	62	106	+ 71.0%	--	--	--

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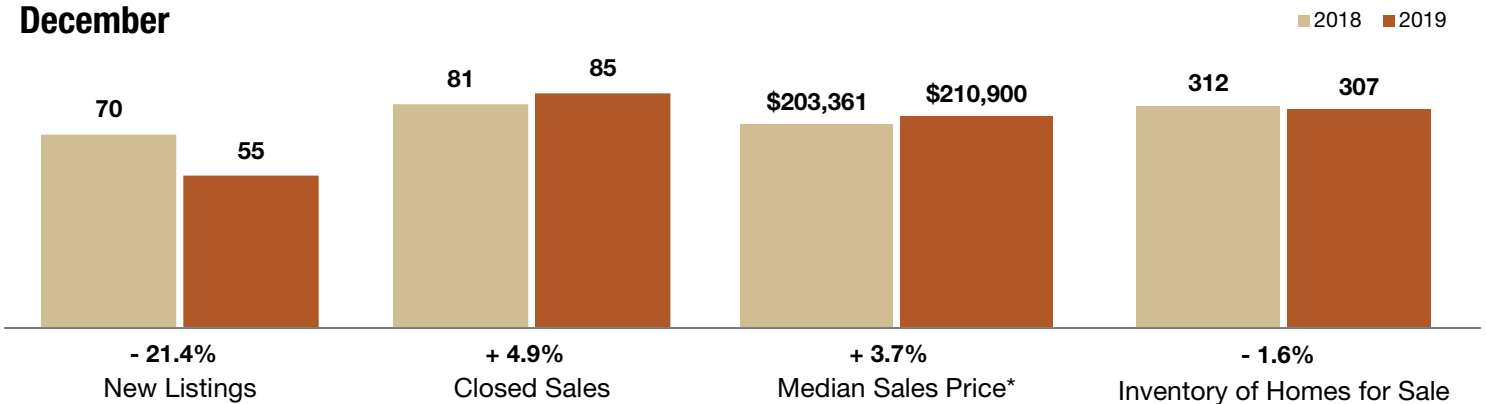


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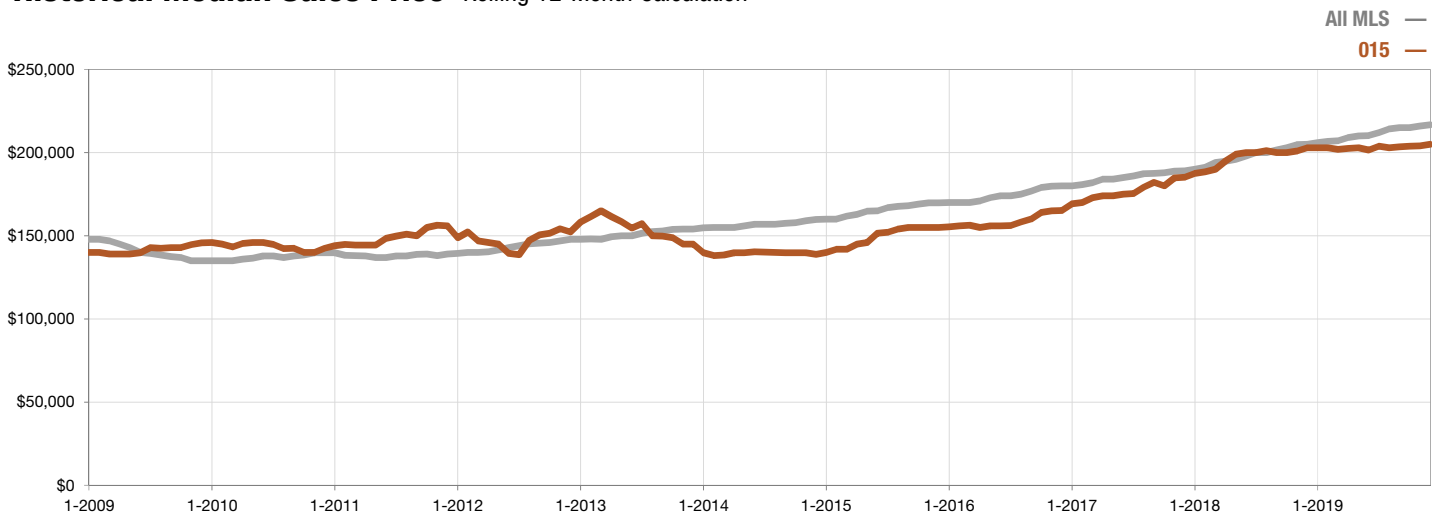
Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	70	55	- 21.4%	1,170	1,359	+ 16.2%
Closed Sales	81	85	+ 4.9%	786	1,013	+ 28.9%
Median Sales Price*	\$203,361	<b>\$210,900</b>	+ 3.7%	\$202,890	<b>\$205,000</b>	+ 1.0%
Percent of List Price Received*	97.9%	<b>98.8%</b>	+ 1.0%	98.6%	<b>98.7%</b>	+ 0.0%
Days on Market Until Sale	85	<b>81</b>	- 4.7%	70	<b>72</b>	+ 2.9%
Inventory of Homes for Sale	312	<b>307</b>	- 1.6%	--	--	--

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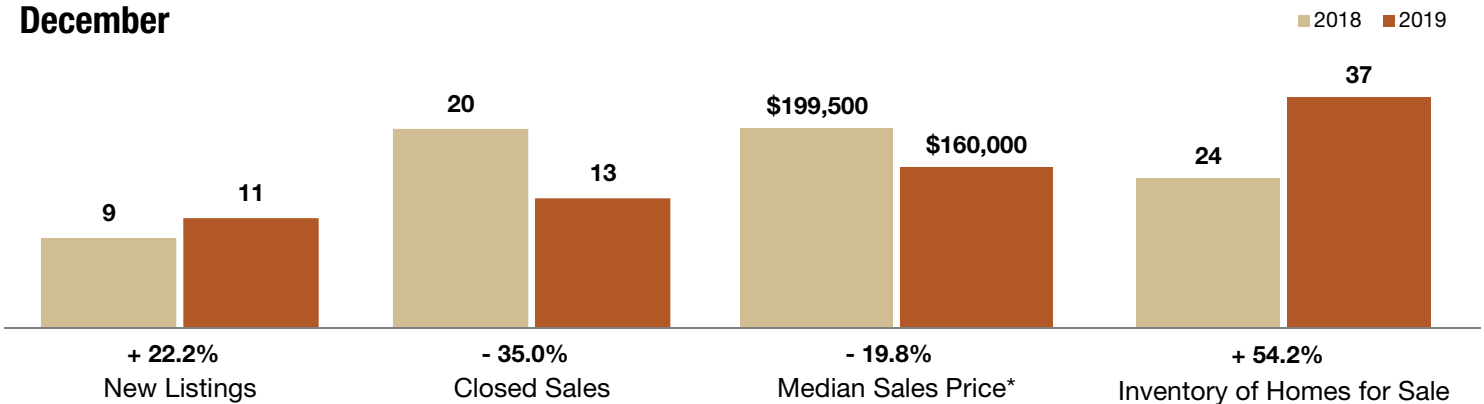


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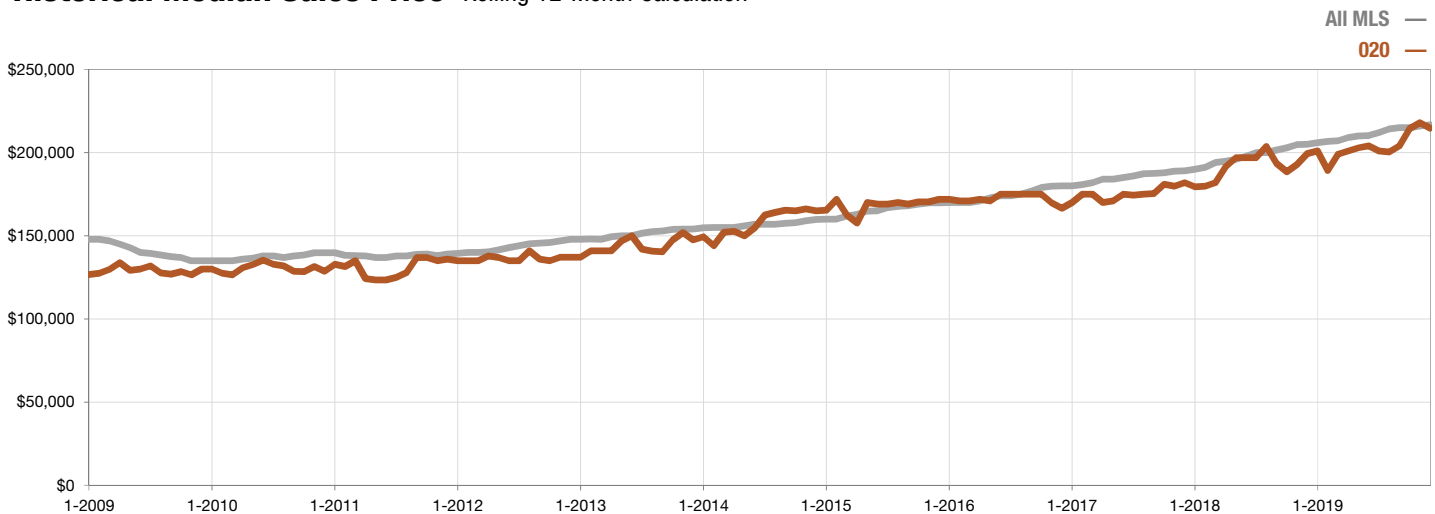
Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	9	11	+ 22.2%	206	208	+ 1.0%
Closed Sales	20	13	- 35.0%	178	170	- 4.5%
Median Sales Price*	\$199,500	\$160,000	- 19.8%	\$199,500	\$214,750	+ 7.6%
Percent of List Price Received*	97.8%	96.3%	- 1.6%	97.5%	98.2%	+ 0.7%
Days on Market Until Sale	21	26	+ 23.8%	31	28	- 9.7%
Inventory of Homes for Sale	24	37	+ 54.2%	--	--	--

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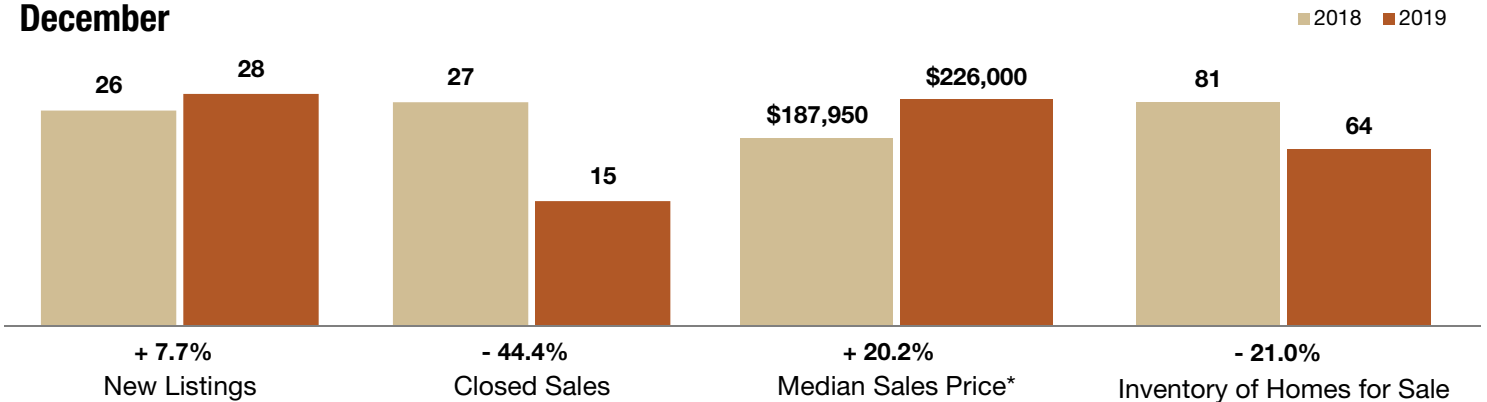


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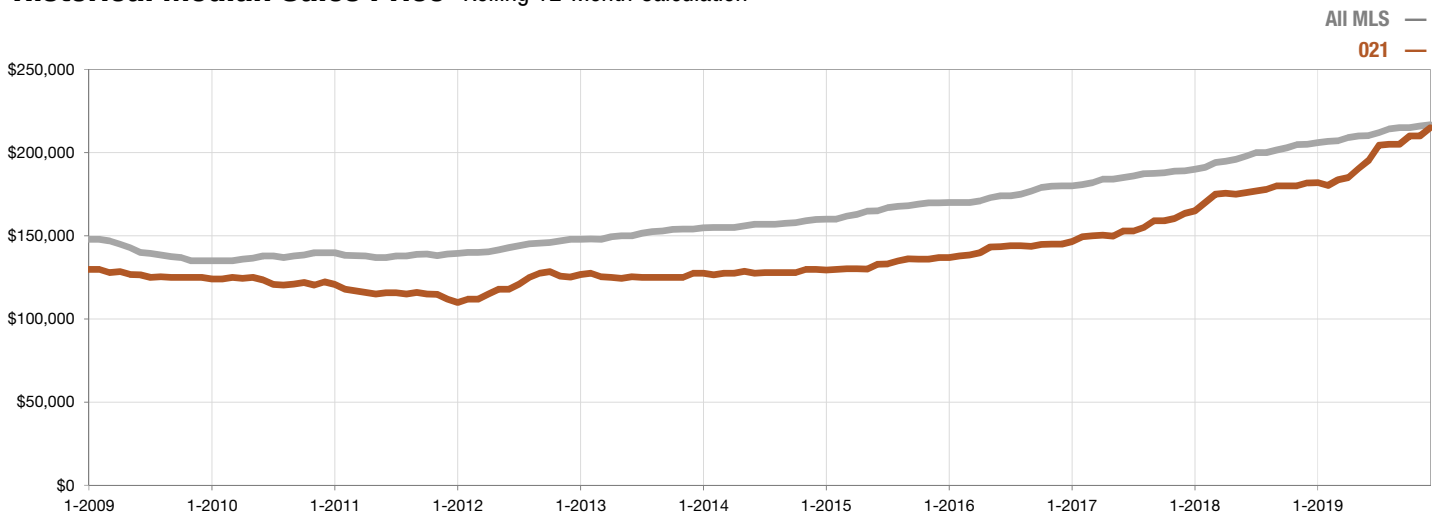
Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	26	28	+ 7.7%	462	395	- 14.5%
Closed Sales	27	15	- 44.4%	391	355	- 9.2%
Median Sales Price*	\$187,950	\$226,000	+ 20.2%	\$181,765	\$215,000	+ 18.3%
Percent of List Price Received*	97.2%	98.6%	+ 1.4%	99.1%	99.2%	+ 0.1%
Days on Market Until Sale	66	41	- 37.9%	45	50	+ 11.1%
Inventory of Homes for Sale	81	64	- 21.0%	--	--	--

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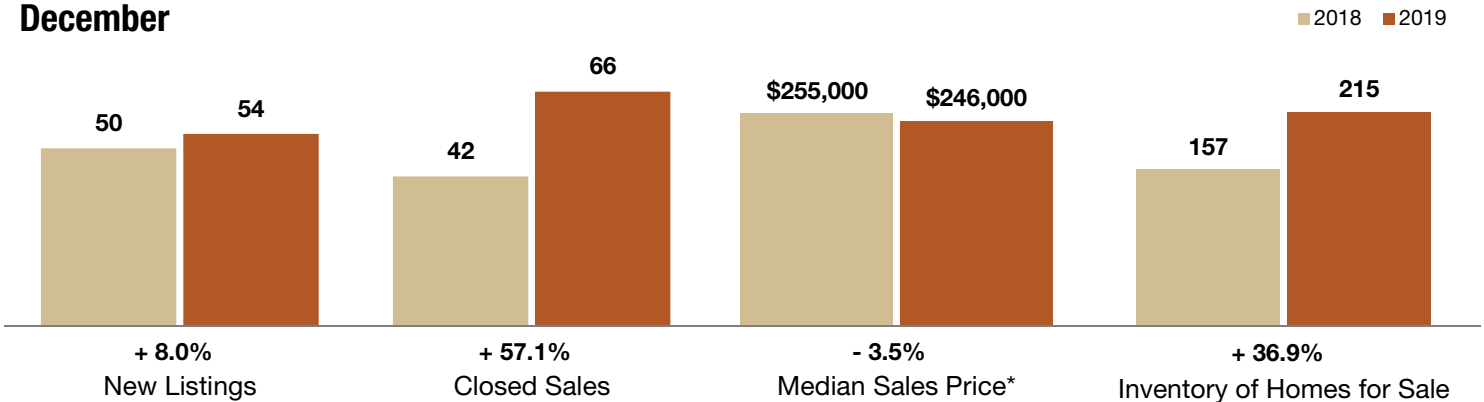


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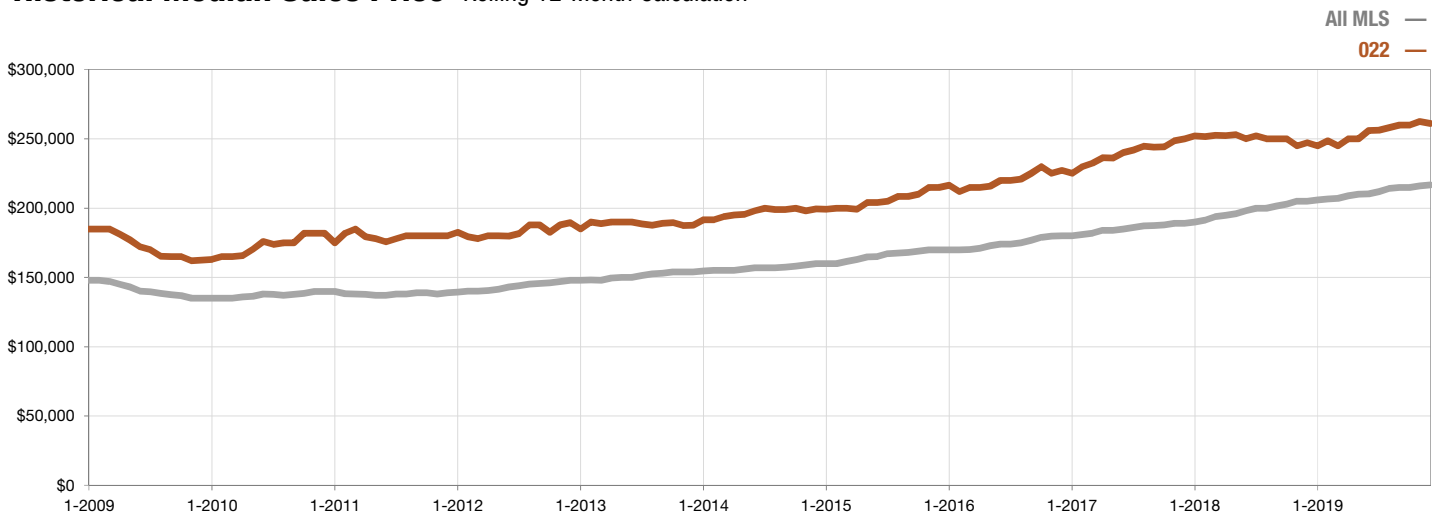
Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	50	54	+ 8.0%	966	1,127	+ 16.7%
Closed Sales	42	66	+ 57.1%	730	837	+ 14.7%
Median Sales Price*	\$255,000	\$246,000	- 3.5%	\$247,250	\$261,000	+ 5.6%
Percent of List Price Received*	98.1%	98.1%	- 0.1%	98.3%	98.3%	+ 0.1%
Days on Market Until Sale	54	65	+ 20.4%	35	42	+ 20.0%
Inventory of Homes for Sale	157	215	+ 36.9%	--	--	--

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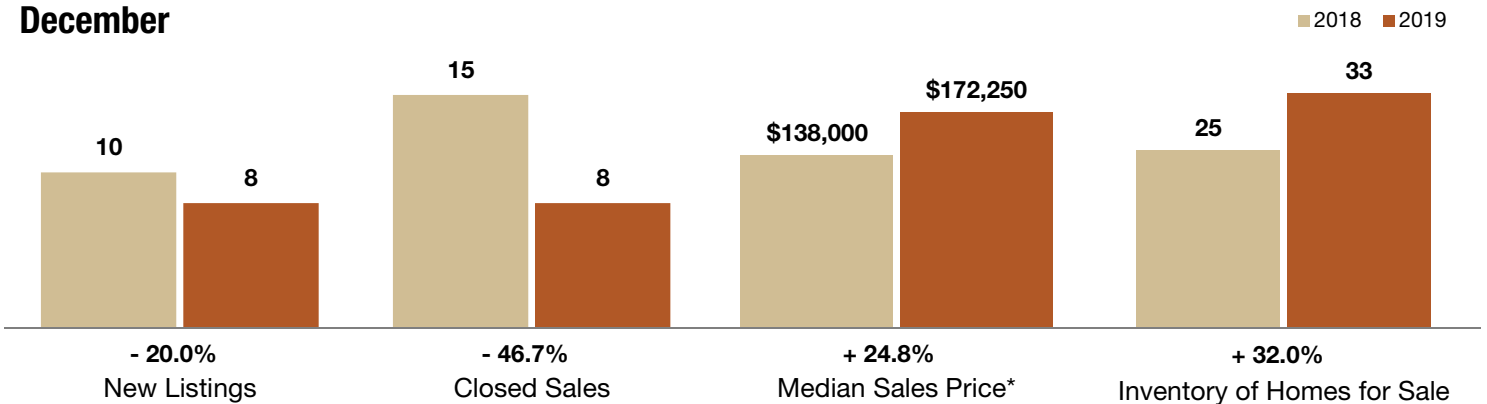


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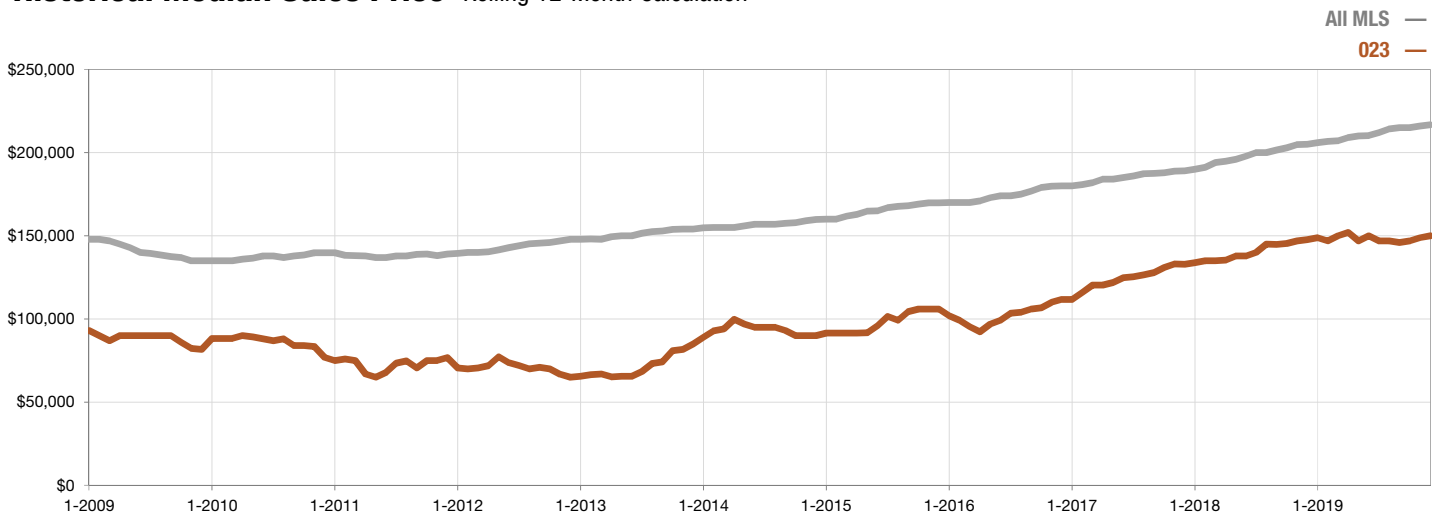
Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	10	8	- 20.0%	188	188	0.0%
Closed Sales	15	8	- 46.7%	152	152	0.0%
Median Sales Price*	\$138,000	\$172,250	+ 24.8%	\$147,700	\$150,000	+ 1.6%
Percent of List Price Received*	97.1%	98.0%	+ 1.0%	98.5%	98.6%	+ 0.1%
Days on Market Until Sale	30	12	- 60.0%	30	28	- 6.7%
Inventory of Homes for Sale	25	33	+ 32.0%	--	--	--

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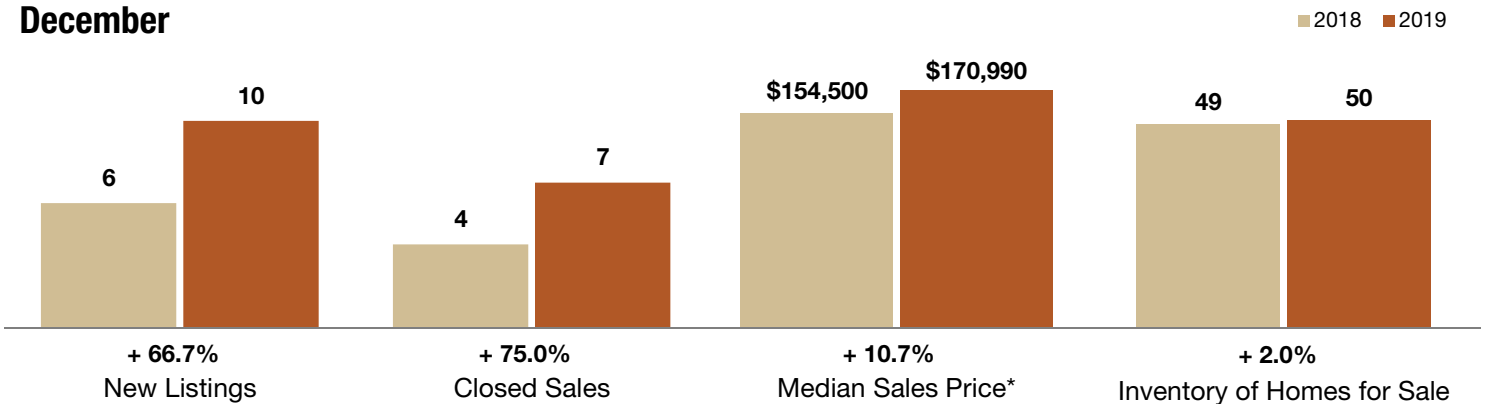


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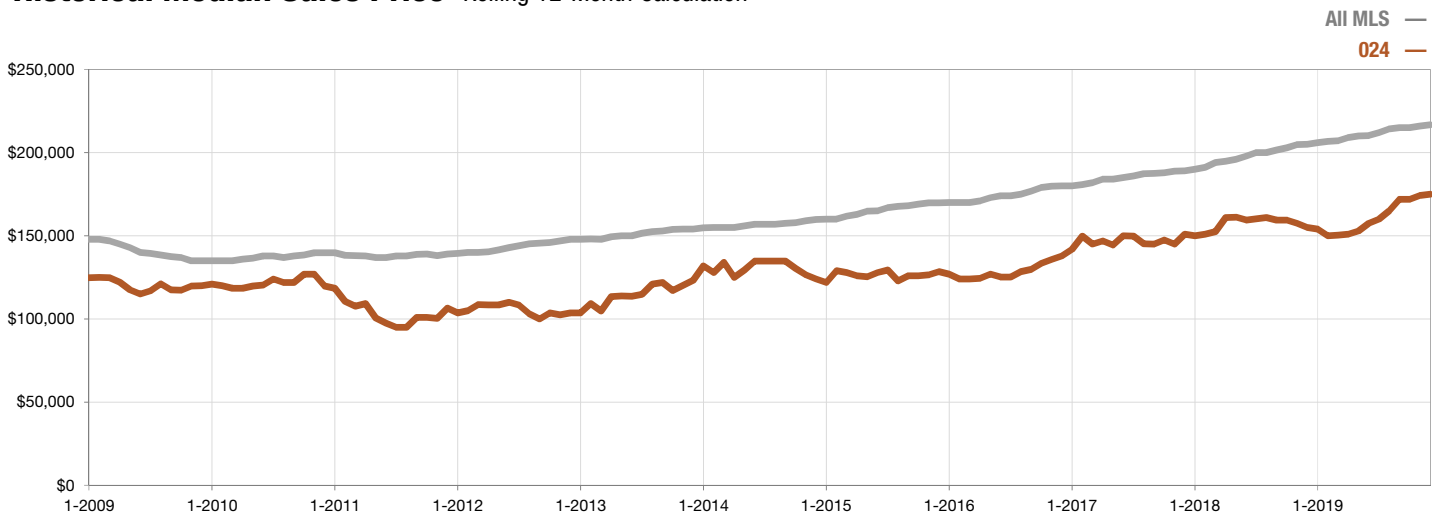
Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	6	10	+ 66.7%	161	157	- 2.5%
Closed Sales	4	7	+ 75.0%	130	137	+ 5.4%
Median Sales Price*	\$154,500	\$170,990	+ 10.7%	\$155,000	\$174,990	+ 12.9%
Percent of List Price Received*	98.0%	97.8%	- 0.2%	98.8%	99.4%	+ 0.7%
Days on Market Until Sale	22	128	+ 481.8%	59	67	+ 13.6%
Inventory of Homes for Sale	49	50	+ 2.0%	--	--	--

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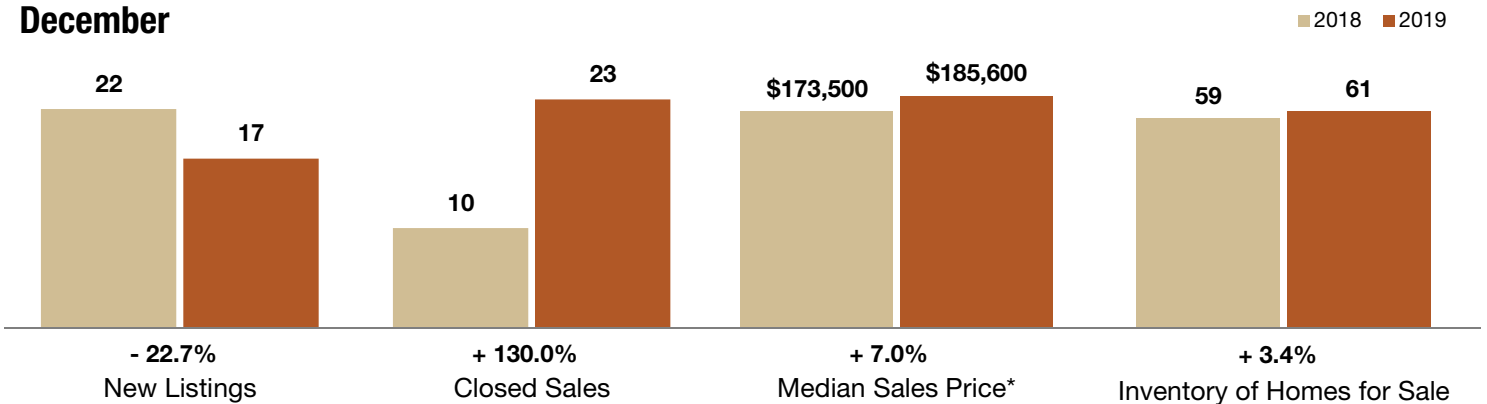


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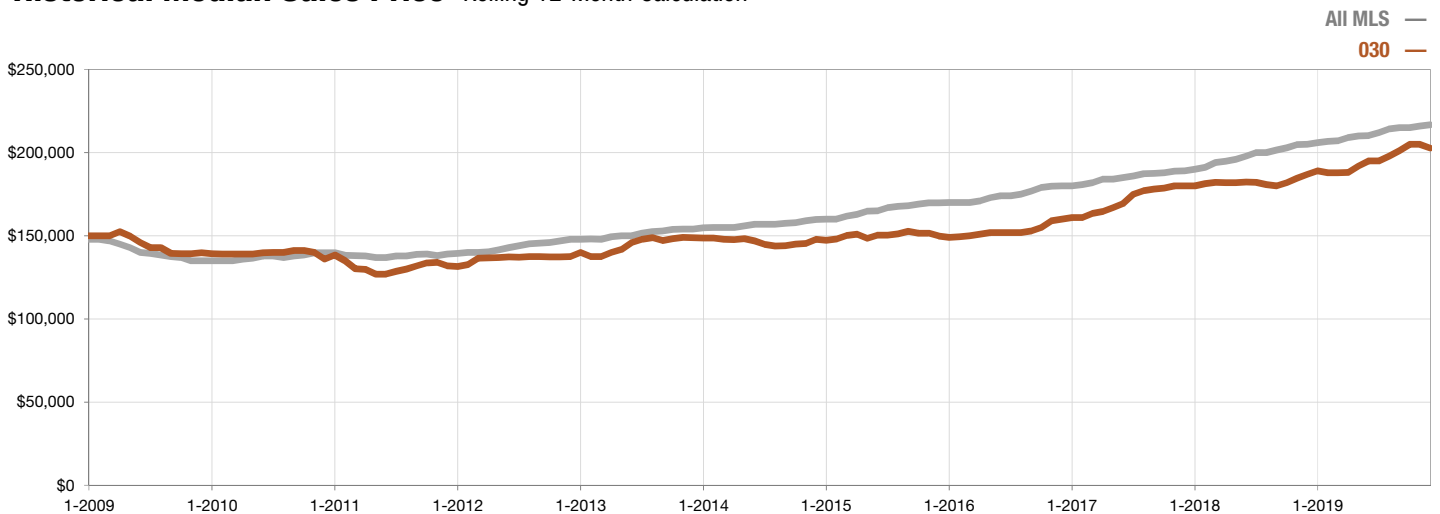
Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	22	17	- 22.7%	355	420	+ 18.3%
Closed Sales	10	23	+ 130.0%	251	324	+ 29.1%
Median Sales Price*	\$173,500	\$185,600	+ 7.0%	\$187,000	\$202,700	+ 8.4%
Percent of List Price Received*	98.3%	98.9%	+ 0.7%	98.8%	98.7%	- 0.1%
Days on Market Until Sale	35	64	+ 82.9%	28	34	+ 21.4%
Inventory of Homes for Sale	59	61	+ 3.4%	--	--	--

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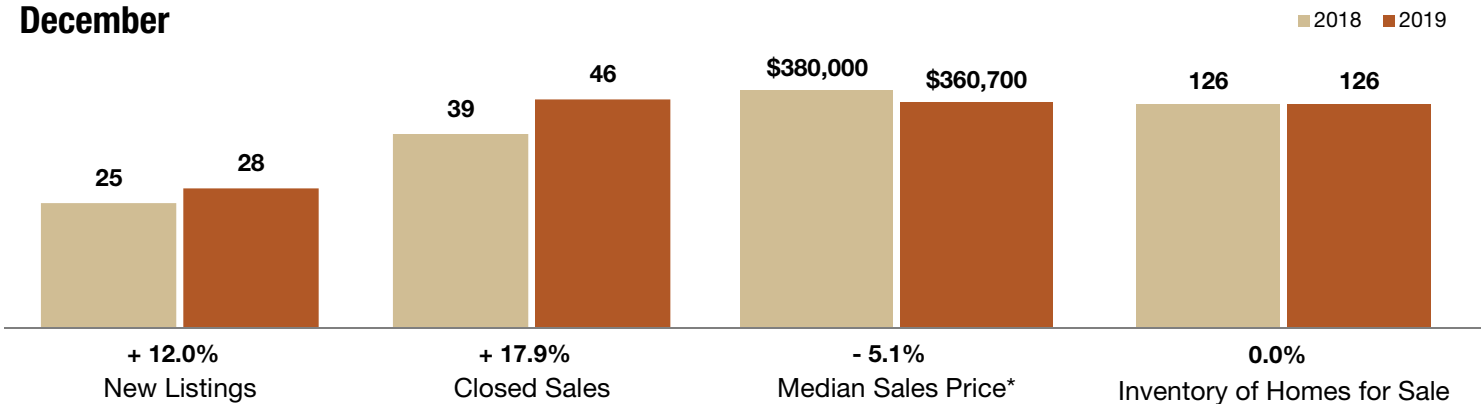


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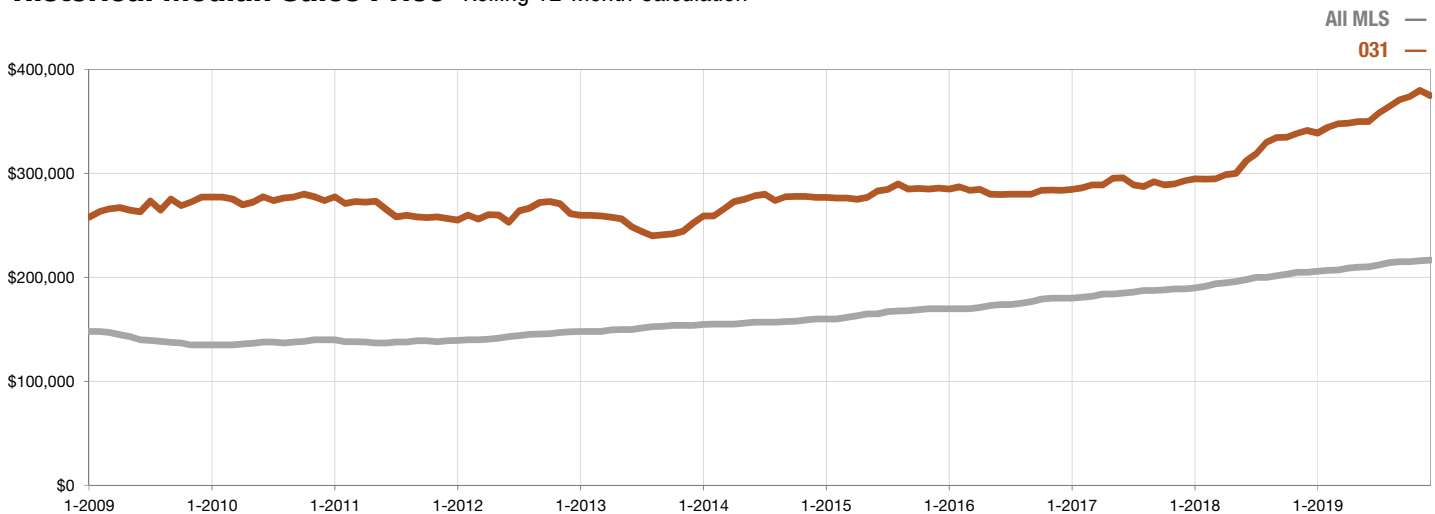
Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	25	28	+ 12.0%	641	660	+ 3.0%
Closed Sales	39	46	+ 17.9%	464	485	+ 4.5%
Median Sales Price*	\$380,000	\$360,700	- 5.1%	\$341,324	\$375,000	+ 9.9%
Percent of List Price Received*	98.8%	98.2%	- 0.6%	98.1%	98.3%	+ 0.3%
Days on Market Until Sale	86	52	- 39.5%	57	51	- 10.5%
Inventory of Homes for Sale	126	126	0.0%	--	--	--

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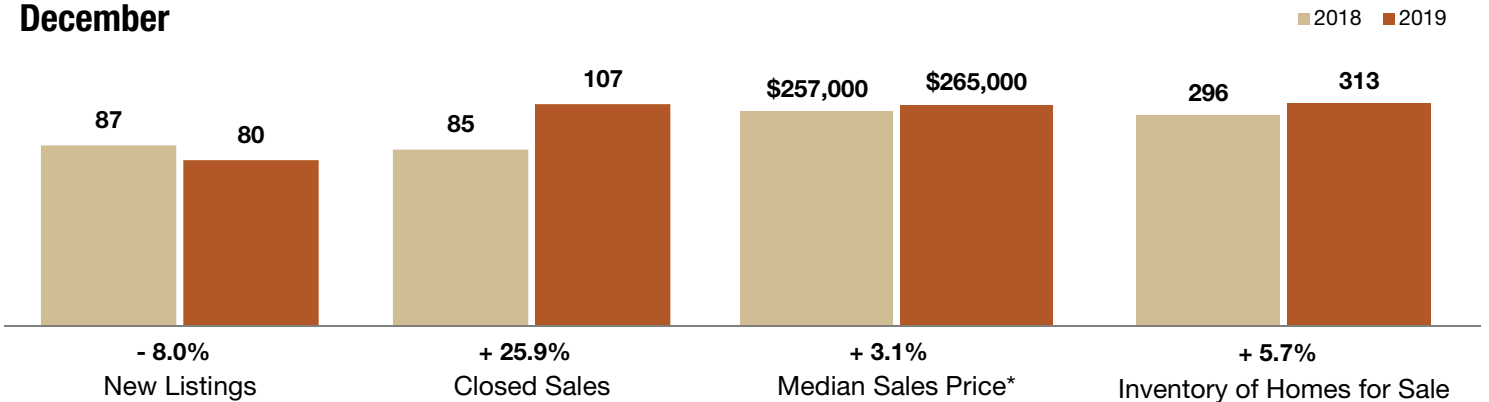


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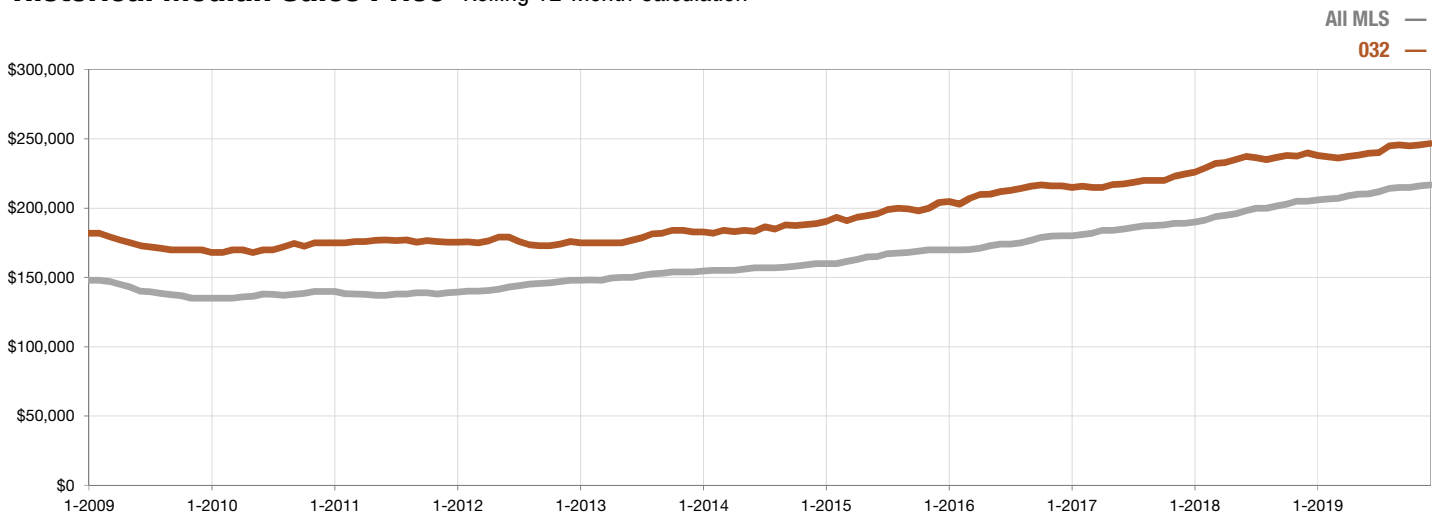
Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	87	80	- 8.0%	1,918	1,882	- 1.9%
Closed Sales	85	107	+ 25.9%	1,422	1,521	+ 7.0%
Median Sales Price*	\$257,000	\$265,000	+ 3.1%	\$239,900	\$246,610	+ 2.8%
Percent of List Price Received*	98.9%	98.0%	- 0.9%	98.7%	98.6%	- 0.1%
Days on Market Until Sale	54	74	+ 37.0%	49	50	+ 2.0%
Inventory of Homes for Sale	296	313	+ 5.7%	--	--	--

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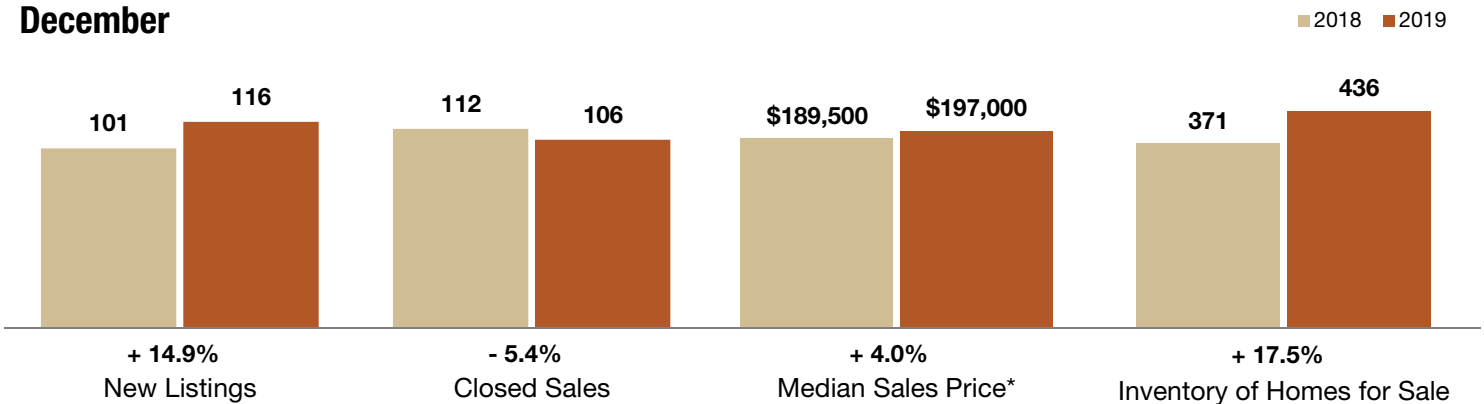


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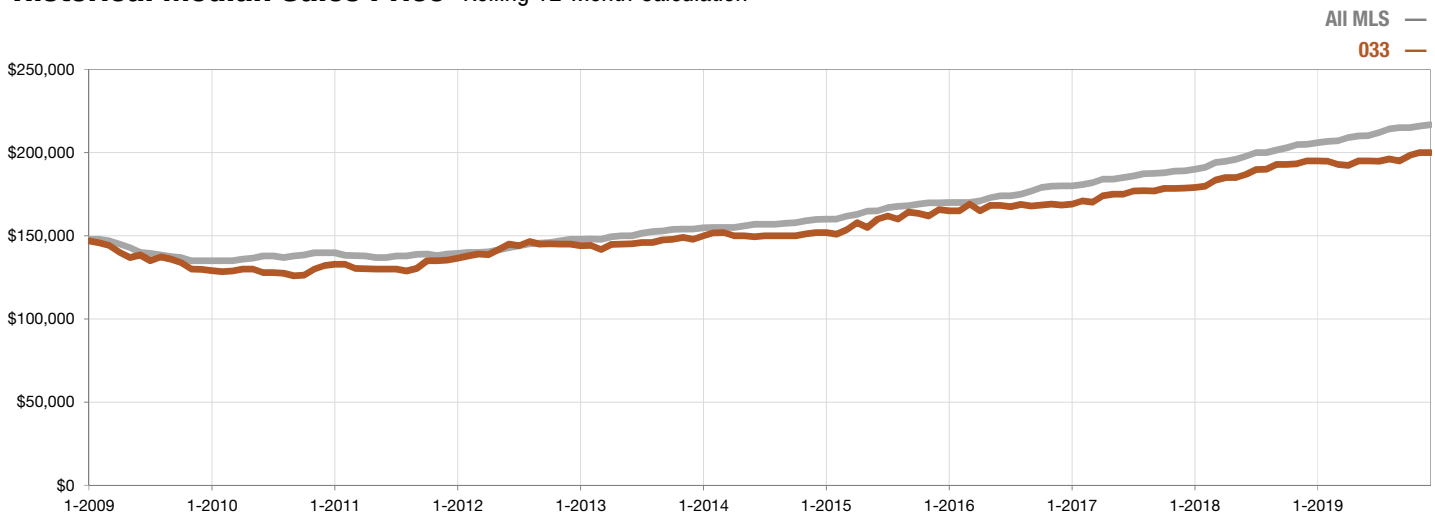
Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	101	<b>116</b>	+ 14.9%	2,008	<b>2,045</b>	+ 1.8%
Closed Sales	112	<b>106</b>	- 5.4%	1,530	<b>1,439</b>	- 5.9%
Median Sales Price*	\$189,500	<b>\$197,000</b>	+ 4.0%	\$195,000	<b>\$200,000</b>	+ 2.6%
Percent of List Price Received*	97.2%	<b>98.2%</b>	+ 1.0%	98.4%	<b>97.8%</b>	- 0.6%
Days on Market Until Sale	69	<b>48</b>	- 30.4%	58	<b>54</b>	- 6.9%
Inventory of Homes for Sale	371	<b>436</b>	+ 17.5%	--	--	--

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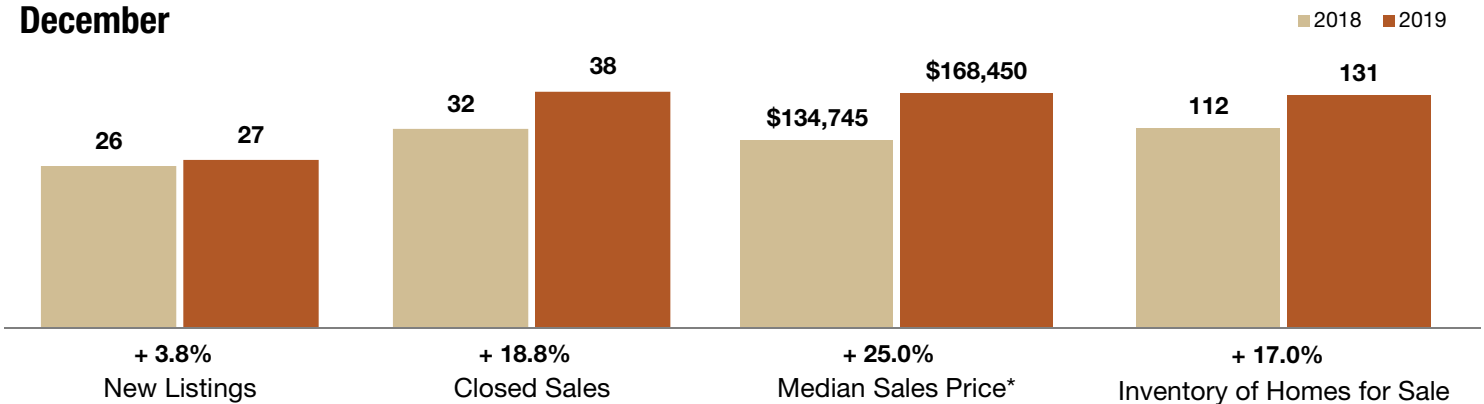


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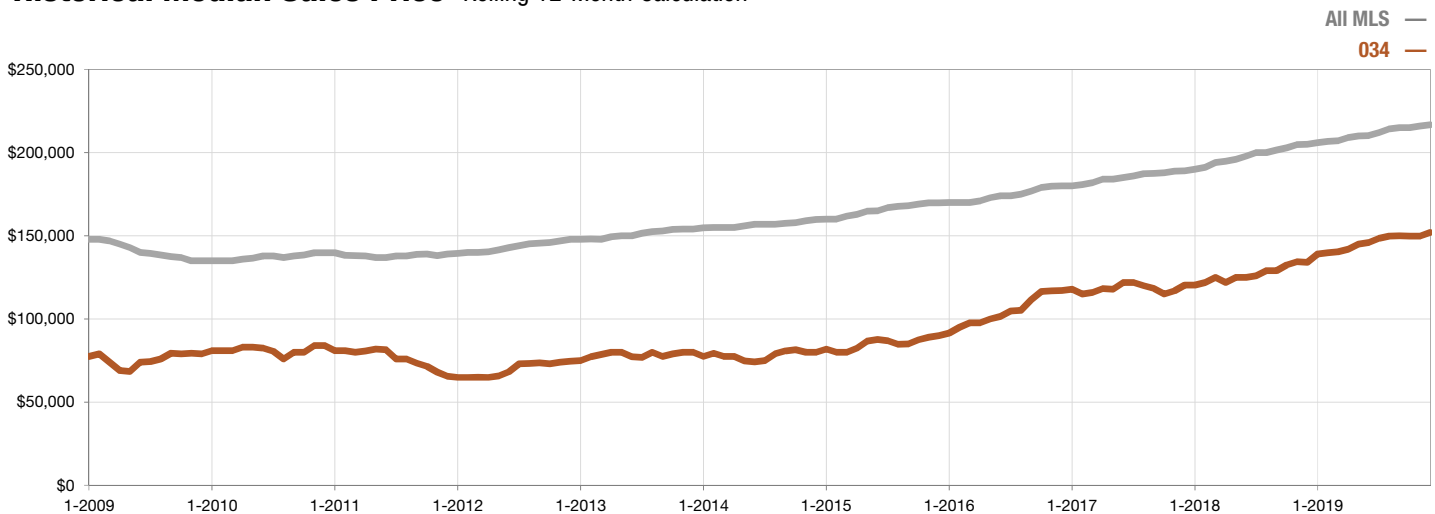
Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	26	27	+ 3.8%	544	599	+ 10.1%
Closed Sales	32	38	+ 18.8%	404	483	+ 19.6%
Median Sales Price*	\$134,745	\$168,450	+ 25.0%	\$134,000	\$152,000	+ 13.4%
Percent of List Price Received*	94.5%	98.2%	+ 3.9%	96.2%	96.9%	+ 0.8%
Days on Market Until Sale	71	51	- 28.2%	62	49	- 21.0%
Inventory of Homes for Sale	112	131	+ 17.0%	--	--	--

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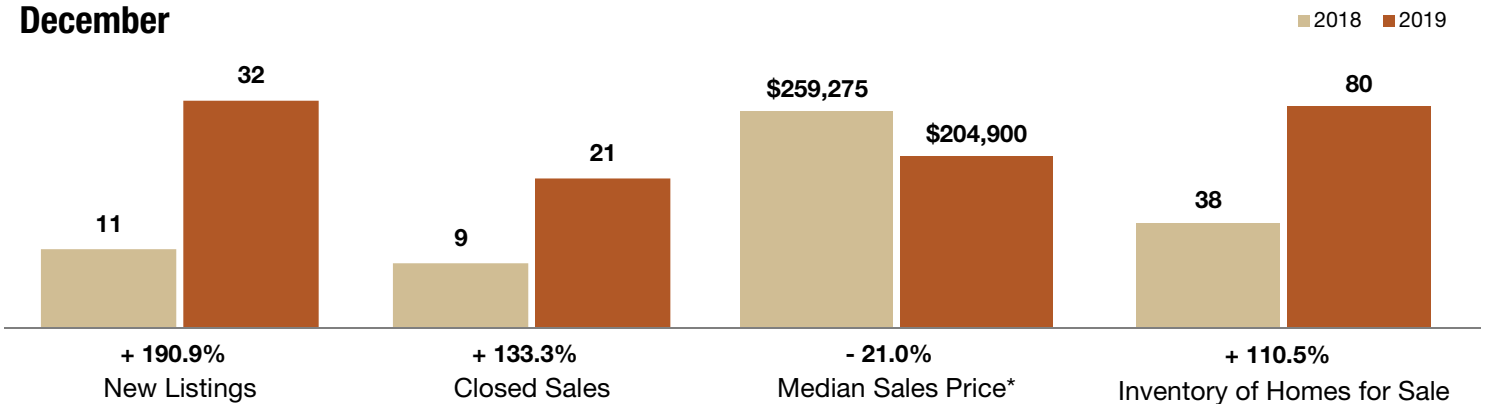


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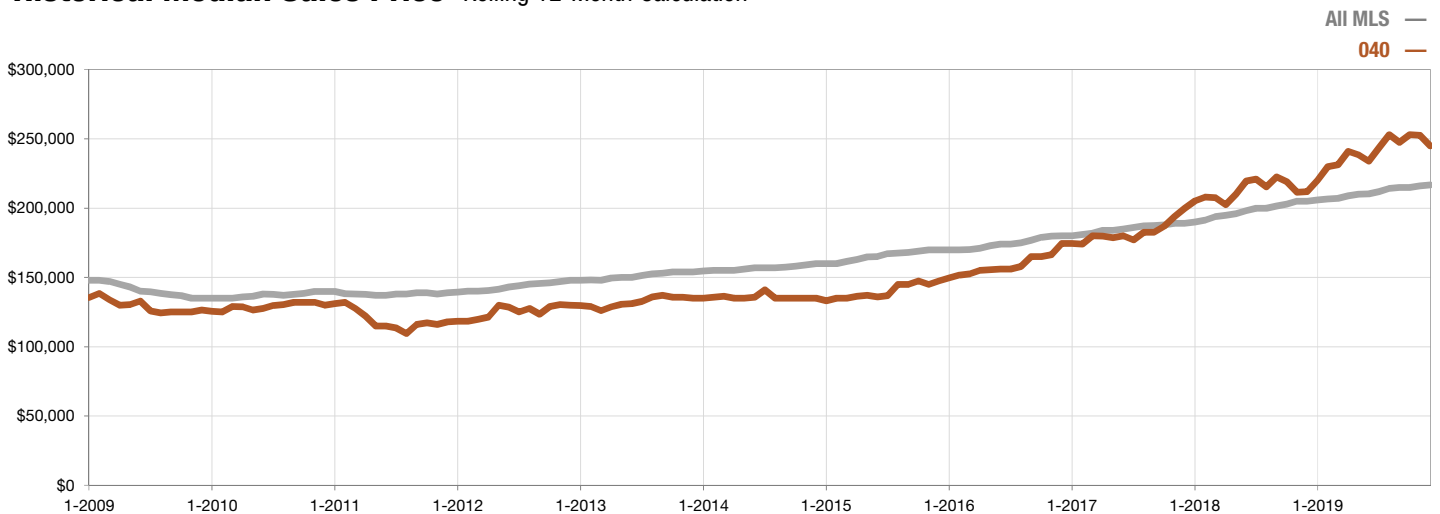
Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	11	32	+ 190.9%	260	327	+ 25.8%
Closed Sales	9	21	+ 133.3%	205	241	+ 17.6%
Median Sales Price*	\$259,275	\$204,900	- 21.0%	\$212,000	\$245,000	+ 15.6%
Percent of List Price Received*	98.4%	97.3%	- 1.2%	98.1%	97.9%	- 0.2%
Days on Market Until Sale	35	24	- 31.4%	28	41	+ 46.4%
Inventory of Homes for Sale	38	80	+ 110.5%	--	--	--

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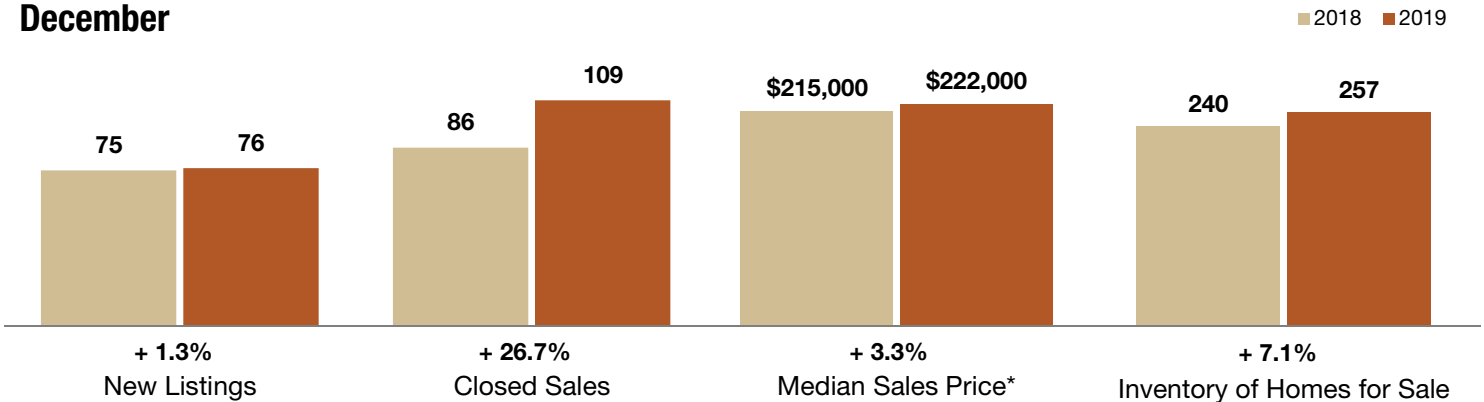


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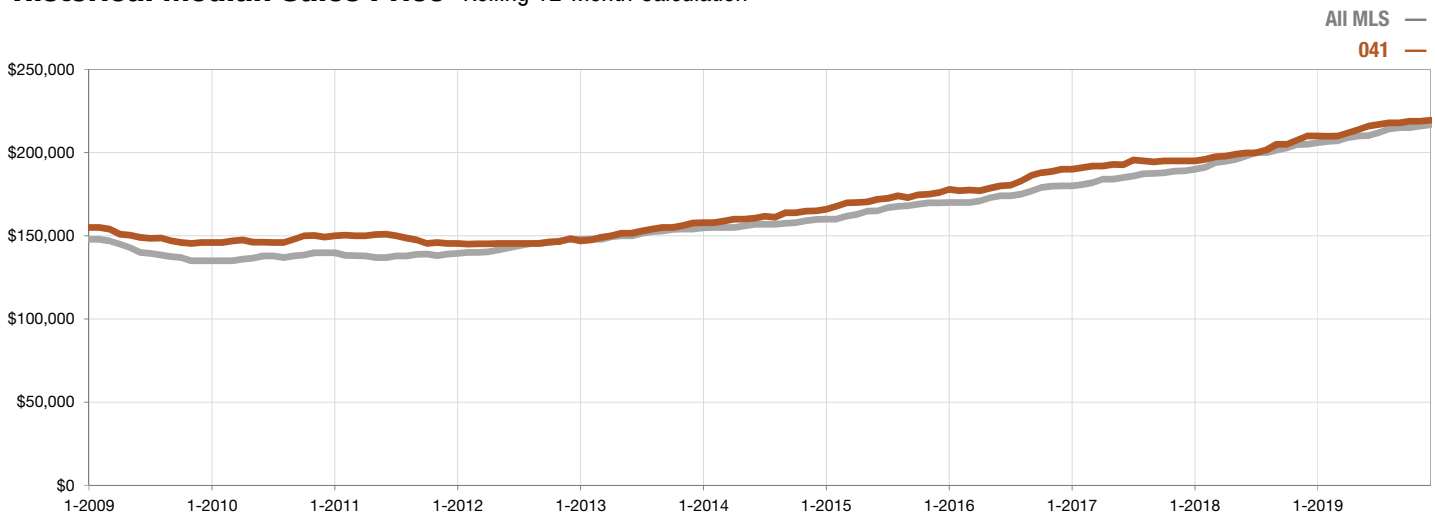
Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	75	76	+ 1.3%	1,423	1,379	- 3.1%
Closed Sales	86	109	+ 26.7%	1,085	1,105	+ 1.8%
Median Sales Price*	\$215,000	\$222,000	+ 3.3%	\$210,000	\$219,500	+ 4.5%
Percent of List Price Received*	98.6%	98.4%	- 0.2%	98.8%	98.7%	- 0.1%
Days on Market Until Sale	63	45	- 28.6%	41	50	+ 22.0%
Inventory of Homes for Sale	240	257	+ 7.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## December



## Historical Median Sales Price Rolling 12-Month Calculation



# Local Market Update – December 2019

A Research Tool Provided by the Greater Greenville Association of REALTORS®

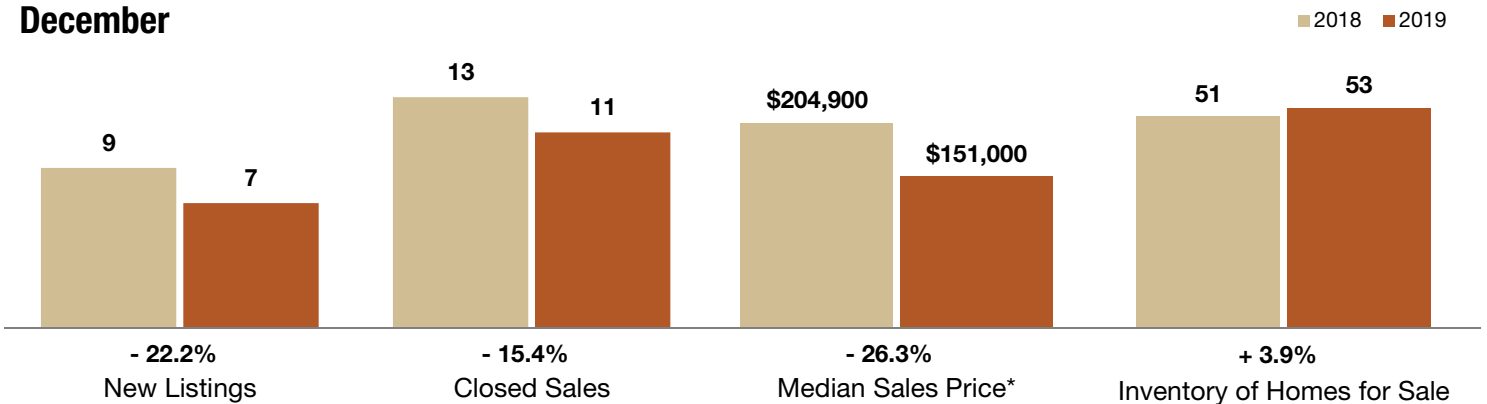


## 042

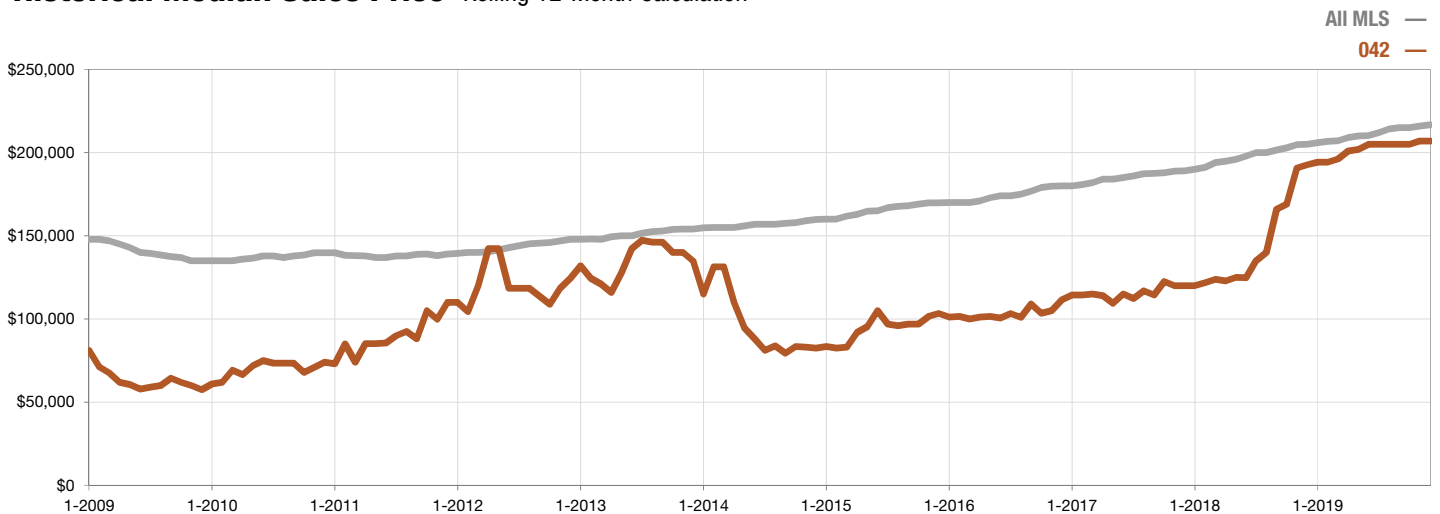
Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	9	7	- 22.2%	223	217	- 2.7%
Closed Sales	13	11	- 15.4%	144	174	+ 20.8%
Median Sales Price*	\$204,900	\$151,000	- 26.3%	\$192,750	\$206,995	+ 7.4%
Percent of List Price Received*	99.2%	98.8%	- 0.4%	98.7%	98.0%	- 0.7%
Days on Market Until Sale	84	27	- 67.9%	52	61	+ 17.3%
Inventory of Homes for Sale	51	53	+ 3.9%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## December



## Historical Median Sales Price Rolling 12-Month Calculation



# Local Market Update – December 2019

A Research Tool Provided by the Greater Greenville Association of REALTORS®

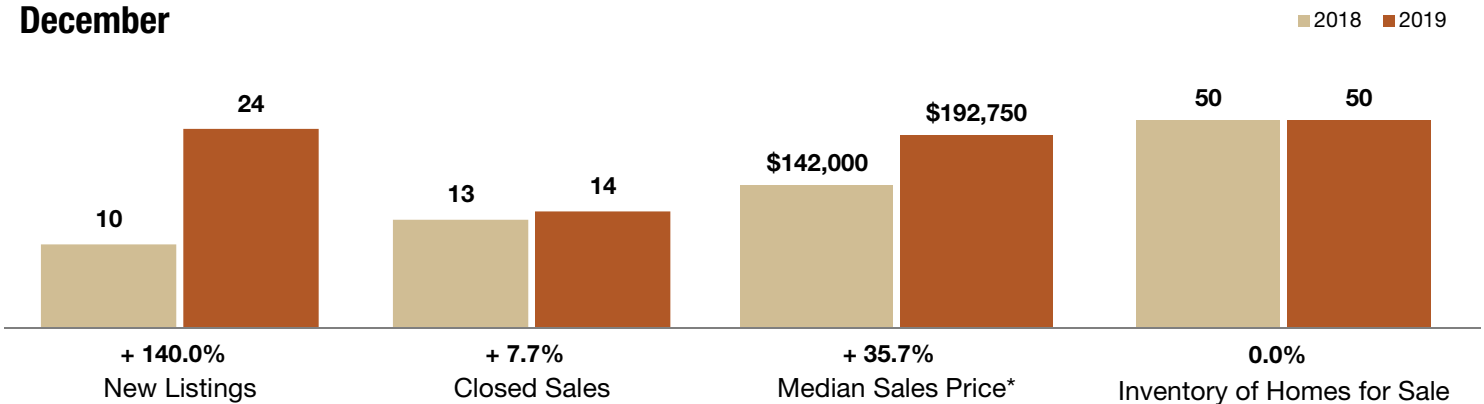


## 050

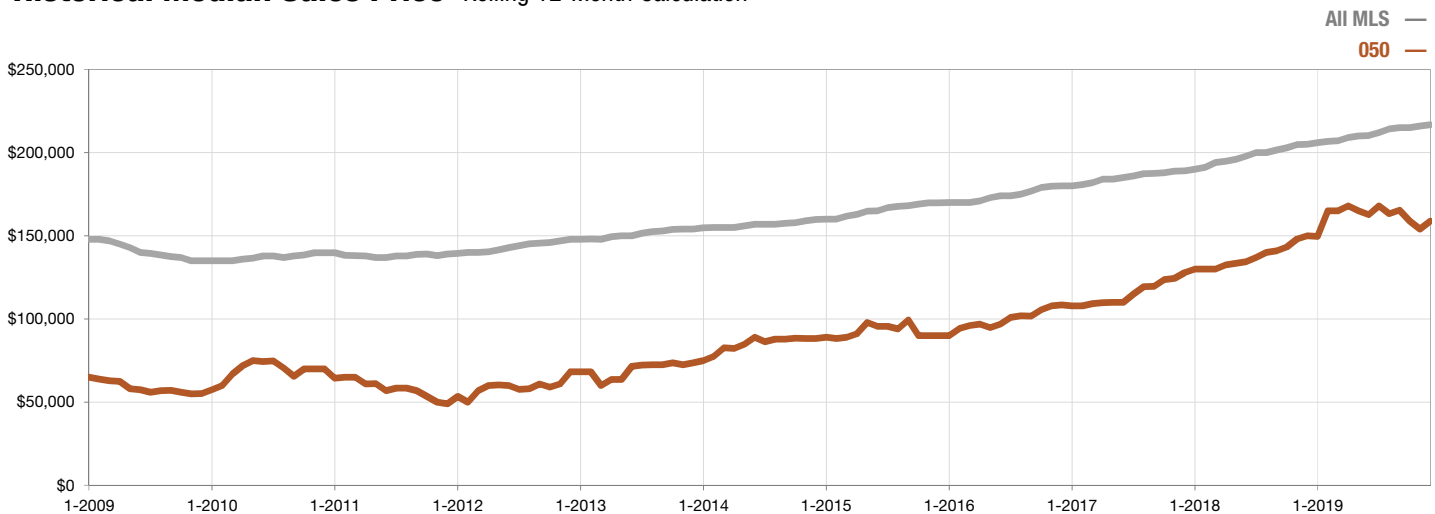
Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	10	24	+ 140.0%	289	199	- 31.1%
Closed Sales	13	14	+ 7.7%	268	183	- 31.7%
Median Sales Price*	\$142,000	\$192,750	+ 35.7%	\$150,000	\$158,850	+ 5.9%
Percent of List Price Received*	100.7%	98.9%	- 1.8%	99.0%	99.3%	+ 0.3%
Days on Market Until Sale	39	58	+ 48.7%	54	65	+ 20.4%
Inventory of Homes for Sale	50	50	0.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## December



## Historical Median Sales Price Rolling 12-Month Calculation



# Local Market Update – December 2019

A Research Tool Provided by the Greater Greenville Association of REALTORS®

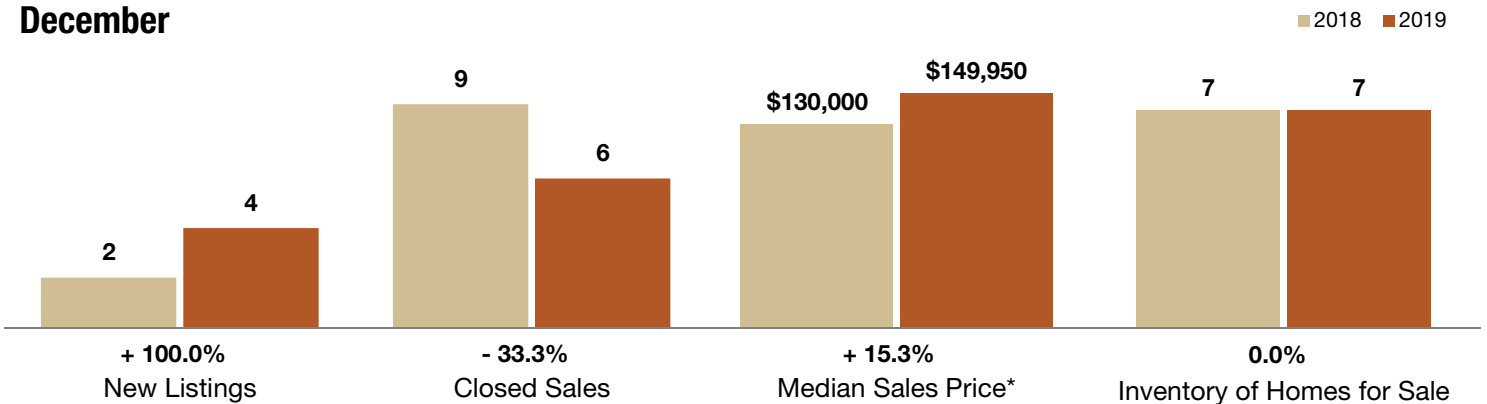


## 051

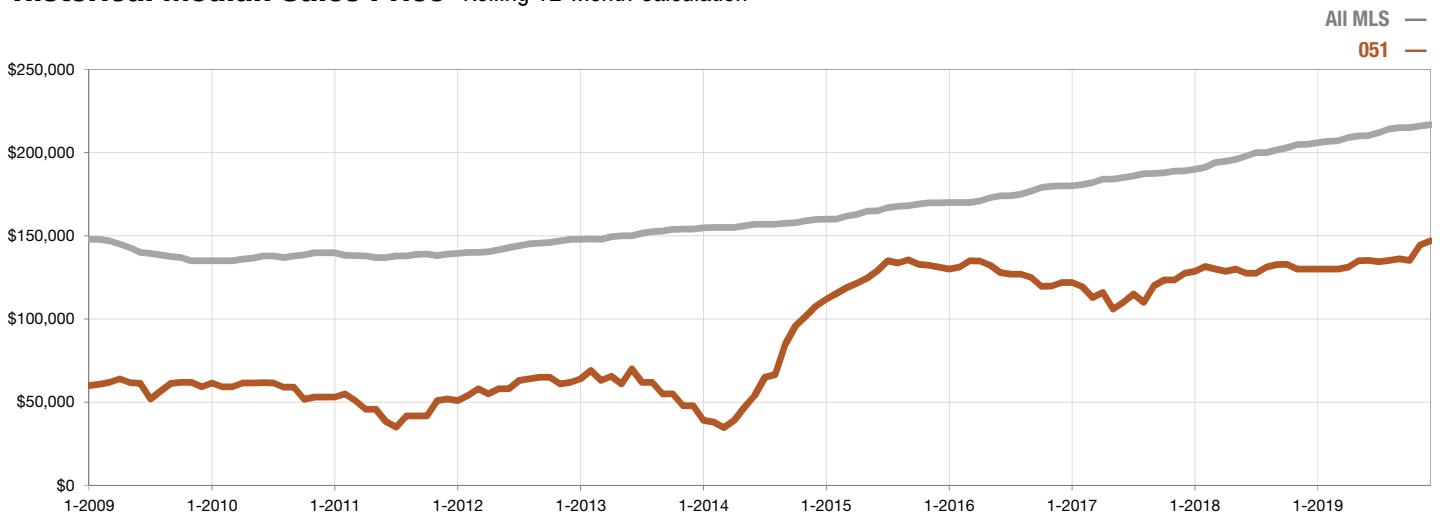
Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	2	4	+ 100.0%	61	80	+ 31.1%
Closed Sales	9	6	- 33.3%	56	63	+ 12.5%
Median Sales Price*	\$130,000	<b>\$149,950</b>	+ 15.3%	\$130,000	<b>\$147,000</b>	+ 13.1%
Percent of List Price Received*	99.2%	<b>99.9%</b>	+ 0.7%	98.5%	<b>97.3%</b>	- 1.3%
Days on Market Until Sale	25	55	+ 120.0%	43	32	- 25.6%
Inventory of Homes for Sale	7	7	0.0%	--	--	--

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## December



## Historical Median Sales Price Rolling 12-Month Calculation



# Local Market Update – December 2019

A Research Tool Provided by the Greater Greenville Association of REALTORS®

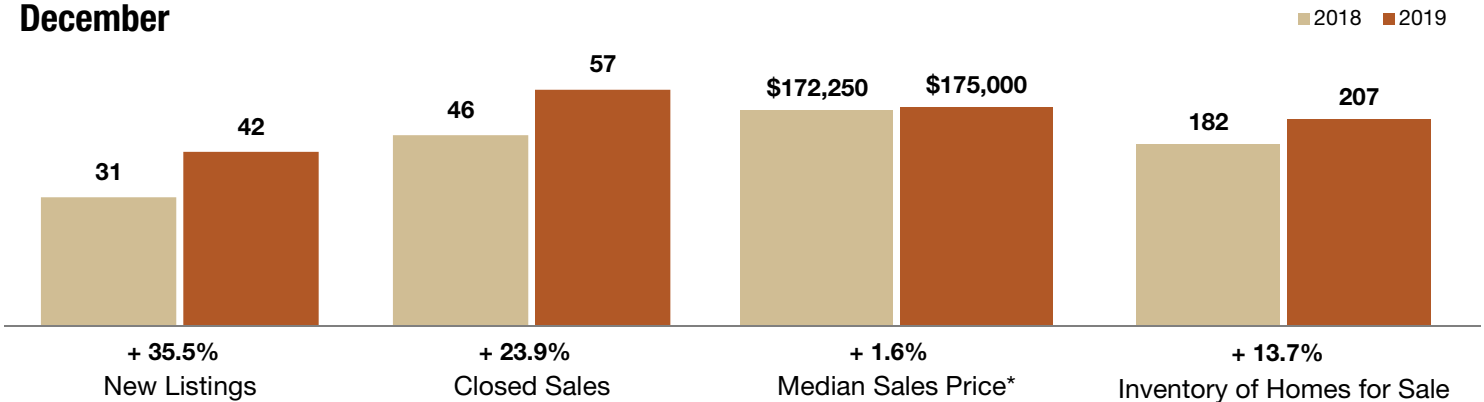


## 052

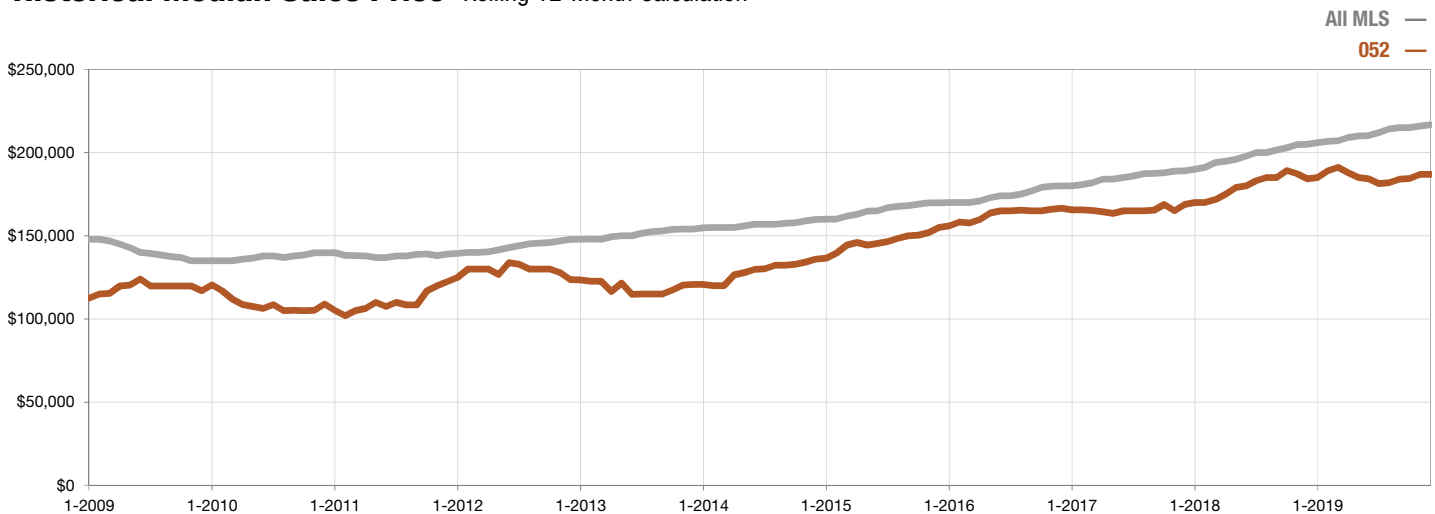
Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	31	42	+ 35.5%	702	838	+ 19.4%
Closed Sales	46	57	+ 23.9%	466	615	+ 32.0%
Median Sales Price*	\$172,250	\$175,000	+ 1.6%	\$184,250	\$187,000	+ 1.5%
Percent of List Price Received*	96.6%	97.2%	+ 0.7%	97.4%	97.8%	+ 0.4%
Days on Market Until Sale	38	54	+ 42.1%	58	62	+ 6.9%
Inventory of Homes for Sale	182	207	+ 13.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## December



## Historical Median Sales Price Rolling 12-Month Calculation



# Local Market Update – December 2019

A Research Tool Provided by the Greater Greenville Association of REALTORS®

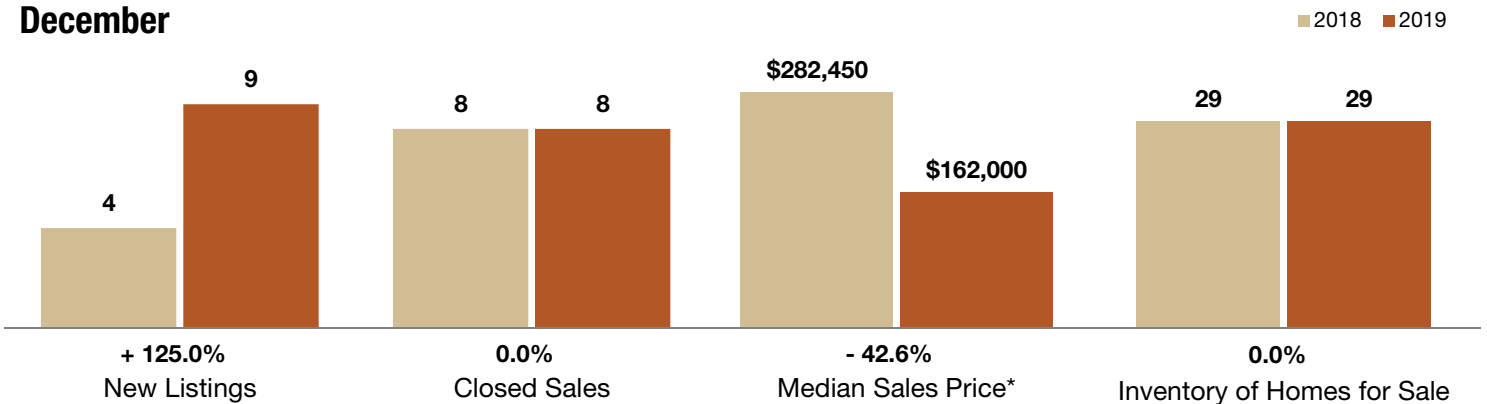


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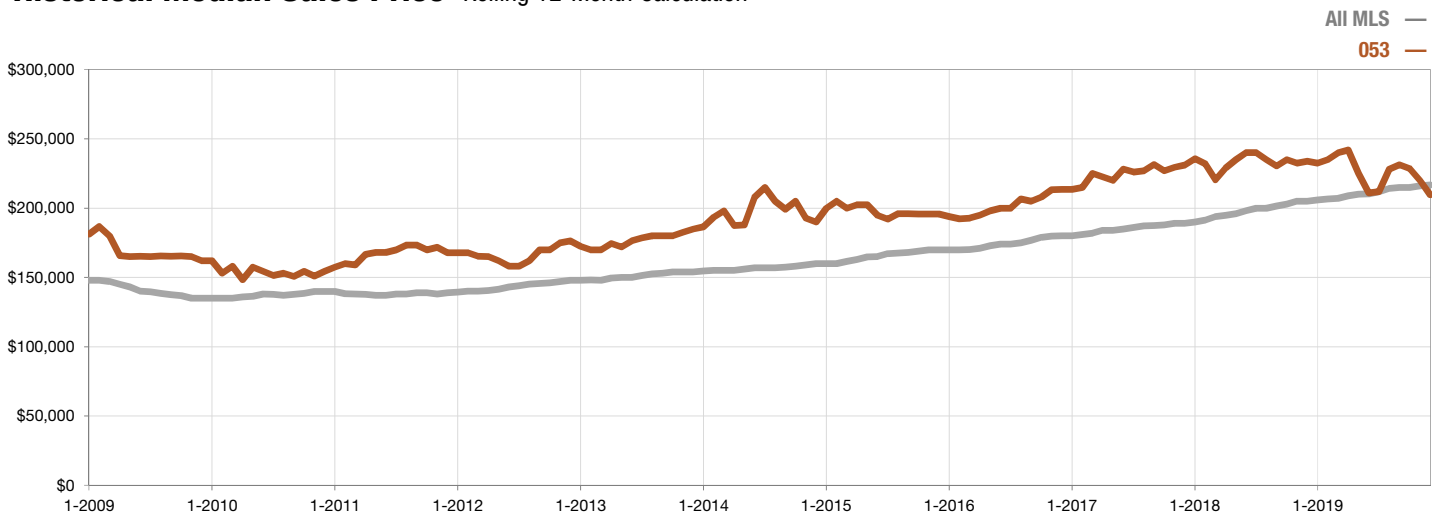
Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	4	9	+ 125.0%	130	152	+ 16.9%
Closed Sales	8	8	0.0%	84	103	+ 22.6%
Median Sales Price*	\$282,450	\$162,000	- 42.6%	\$233,750	\$209,500	- 10.4%
Percent of List Price Received*	101.0%	99.5%	- 1.5%	98.0%	97.8%	- 0.1%
Days on Market Until Sale	46	34	- 26.1%	55	46	- 16.4%
Inventory of Homes for Sale	29	29	0.0%	--	--	--

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## December



## Historical Median Sales Price Rolling 12-Month Calculation



# Local Market Update – December 2019

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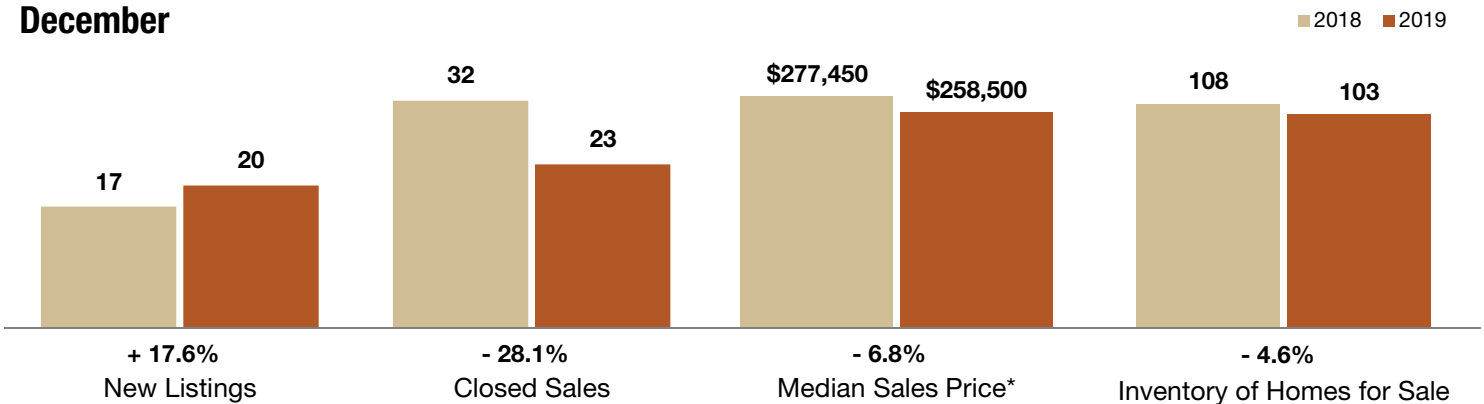


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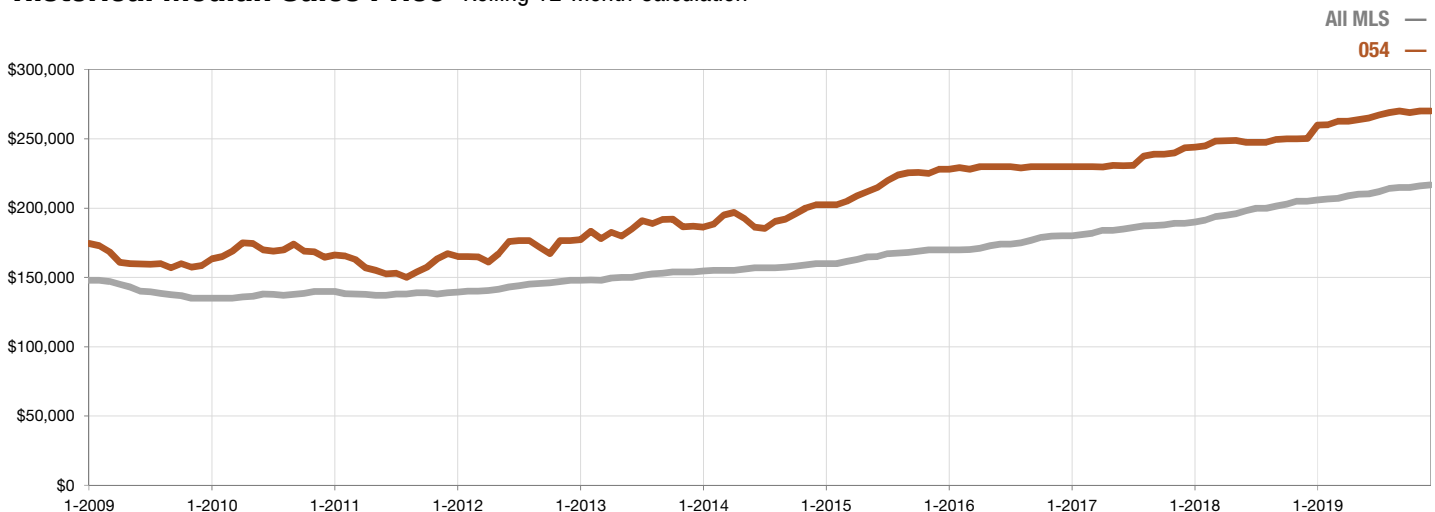
Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	17	20	+ 17.6%	490	409	- 16.5%
Closed Sales	32	23	- 28.1%	360	321	- 10.8%
Median Sales Price*	\$277,450	\$258,500	- 6.8%	\$250,250	\$270,000	+ 7.9%
Percent of List Price Received*	98.6%	97.9%	- 0.7%	98.4%	98.3%	- 0.1%
Days on Market Until Sale	105	62	- 41.0%	61	56	- 8.2%
Inventory of Homes for Sale	108	103	- 4.6%	--	--	--

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## December



## Historical Median Sales Price Rolling 12-Month Calculation





# Local Market Update – December 2019

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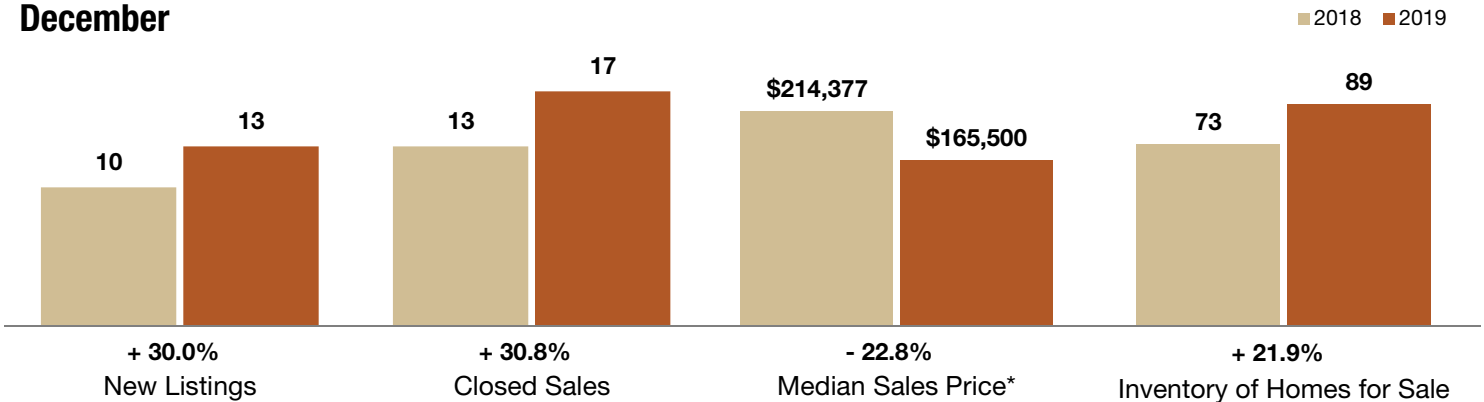


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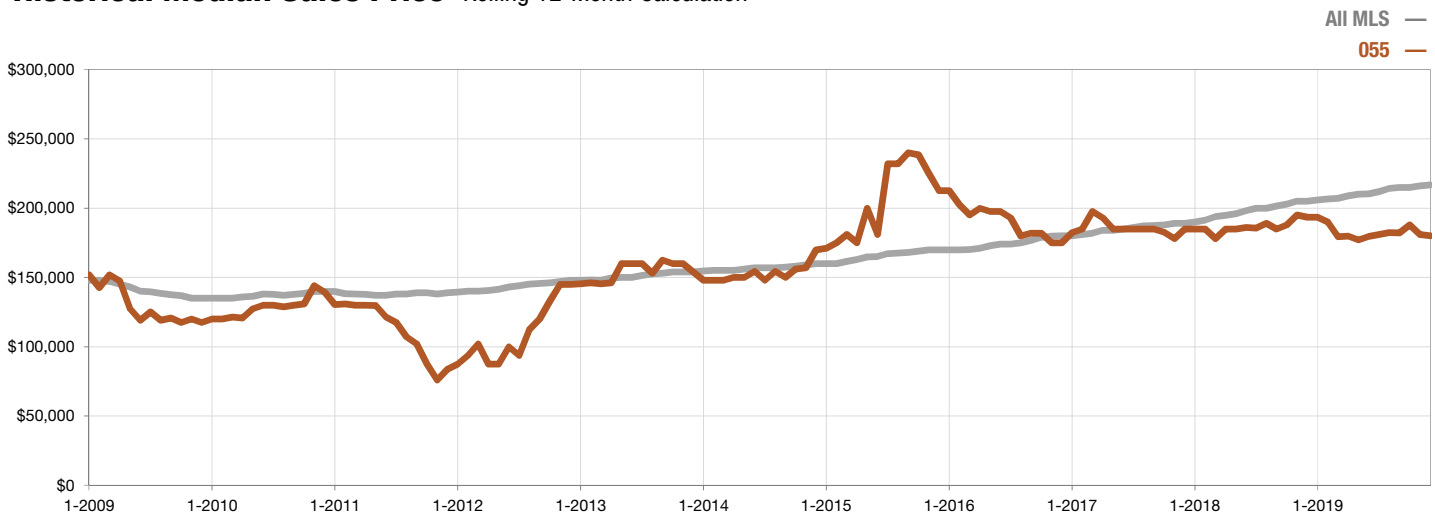
Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	10	13	+ 30.0%	292	307	+ 5.1%
Closed Sales	13	17	+ 30.8%	200	217	+ 8.5%
Median Sales Price*	\$214,377	\$165,500	- 22.8%	\$193,450	\$180,000	- 7.0%
Percent of List Price Received*	97.5%	97.9%	+ 0.4%	97.1%	96.9%	- 0.2%
Days on Market Until Sale	67	32	- 52.2%	64	56	- 12.5%
Inventory of Homes for Sale	73	89	+ 21.9%	--	--	--

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## December



## Historical Median Sales Price Rolling 12-Month Calculation



# Local Market Update – December 2019

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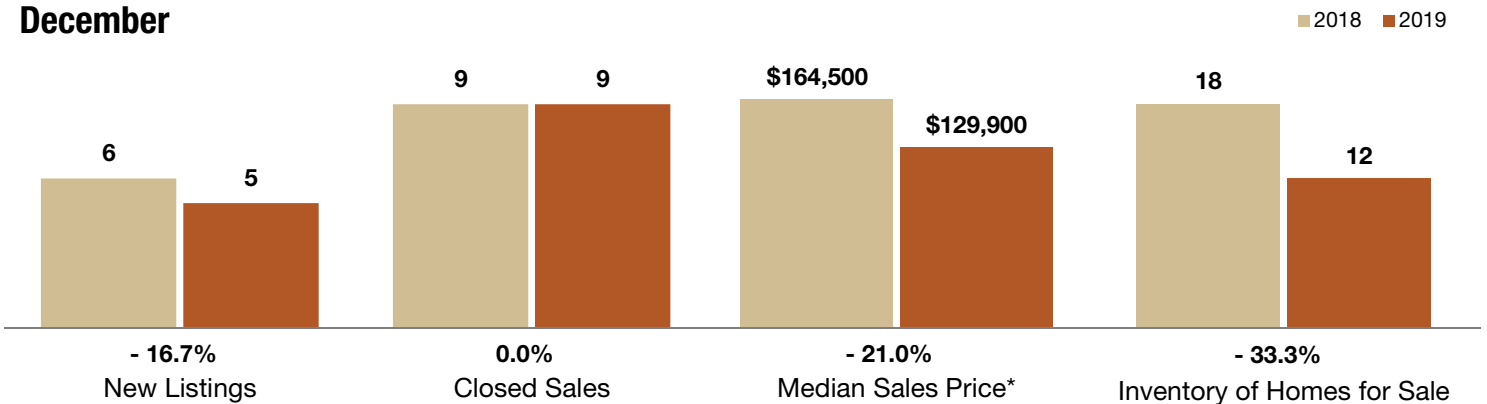


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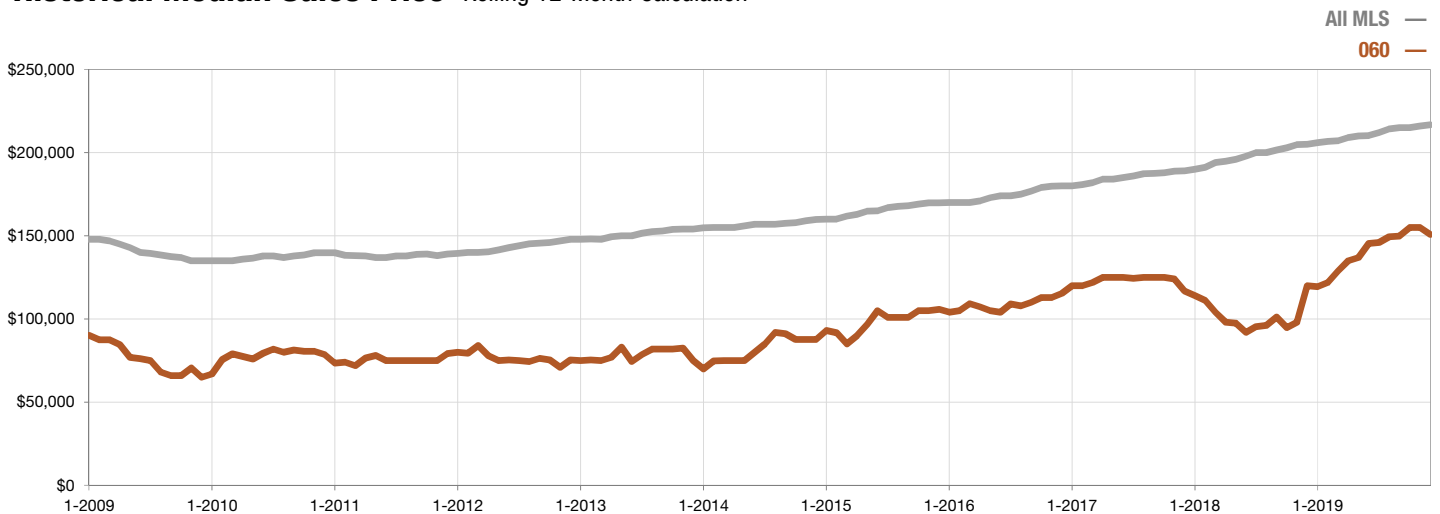
Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	6	5	- 16.7%	118	133	+ 12.7%
Closed Sales	9	9	0.0%	112	96	- 14.3%
Median Sales Price*	\$164,500	<b>\$129,900</b>	- 21.0%	\$120,000	<b>\$150,900</b>	+ 25.8%
Percent of List Price Received*	99.6%	<b>96.3%</b>	- 3.3%	98.2%	<b>98.4%</b>	+ 0.1%
Days on Market Until Sale	24	<b>23</b>	- 4.2%	52	<b>34</b>	- 34.6%
Inventory of Homes for Sale	18	<b>12</b>	- 33.3%	--	--	--

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## December



## Historical Median Sales Price Rolling 12-Month Calculation



# Local Market Update – December 2019

A Research Tool Provided by the Greater Greenville Association of REALTORS®

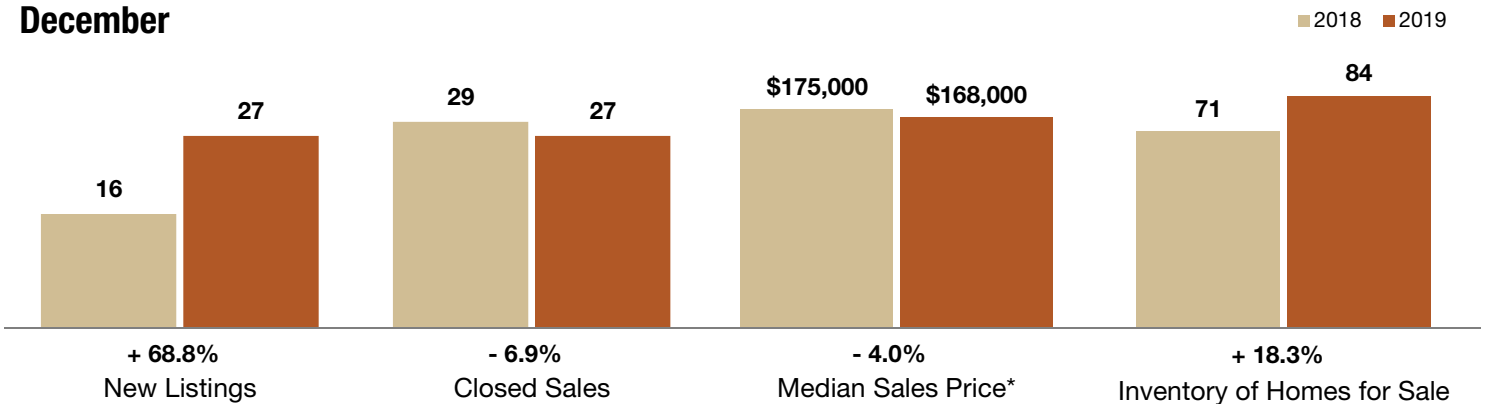


# 061

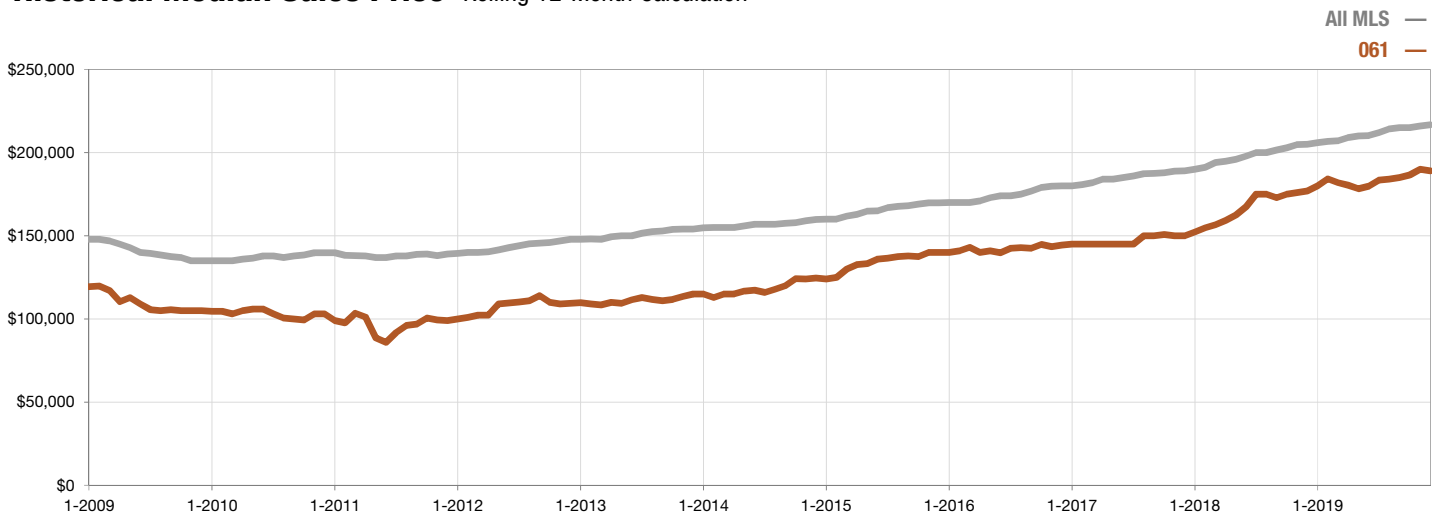
Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	16	27	+ 68.8%	442	510	+ 15.4%
Closed Sales	29	27	- 6.9%	323	331	+ 2.5%
Median Sales Price*	\$175,000	\$168,000	- 4.0%	\$177,000	\$189,000	+ 6.8%
Percent of List Price Received*	97.5%	98.8%	+ 1.3%	98.4%	98.3%	- 0.1%
Days on Market Until Sale	21	29	+ 38.1%	34	41	+ 20.6%
Inventory of Homes for Sale	71	84	+ 18.3%	--	--	--

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## December



## Historical Median Sales Price Rolling 12-Month Calculation



# Local Market Update – December 2019

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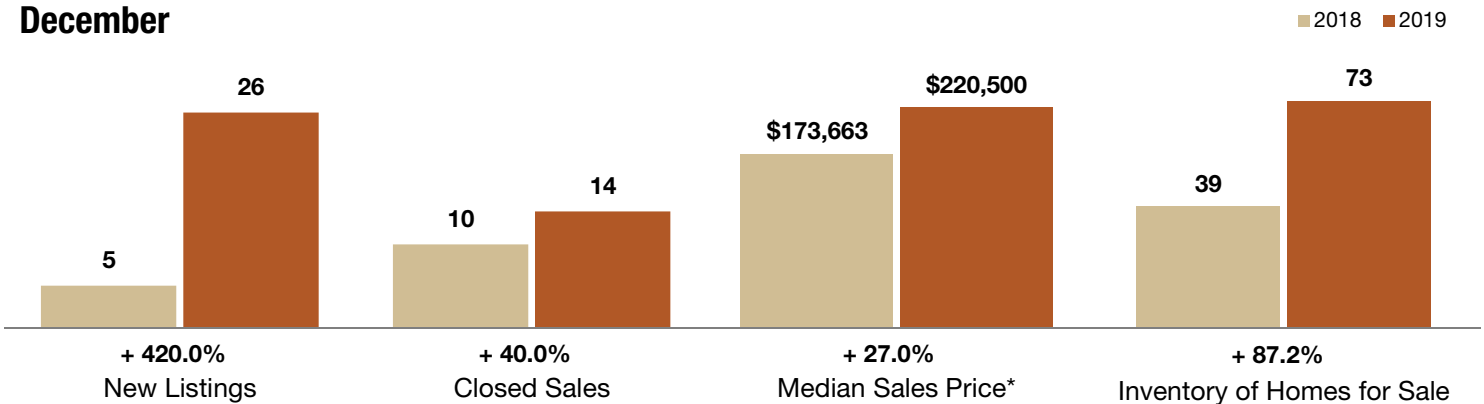


## 062

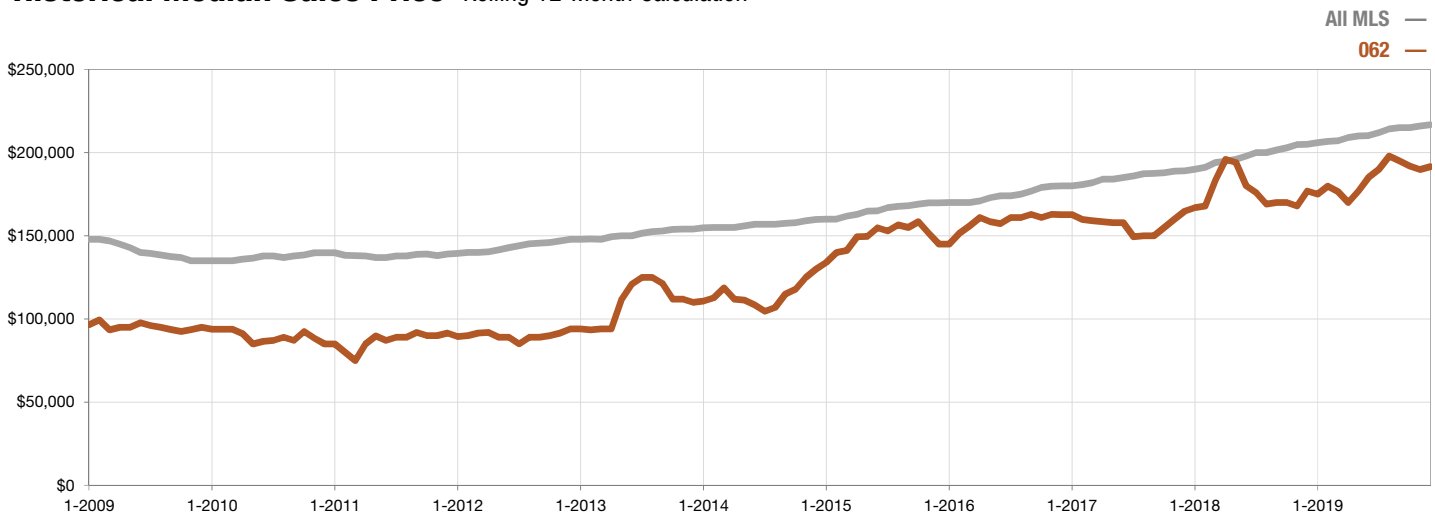
Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	5	26	+ 420.0%	194	245	+ 26.3%
Closed Sales	10	14	+ 40.0%	151	144	- 4.6%
Median Sales Price*	\$173,663	\$220,500	+ 27.0%	\$177,000	\$191,500	+ 8.2%
Percent of List Price Received*	98.6%	93.7%	- 5.0%	97.5%	97.7%	+ 0.2%
Days on Market Until Sale	24	53	+ 120.8%	45	40	- 11.1%
Inventory of Homes for Sale	39	73	+ 87.2%	--	--	--

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## December



## Historical Median Sales Price Rolling 12-Month Calculation



# Local Market Update – December 2019

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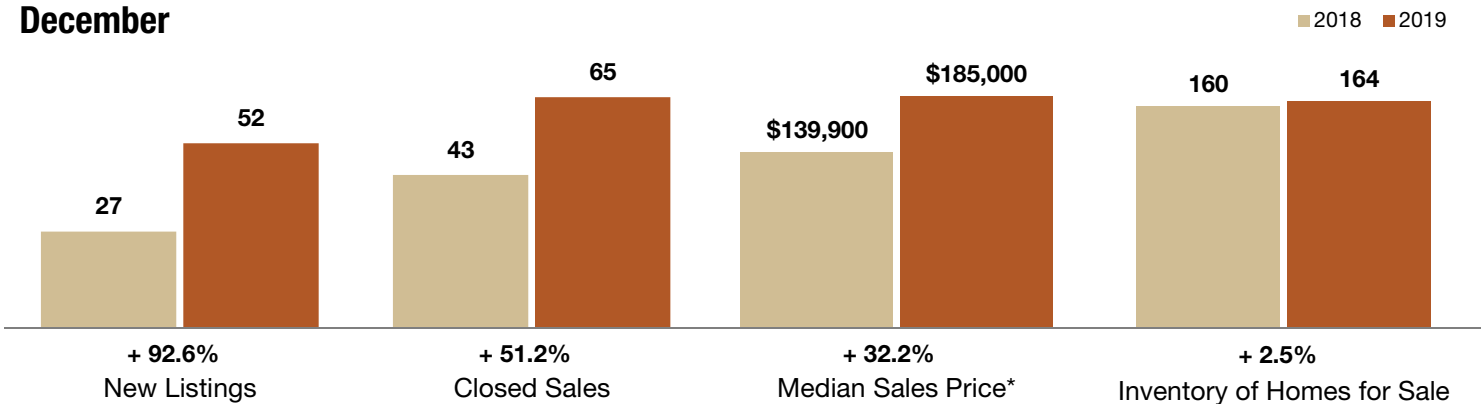


## 063

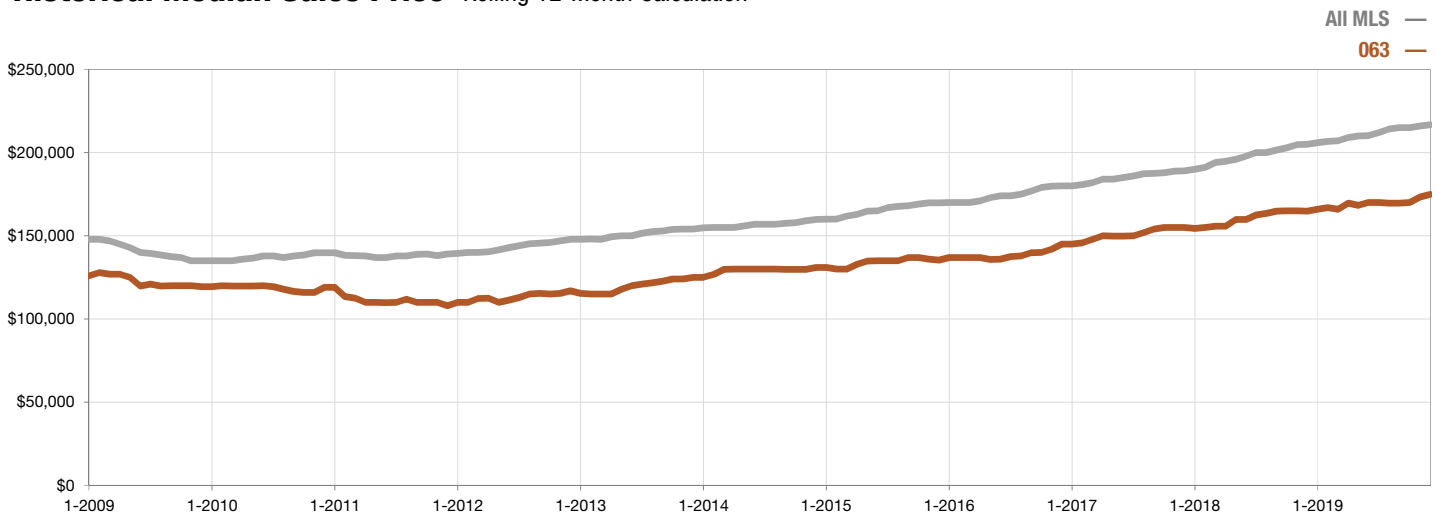
Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	27	52	+ 92.6%	817	838	+ 2.6%
Closed Sales	43	65	+ 51.2%	632	656	+ 3.8%
Median Sales Price*	\$139,900	\$185,000	+ 32.2%	\$164,900	\$174,900	+ 6.1%
Percent of List Price Received*	97.1%	98.1%	+ 1.1%	97.9%	98.0%	+ 0.1%
Days on Market Until Sale	33	60	+ 81.8%	41	46	+ 12.2%
Inventory of Homes for Sale	160	164	+ 2.5%	--	--	--

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## December



## Historical Median Sales Price Rolling 12-Month Calculation



# Local Market Update – December 2019

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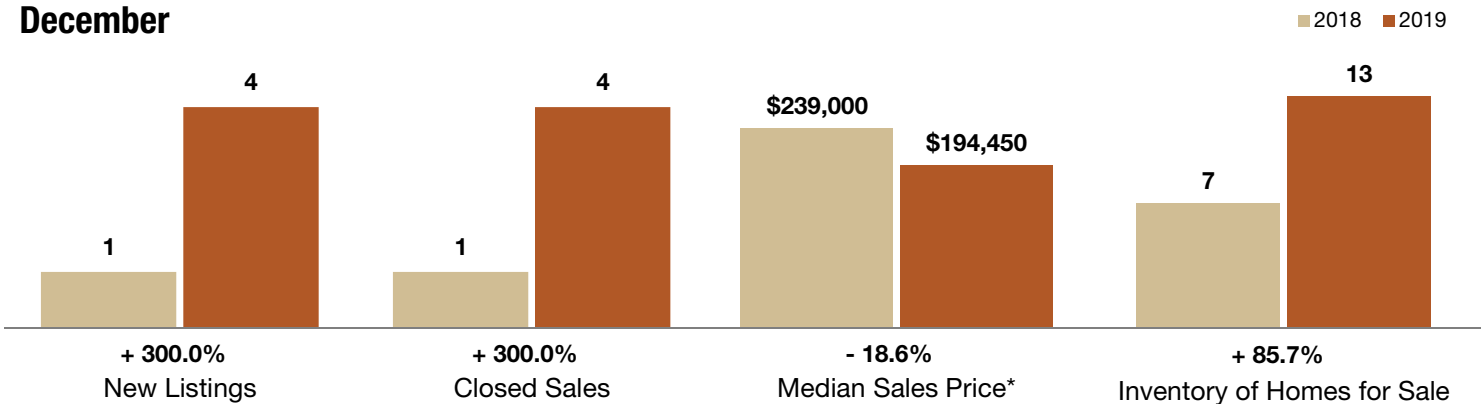


## 064

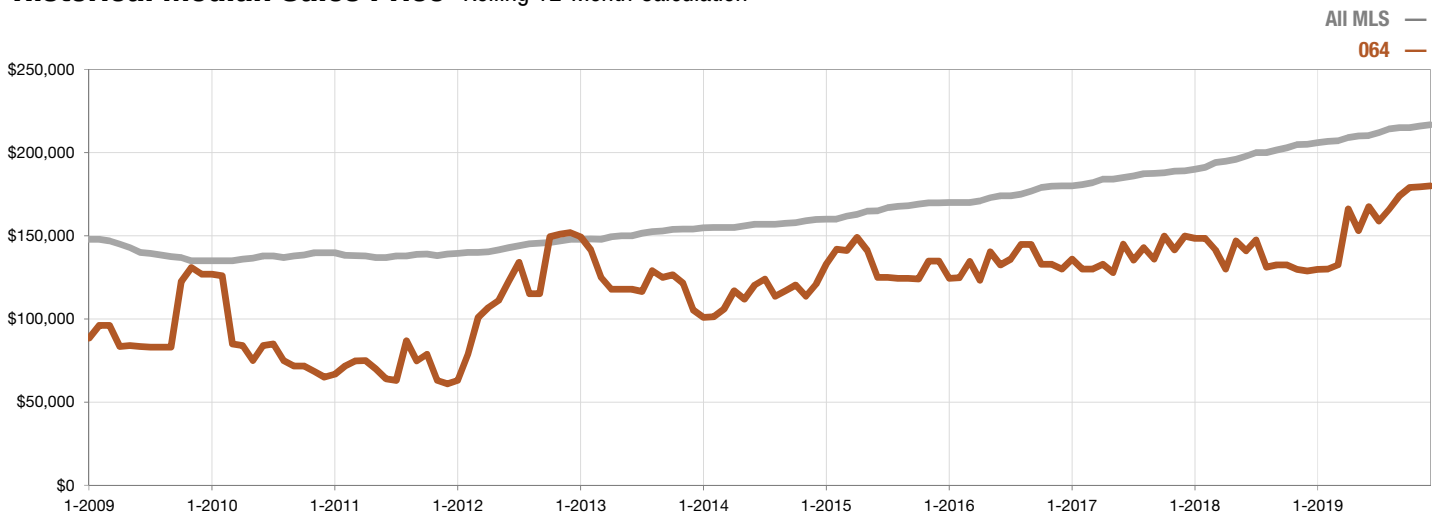
Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	1	4	+ 300.0%	45	60	+ 33.3%
Closed Sales	1	4	+ 300.0%	36	39	+ 8.3%
Median Sales Price*	\$239,000	<b>\$194,450</b>	- 18.6%	\$128,900	<b>\$180,000</b>	+ 39.6%
Percent of List Price Received*	95.6%	<b>100.5%</b>	+ 5.1%	100.6%	<b>97.3%</b>	- 3.3%
Days on Market Until Sale	8	31	+ 287.5%	38	43	+ 13.2%
Inventory of Homes for Sale	7	13	+ 85.7%	--	--	--

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## December



## Historical Median Sales Price Rolling 12-Month Calculation



# Local Market Update – December 2019

A Research Tool Provided by the Greater Greenville Association of REALTORS®

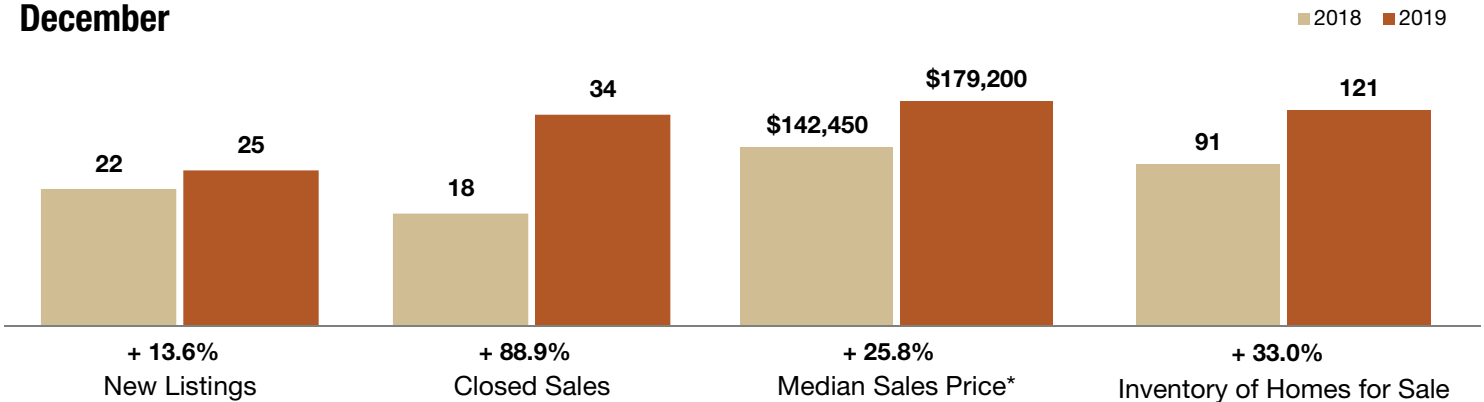


## 065

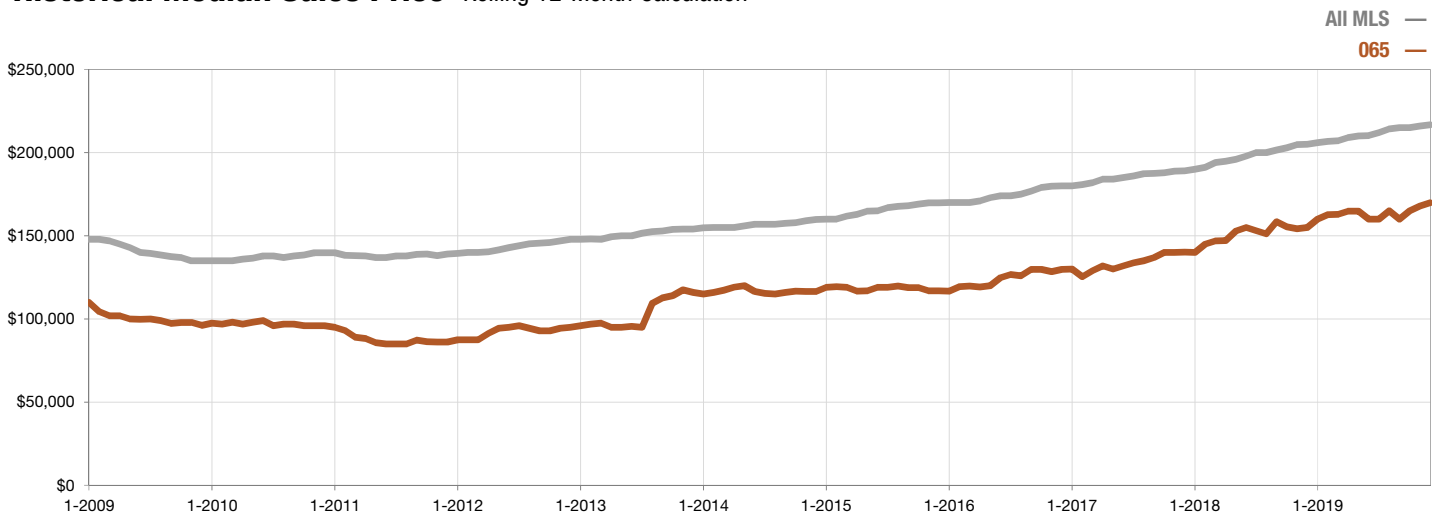
Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	22	25	+ 13.6%	392	453	+ 15.6%
Closed Sales	18	34	+ 88.9%	289	307	+ 6.2%
Median Sales Price*	\$142,450	\$179,200	+ 25.8%	\$155,000	\$169,900	+ 9.6%
Percent of List Price Received*	95.4%	96.7%	+ 1.3%	96.8%	97.1%	+ 0.4%
Days on Market Until Sale	82	45	- 45.1%	57	59	+ 3.5%
Inventory of Homes for Sale	91	121	+ 33.0%	--	--	--

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## December



## Historical Median Sales Price Rolling 12-Month Calculation



# Local Market Update – December 2019

A Research Tool Provided by the Greater Greenville Association of REALTORS®

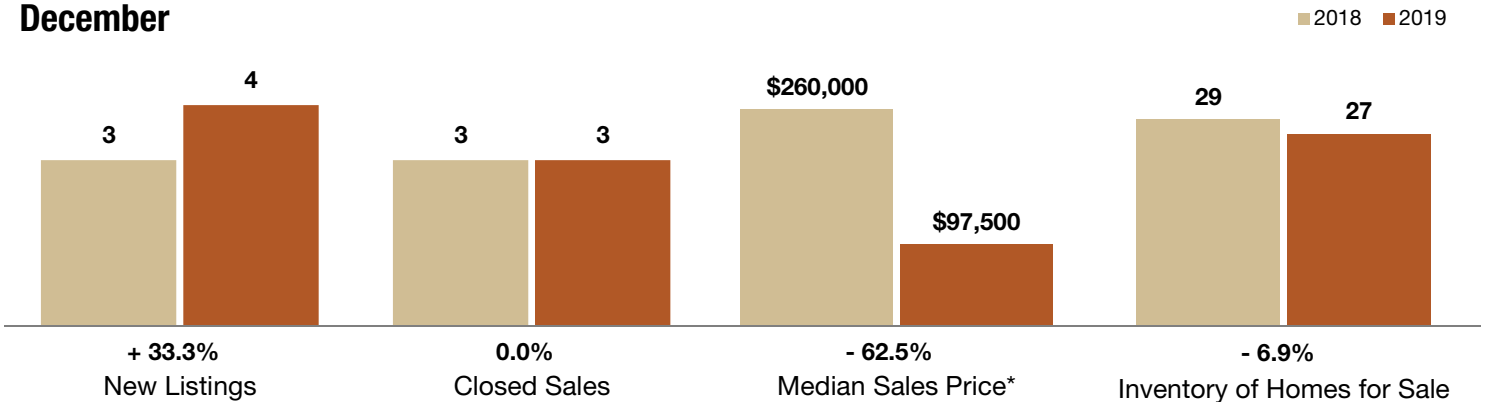


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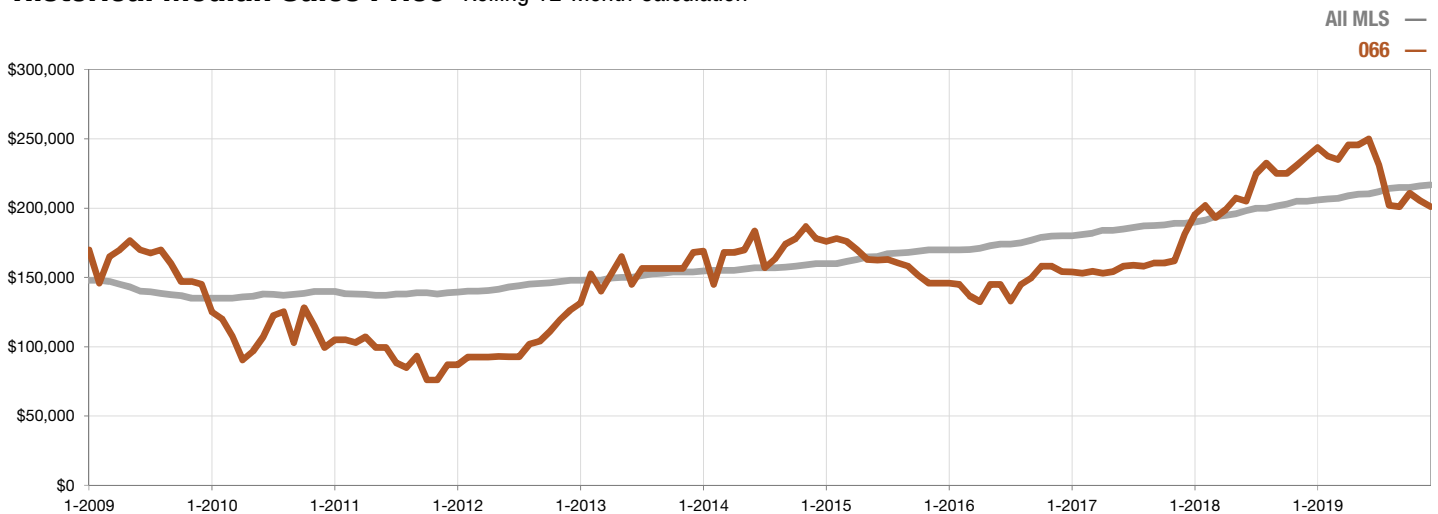
Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	3	4	+ 33.3%	95	85	- 10.5%
Closed Sales	3	3	0.0%	70	50	- 28.6%
Median Sales Price*	\$260,000	\$97,500	- 62.5%	\$237,500	\$200,950	- 15.4%
Percent of List Price Received*	98.1%	101.0%	+ 2.9%	96.1%	97.0%	+ 0.9%
Days on Market Until Sale	80	44	- 45.0%	86	84	- 2.3%
Inventory of Homes for Sale	29	27	- 6.9%	--	--	--

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## December



## Historical Median Sales Price Rolling 12-Month Calculation





# Local Market Update – December 2019

A Research Tool Provided by the Greater Greenville Association of REALTORS®

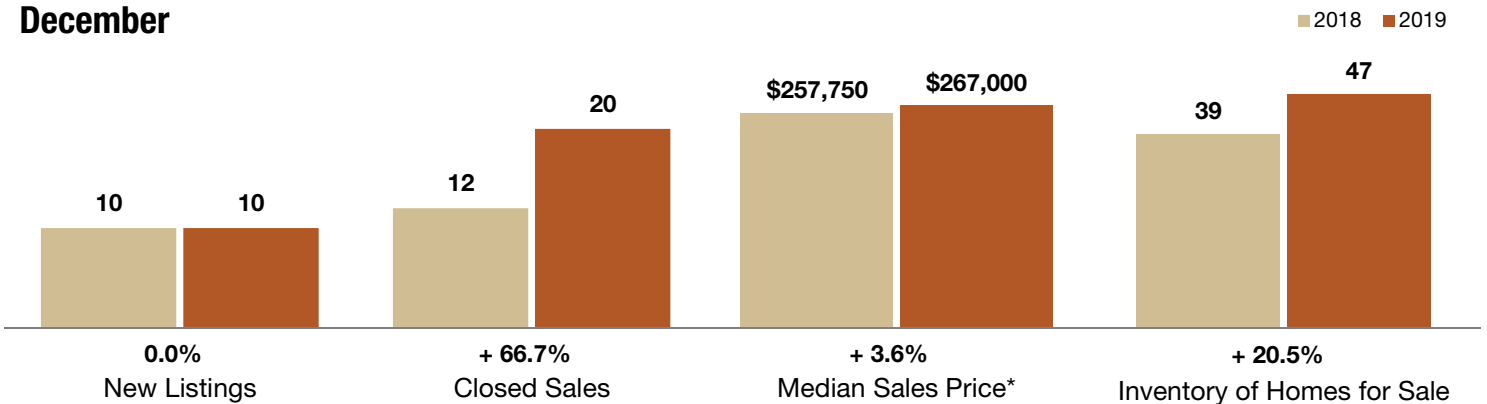


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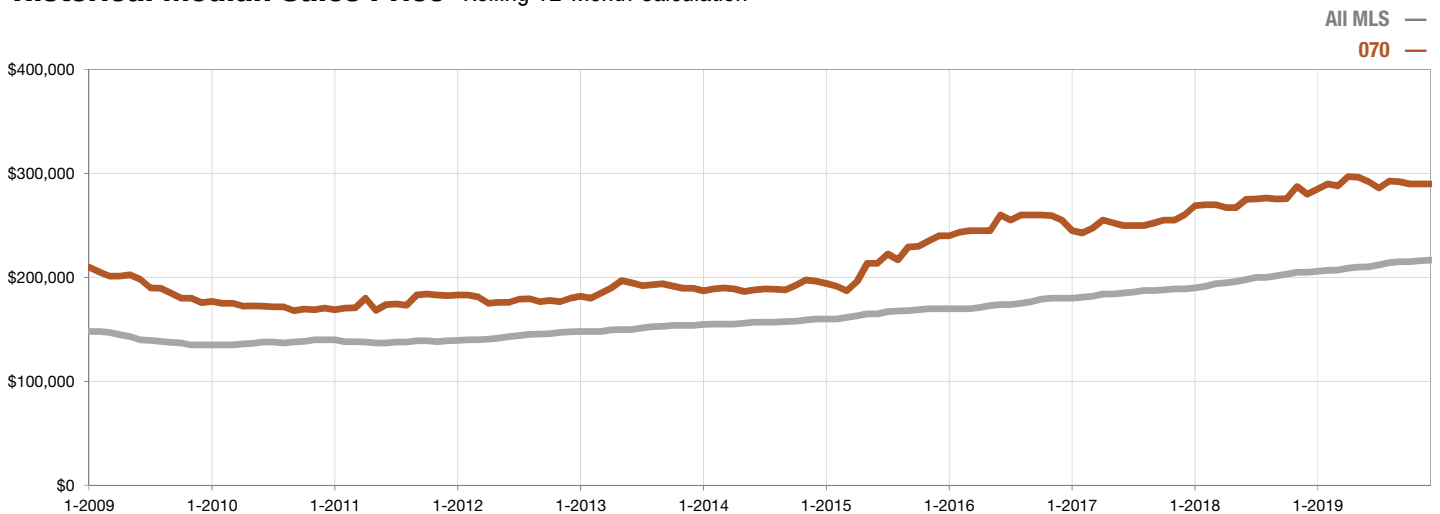
Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	10	10	0.0%	259	279	+ 7.7%
Closed Sales	12	20	+ 66.7%	172	177	+ 2.9%
Median Sales Price*	\$257,750	\$267,000	+ 3.6%	\$280,000	\$290,000	+ 3.6%
Percent of List Price Received*	97.5%	96.8%	- 0.7%	97.1%	97.6%	+ 0.5%
Days on Market Until Sale	51	71	+ 39.2%	36	49	+ 36.1%
Inventory of Homes for Sale	39	47	+ 20.5%	--	--	--

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## December



## Historical Median Sales Price Rolling 12-Month Calculation



# Local Market Update – December 2019

A Research Tool Provided by the Greater Greenville Association of REALTORS®

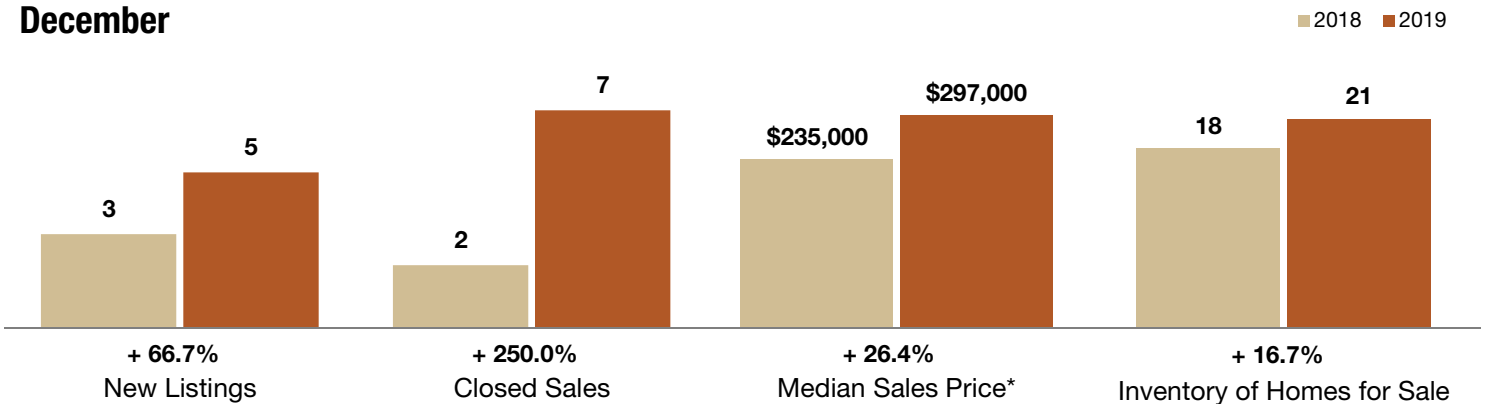


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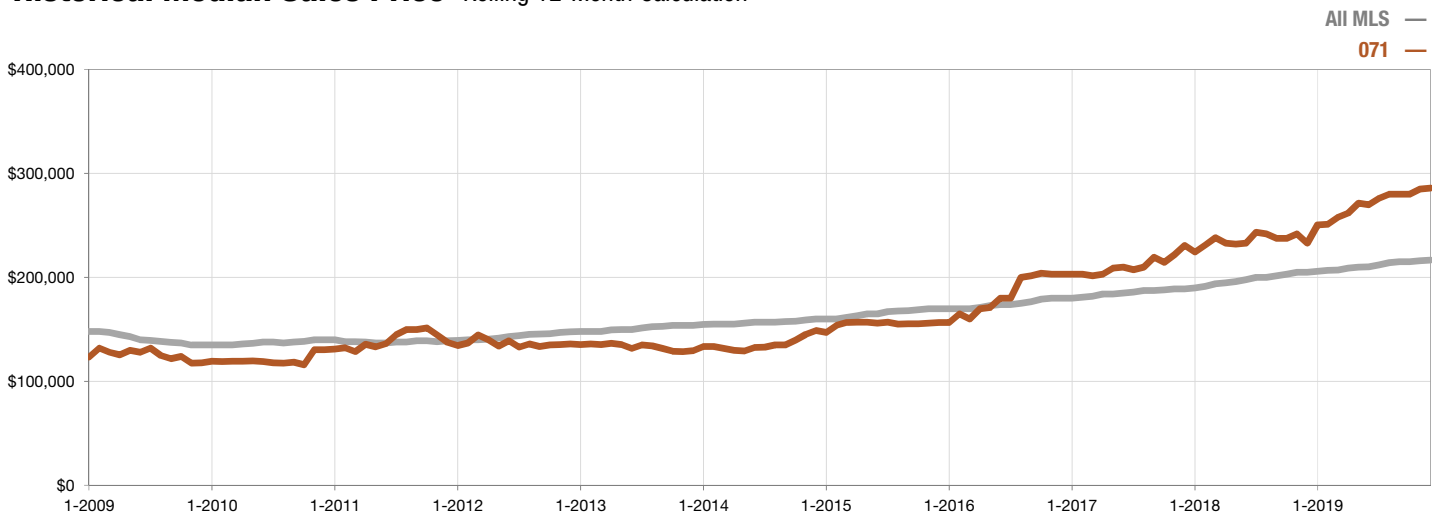
Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	3	5	+ 66.7%	81	117	+ 44.4%
Closed Sales	2	7	+ 250.0%	75	94	+ 25.3%
Median Sales Price*	\$235,000	<b>\$297,000</b>	+ 26.4%	\$233,000	<b>\$286,000</b>	+ 22.7%
Percent of List Price Received*	95.4%	<b>95.0%</b>	- 0.4%	98.7%	<b>97.8%</b>	- 1.0%
Days on Market Until Sale	190	<b>118</b>	- 37.9%	46	<b>55</b>	+ 19.6%
Inventory of Homes for Sale	18	<b>21</b>	+ 16.7%	--	--	--

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## December



## Historical Median Sales Price Rolling 12-Month Calculation



# Local Market Update – December 2019

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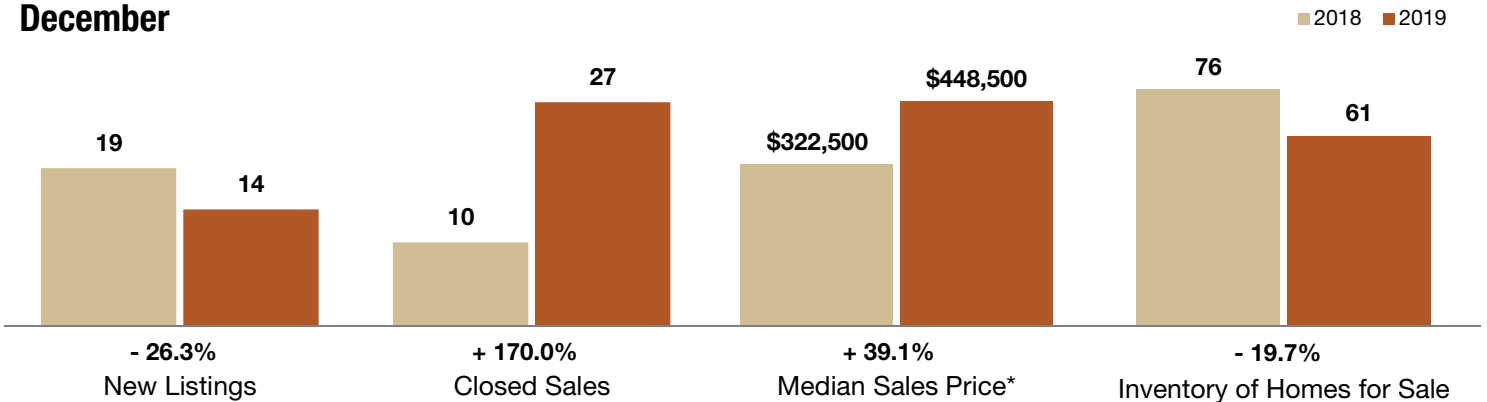


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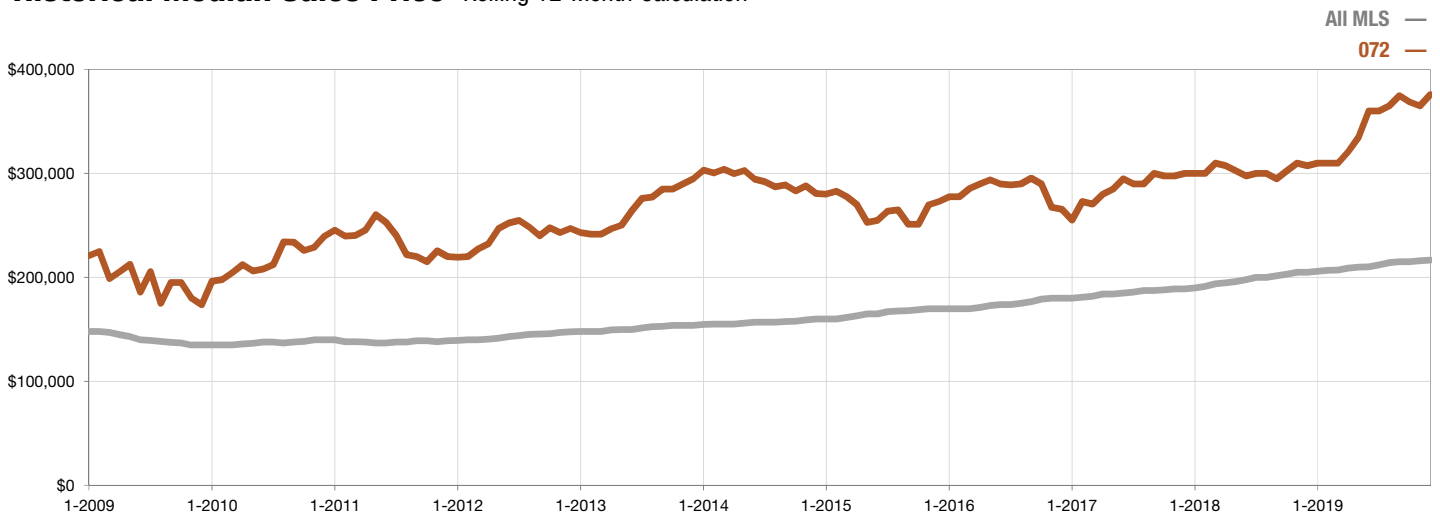
Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	19	14	- 26.3%	306	296	- 3.3%
Closed Sales	10	27	+ 170.0%	224	215	- 4.0%
Median Sales Price*	\$322,500	\$448,500	+ 39.1%	\$307,500	\$375,915	+ 22.2%
Percent of List Price Received*	95.5%	97.8%	+ 2.4%	96.7%	96.9%	+ 0.2%
Days on Market Until Sale	43	61	+ 41.9%	57	52	- 8.8%
Inventory of Homes for Sale	76	61	- 19.7%	--	--	--

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## December



## Historical Median Sales Price Rolling 12-Month Calculation



# Local Market Update – December 2019

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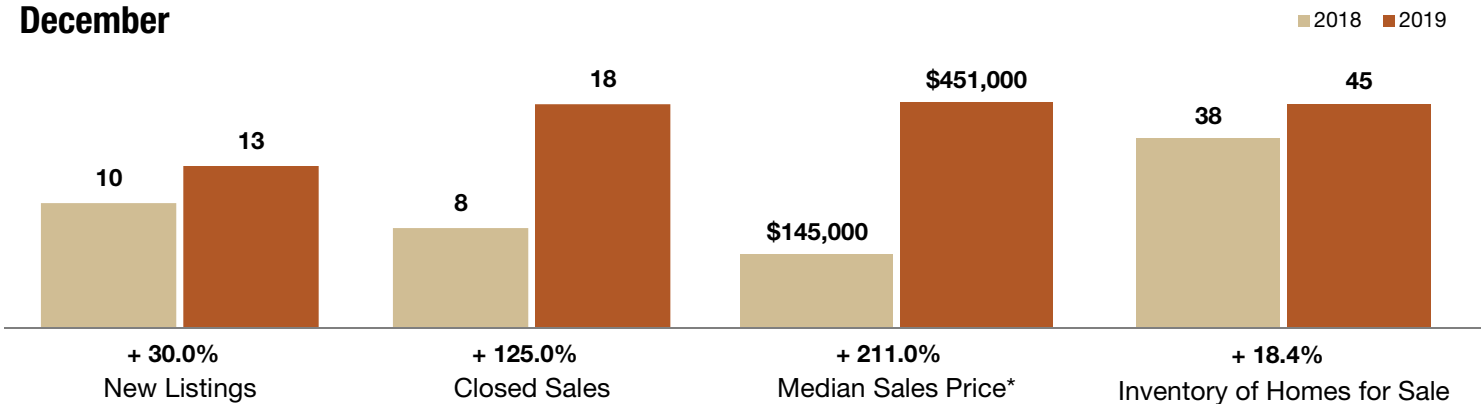


## 073

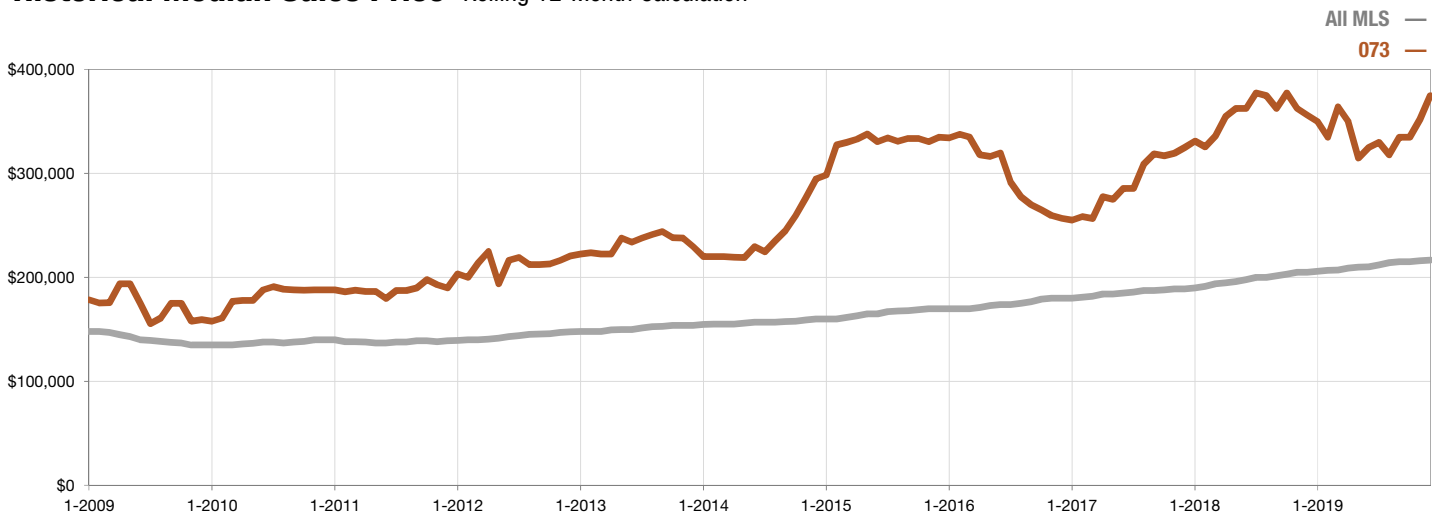
Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	10	13	+ 30.0%	206	243	+ 18.0%
Closed Sales	8	18	+ 125.0%	148	179	+ 20.9%
Median Sales Price*	\$145,000	\$451,000	+ 211.0%	\$356,250	\$375,000	+ 5.3%
Percent of List Price Received*	91.6%	96.6%	+ 5.5%	97.0%	97.3%	+ 0.3%
Days on Market Until Sale	62	86	+ 38.7%	43	45	+ 4.7%
Inventory of Homes for Sale	38	45	+ 18.4%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## December



## Historical Median Sales Price Rolling 12-Month Calculation



# Local Market Update – December 2019

A Research Tool Provided by the Greater Greenville Association of REALTORS®

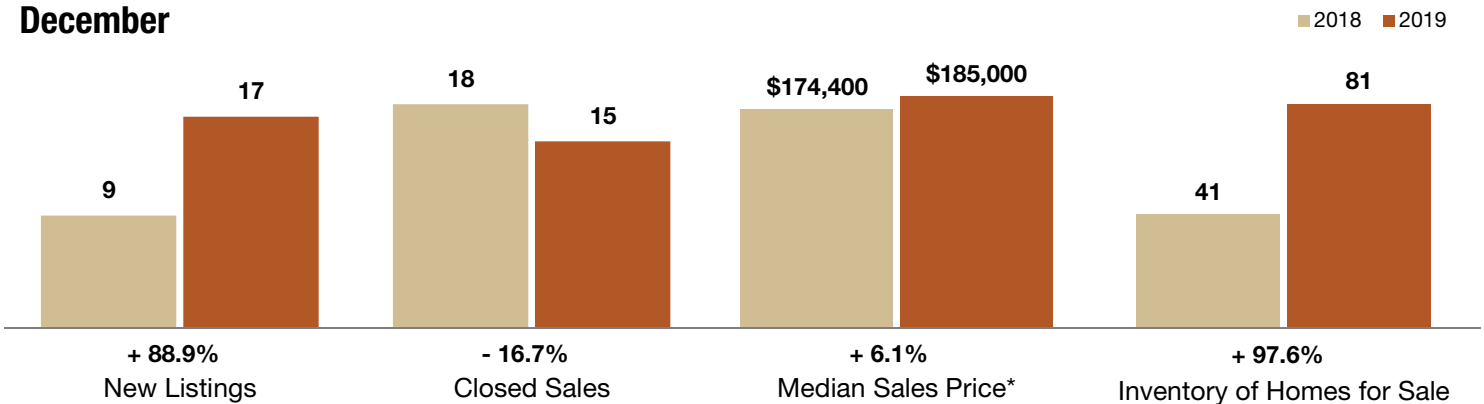


## 074

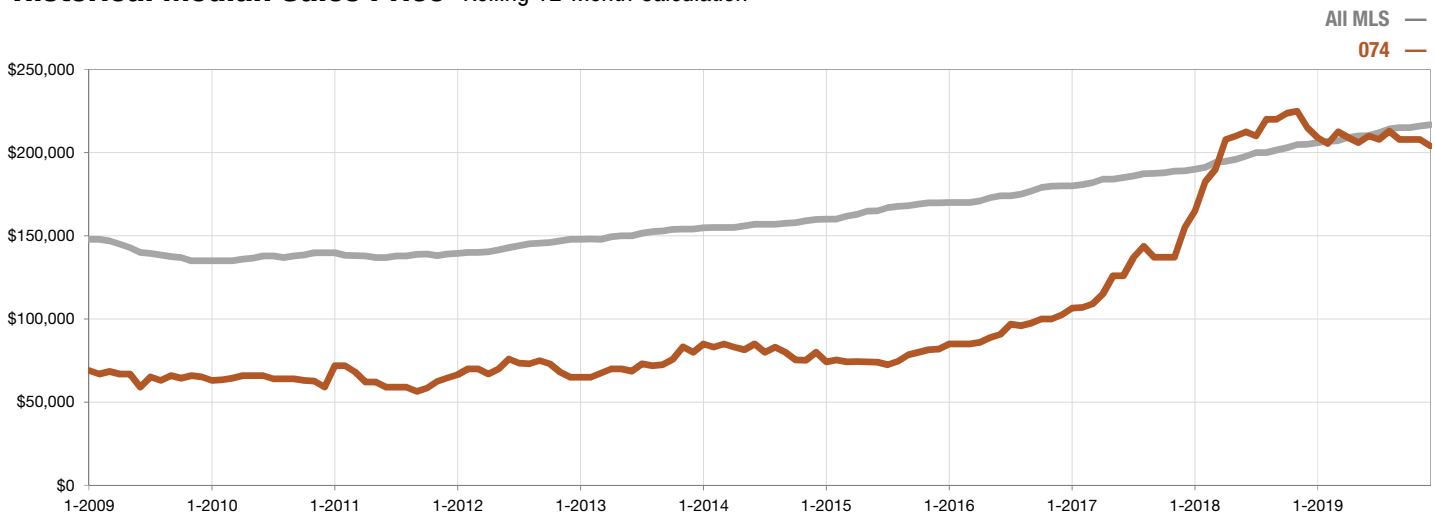
Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	9	17	+ 88.9%	214	258	+ 20.6%
Closed Sales	18	15	- 16.7%	196	157	- 19.9%
Median Sales Price*	\$174,400	\$185,000	+ 6.1%	\$215,000	\$204,000	- 5.1%
Percent of List Price Received*	99.6%	100.8%	+ 1.2%	98.4%	97.0%	- 1.4%
Days on Market Until Sale	29	52	+ 79.3%	42	42	0.0%
Inventory of Homes for Sale	41	81	+ 97.6%	--	--	--

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## December



## Historical Median Sales Price Rolling 12-Month Calculation



# Local Market Update – December 2019

A Research Tool Provided by the Greater Greenville Association of REALTORS®

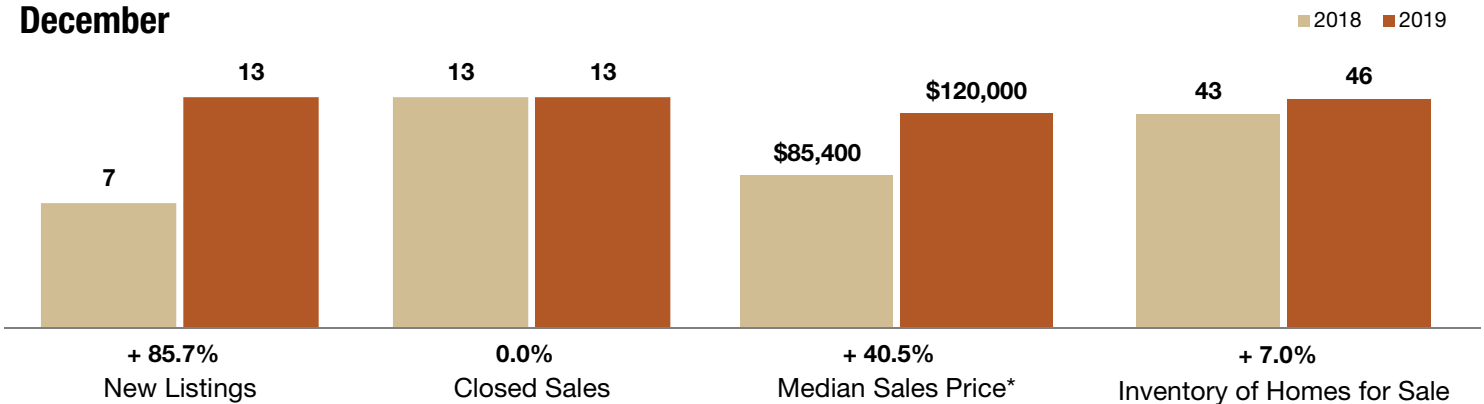


## 075

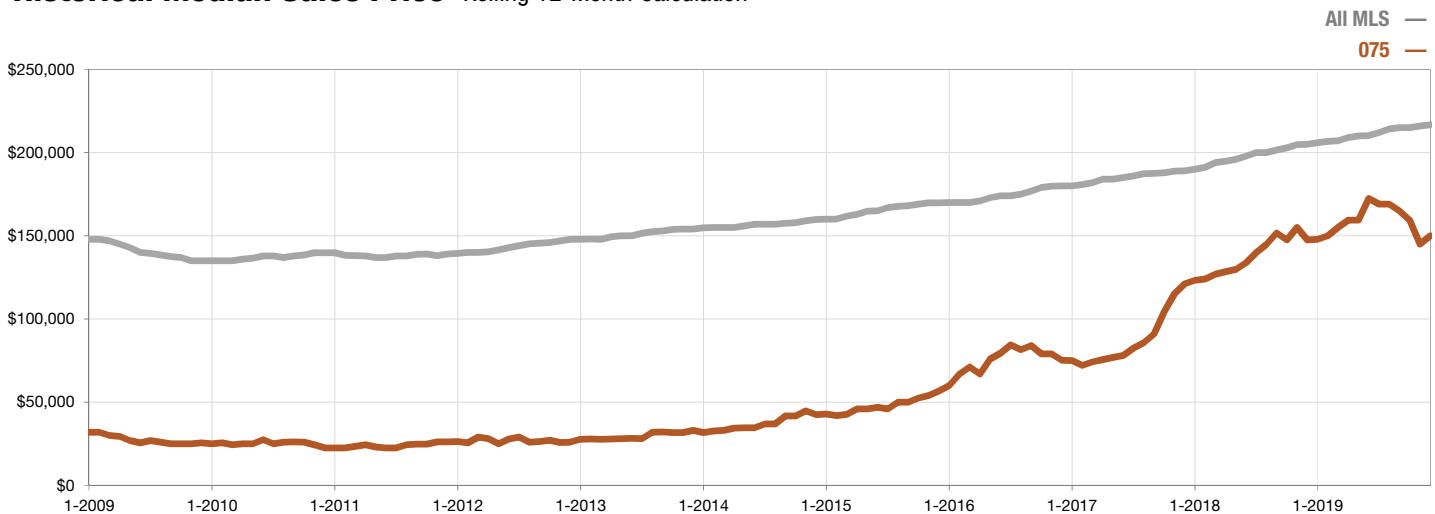
Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	7	13	+ 85.7%	183	197	+ 7.7%
Closed Sales	13	13	0.0%	148	139	- 6.1%
Median Sales Price*	\$85,400	\$120,000	+ 40.5%	\$147,500	\$150,000	+ 1.7%
Percent of List Price Received*	98.4%	95.2%	- 3.2%	99.0%	96.9%	- 2.1%
Days on Market Until Sale	52	38	- 26.9%	48	40	- 16.7%
Inventory of Homes for Sale	43	46	+ 7.0%	--	--	--

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## December



## Historical Median Sales Price Rolling 12-Month Calculation



# Local Market Update – December 2019

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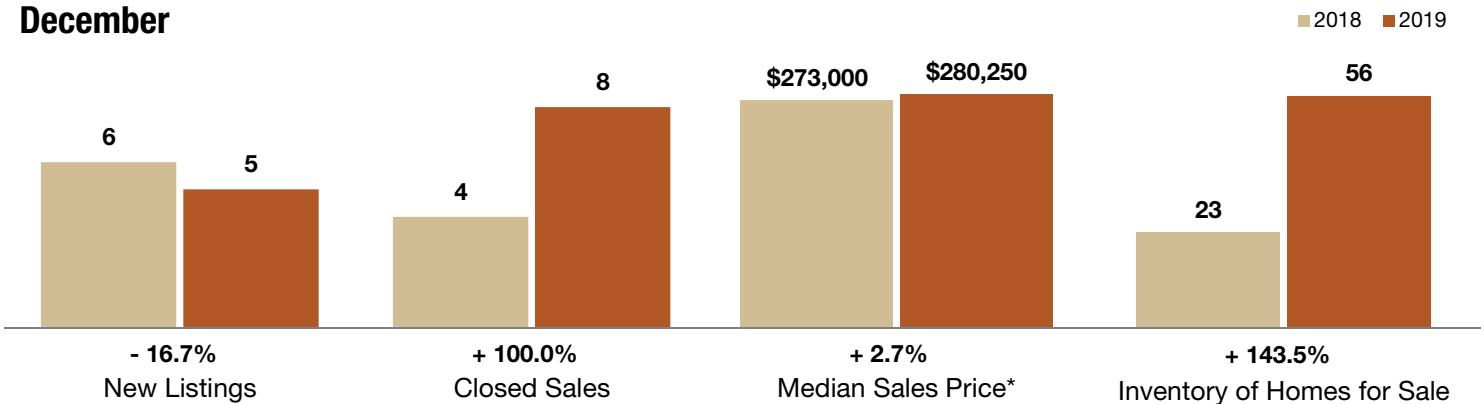


## 076

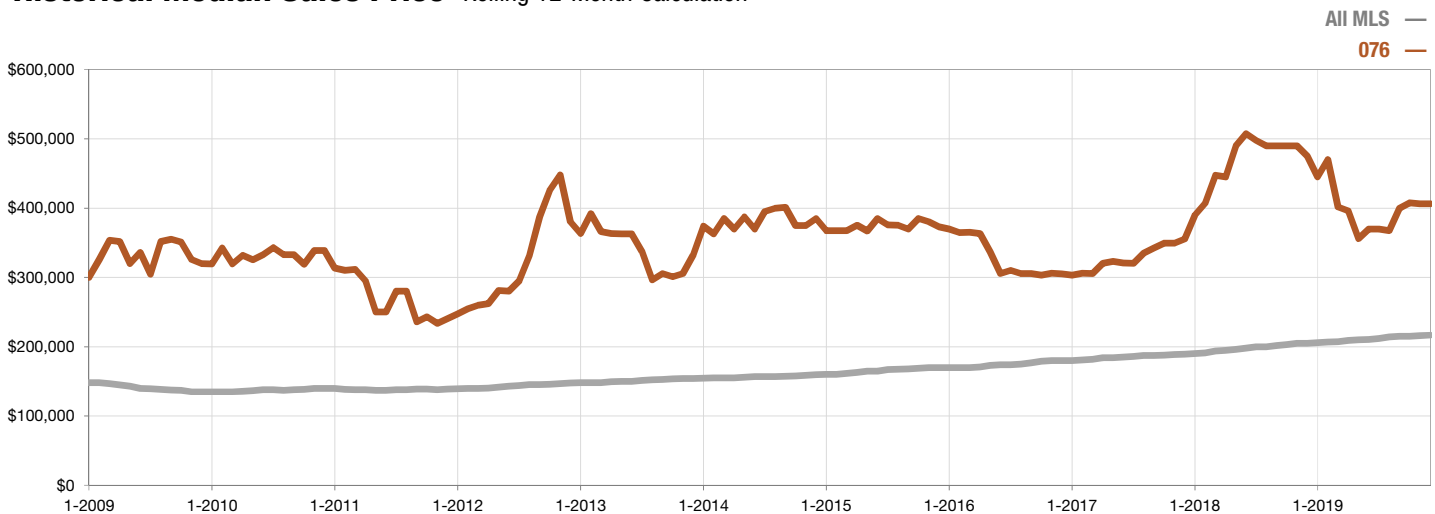
Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	6	5	- 16.7%	76	136	+ 78.9%
Closed Sales	4	8	+ 100.0%	54	82	+ 51.9%
Median Sales Price*	\$273,000	\$280,250	+ 2.7%	\$475,000	\$406,250	- 14.5%
Percent of List Price Received*	94.8%	97.0%	+ 2.4%	97.1%	96.9%	- 0.2%
Days on Market Until Sale	44	70	+ 59.1%	93	55	- 40.9%
Inventory of Homes for Sale	23	56	+ 143.5%	--	--	--

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## December



## Historical Median Sales Price Rolling 12-Month Calculation



# Local Market Update – December 2019

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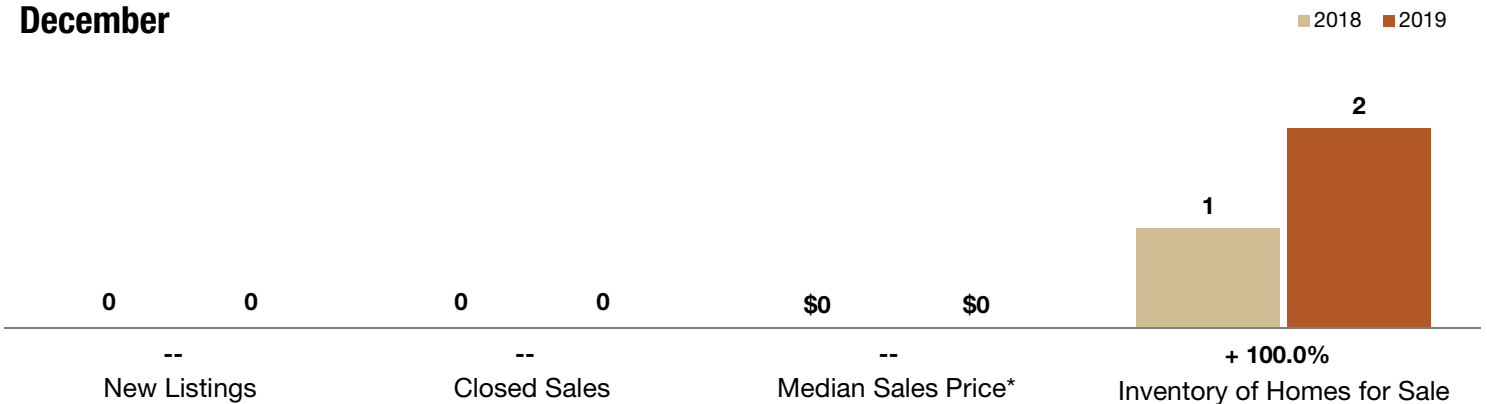


## Georgia

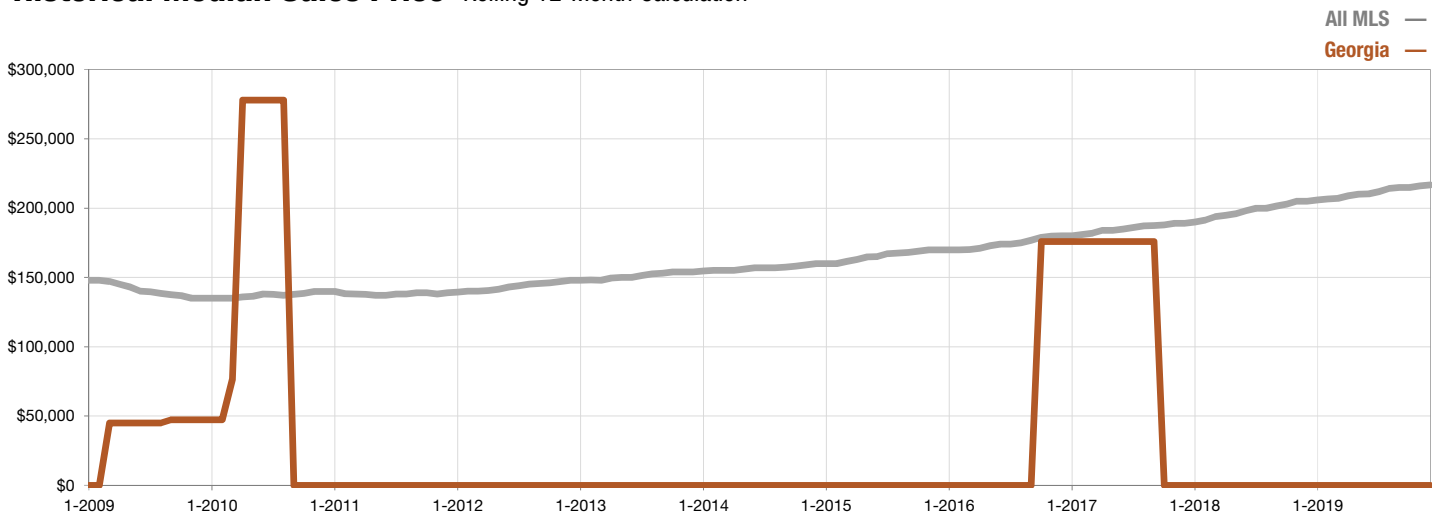
Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	0	0	--	5	4	- 20.0%
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	1	2	+ 100.0%	--	--	--

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### December



### Historical Median Sales Price Rolling 12-Month Calculation





# Local Market Update – December 2019

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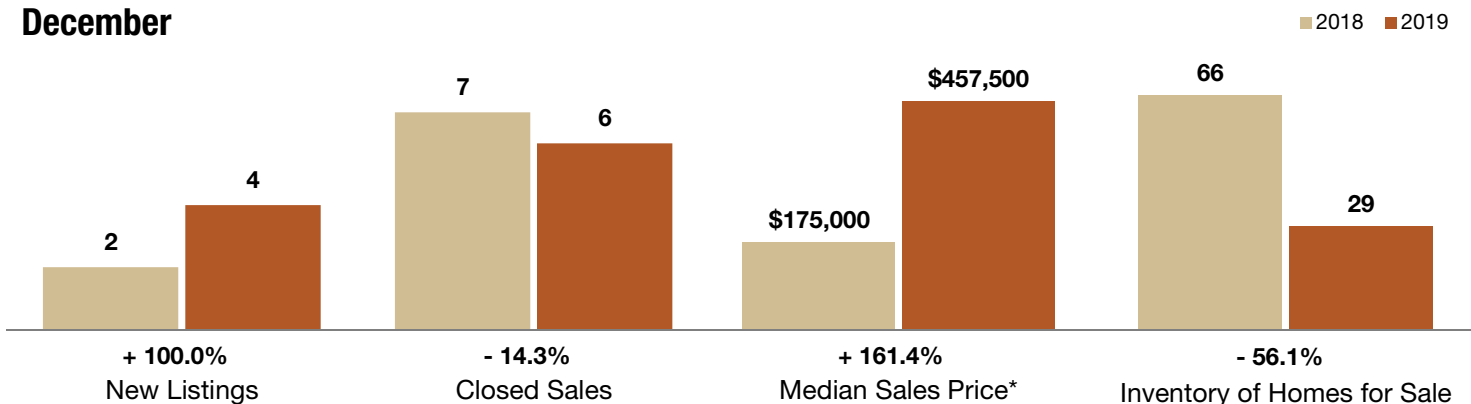


## North Carolina

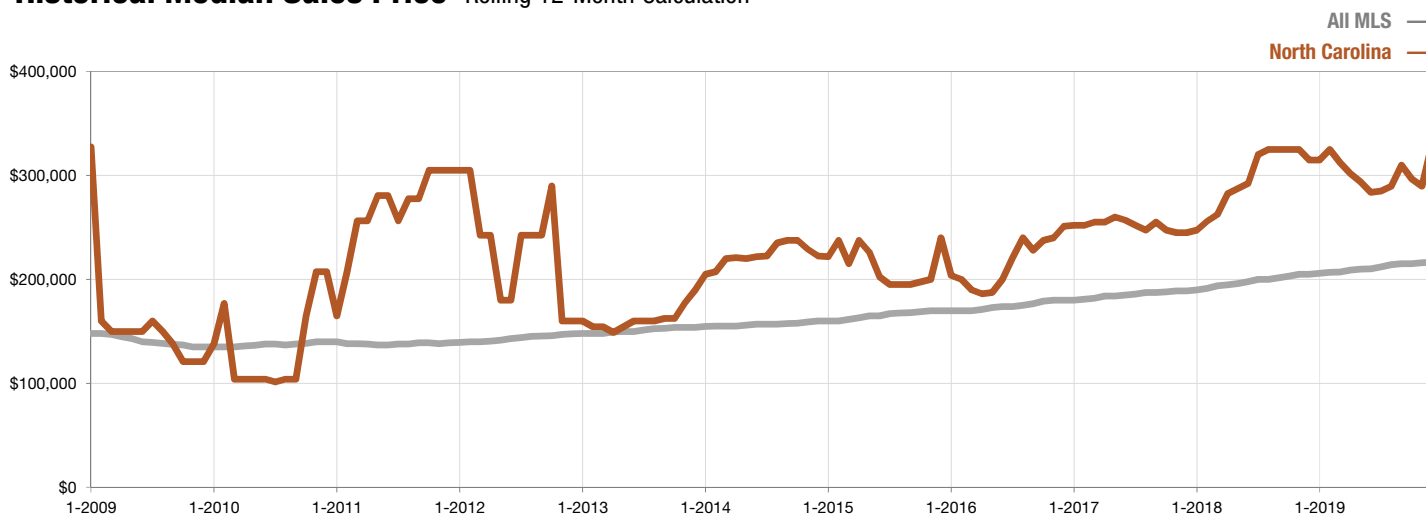
Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	2	4	+ 100.0%	106	83	- 21.7%
Closed Sales	7	6	- 14.3%	69	67	- 2.9%
Median Sales Price*	\$175,000	<b>\$457,500</b>	+ 161.4%	\$315,000	<b>\$332,500</b>	+ 5.6%
Percent of List Price Received*	90.2%	<b>92.3%</b>	+ 2.3%	92.1%	<b>93.3%</b>	+ 1.3%
Days on Market Until Sale	71	<b>190</b>	+ 167.6%	150	<b>159</b>	+ 6.0%
Inventory of Homes for Sale	66	<b>29</b>	- 56.1%	--	--	--

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### December



### Historical Median Sales Price Rolling 12-Month Calculation



# Local Market Update – December 2019

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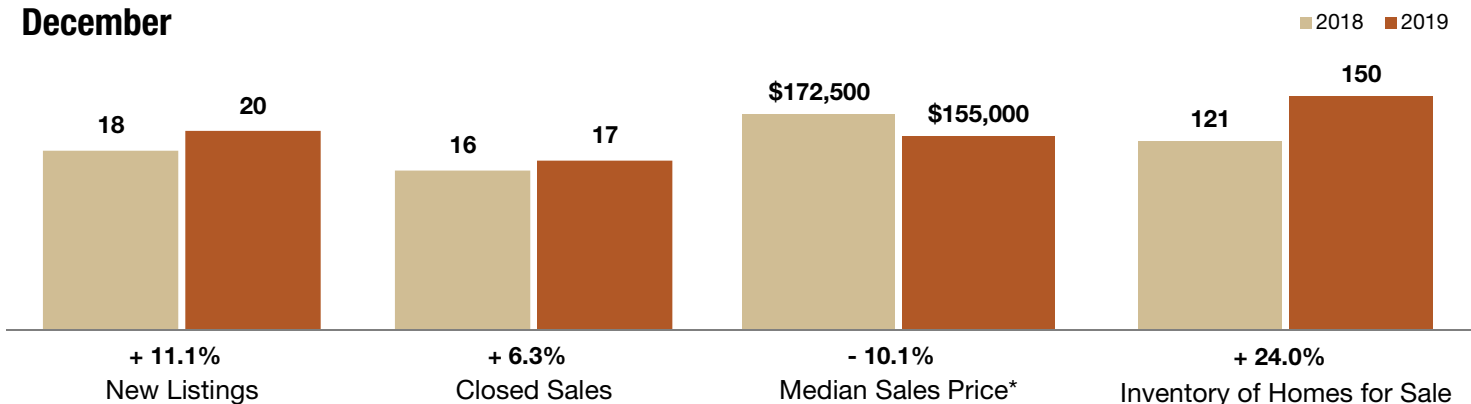


## Other

Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	18	20	+ 11.1%	411	509	+ 23.8%
Closed Sales	16	17	+ 6.3%	254	289	+ 13.8%
Median Sales Price*	\$172,500	\$155,000	- 10.1%	\$167,500	\$186,200	+ 11.2%
Percent of List Price Received*	97.3%	93.6%	- 3.8%	95.1%	97.8%	+ 2.8%
Days on Market Until Sale	29	135	+ 365.5%	78	70	- 10.3%
Inventory of Homes for Sale	121	150	+ 24.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### December



### Historical Median Sales Price Rolling 12-Month Calculation

