# Hello! Pleasant Hill, Lafayette & Walnut Creek

Big Changes in the Real Estate Market are happening! Are we shifting away from a Seller's Market? Click my QR Code to hear about it

# Real Estate Market Review: Single Family Home Top Sales

#### **PLEASANT HILL**



14 Pillon Real 4bd/2.1ba/3371sf sold for \$2,040,101



65 Saint Thomas 4bd/2.1ba/2540sf sold for \$1,450,000

#### WALNUT CREEK



17 Julianne Ct 4bd/3.1ba/3415sf sold for \$2.830.000



2200 Tice Valley Blvd 7bd/5ba/4481sf sold for \$2,750,000

#### LAFAYETTE



3229 Surmont Dr 7bd/5ba/6230sf sold for \$4,315,000



11 Leslyn Lane 5bd/5.1ba/4215sf sold for \$3,400,000

In August, Pleasant Hill Single Family \*median\* sold price decreased 8.3%. Walnut Creek increased 6.7%. Lafayette decreased 17%. Remember, median tells you how the market is doing overall, and not exactly how your home has fared but your home does surf those waves! The Year-to-Date number of homes for sale increased 20% in Pleasant Hill, while Walnut Creek increased 20.3%, and Lafayette increased 4.9%. The market has shifted which means pricing and strategy are critical for sellers. For buyers, there is lots of opportunity with more inventory to choose from, as well as more negotiation power. Call me and let's talk. Average 30-year fixed rate is just under 6.5%. Scan my QR Code below for a full market update! Information obtained from Trendgraphix, Inc.

### **GET A FULL REAL ESTATE MARKET UPDATE!**

TO LEARN MORE ABOUT WHAT WE CAN EXPECT IN 2025, SCAN THE CODE WITH YOUR CELL TO **WATCH MY MONTHLY VIDEO UPDATE** 

PLEASANT HILL

**WALNUT CREEK** 



PLEASANT HILL SINGLE FAMILY **HOMES** 

**AVERAGE SOLD PRICE** 

WALNUT CREEK SINGLE FAMILY **HOMES** 

**AVERAGE SOLD PRICE** 

LAFAYETTE SINGLE FAMILY HOMES **AVERAGE SOLD PRICE** 

#### June/July/Aug AVERAGE

2 Bedrooms \$735.000 3 Bedrooms \$958.787 4 Bedrooms \$1,311,087

June/July/Aug AVERAGE 2 Bedrooms \$1,317,433

3 Bedrooms \$1,354,807

4 Bedrooms \$1,708,813

### June/July/Aug AVERAGE

3 Bedrooms \$1.537.888

4 Bedrooms \$1,537,888 5 Bedrooms \$2,638,770

anja Odzak

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\* Your home's value may differ. Call me for a proper home evaluation



If you are working with another agent, this is not intended to solicit your business. Info based on data supplied by Contra Costa Association of Realtors & Bay East Association of Realtors or their MLSs. Info deemed reliable but not guaranteed. ©2025 Tanja Odzak-Goppold

# **DO Something FUN!**



# Lafayette Art & Wine Festival September 20<sup>th</sup> | Saturday | 10:00 AM - 7:00 PM September 21<sup>st</sup> | Sunday | 10:00 AM - 6:00 PM

Featuring 4 stages with 20+ bands, 300 artist/craft booths, 4 kid zones, a wide selection of California varietals and craft beers, local dining + shopping! Free admission. Take BART to the Festival! It's BARTable!

Beautiful downtown Lafayette is a short walk from BART (Lafayette Station), just off the Central Lafayette exit of Highway 24, and convenient to local bike trails.

Location:46 Trelany Rd, Pleasant Hill, CA 94523, United States

## 13<sup>th</sup> Annual Zombie Brew Crawl October 11<sup>th</sup> | Saturday | 1:00 PM - 4:00 PM

The un-dead are descending upon downtown Martinez, and they're on a quest for craft beer! Join us for a spooktacular event where zombies will roam the downtown corridor, sampling 30+ craft beers from various breweries stationed at participating small businesses. Costume Contest: Embrace the undead spirit! While zombie costumes are optional, we encourage you to unleash your inner zombie. Don't miss this hauntingly hoppy event!

Location: 649 Main St, Martinez, CA 94553-1137, United States



#### **Need Home Insurance?**

Darlene Baxter, Insurance Agent (925) 915.9337

Specializes in High Fire & the East Bay Area. Also offers insurance beyond just her company



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