

METRO PHOENIX MULTIFAMILY TEAM

We recorded the presentation made by the Greater Phoenix Economic Council (GPEC) at the Scottsdale Area Assoc. of Realtors - Economic & Commercial Forum. This is the data used by companies considering expanding or relocating to metro Phoenix. It highlights why our area is one of the top cities in the US for strong economic and population growth! See video below. All the best, Jim Kasten, CCIM

EXPERIENCE - TRACK RECORD - DEDICATION - NATIONAL EXPOSURE

Metro Phoenix 10+ unit Apartment Sales for weeks ending 8/1 & 8/8/2025

Address Name	Sold Date Sold Price	Units Price/Unit Unit Mix	Size (SF) Price/SF Year Built	Comments
6631 S 7th St., Phoenix, Seventh Street Villas	8.1.2025 6,600,000	18 \$366,667 All Townhomes with garages, 10 3/2, 8 4/2	30,488 \$216.48 2023	New townhomes, \$2,435k down (37%), \$4,165K Fannie Mae loan
1045 S San Jose, Mesa, The Flats	8.1.2025 \$16,100,000	112 \$143,750 33 st., 78 1/1, 1 2/2	60,782 \$264.88 1975	7 2-story bldg's, \$150K down, \$12146K Fannie Mae loan
1975 E Apache Blvd., Tempe La Paloma Apts	8.5.2025 \$13,000,000	84 \$154,762 16 st., 40 1/1, 28 2/2	53,461 \$243.16 1985	9 2-story bldg's, \$3,016K down (30%), \$9,984K First-Citizens Bank loan
4909 W Joshua Blvd., & 601 N Rita Ln, Chandler, Country Brook Apts	8.6.2025 \$109,500,000	396 \$276,515 144 1/1, 172 2/2, 80 3/2	258,654 \$423.35 1986	89 2-story bldg's, \$2,000K down, \$76,650 Fannie Mae loan
2203 Mckinley St., Phx., McKinley Apts	8.6.2025 \$1,350,000	10 \$135,000 4 st, 6 1/1	5,198 \$250.72 1964	2 bldg's, All cash



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Reported sales for 10+ unit properties. All information believed accurate but not guaranteed.

Apartment Market and Sales Insights

GPEC Presentation by Thomas Maynard, Senior Vice President, Business Development (June 25, 2025).

- Why choose metro Phoenix?
- Projected population growth, why and where are people coming from?
- Housing costs and cost of living compared to other major cities.
- What other cities do we compete with for attracting business?
- www.GPEC.org for more info.

Interactive Maps and Lists

For Sale

Prior Sales

Construction

Recent Apartment Owner's Newsletter

Q1 2025 Metro Phoenix Apt Owner's Newsletter

Videos

Event & Market Videos

We had professional videos shot for our <u>Oct Apt Town Hall Meeting</u>. These videos include Zach Haptonstall's (Rise 48) amazing syndication success story plus intros to some of our trusted partners that are exceptional resources for apt. mgmt., title & escrow, lending, insurance and DST's.

Meet The Senior Team



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