

# Market PULSE

January 2016



ORLANDO REGIONAL  
**REALTOR**<sup>®</sup>  
ASSOCIATION

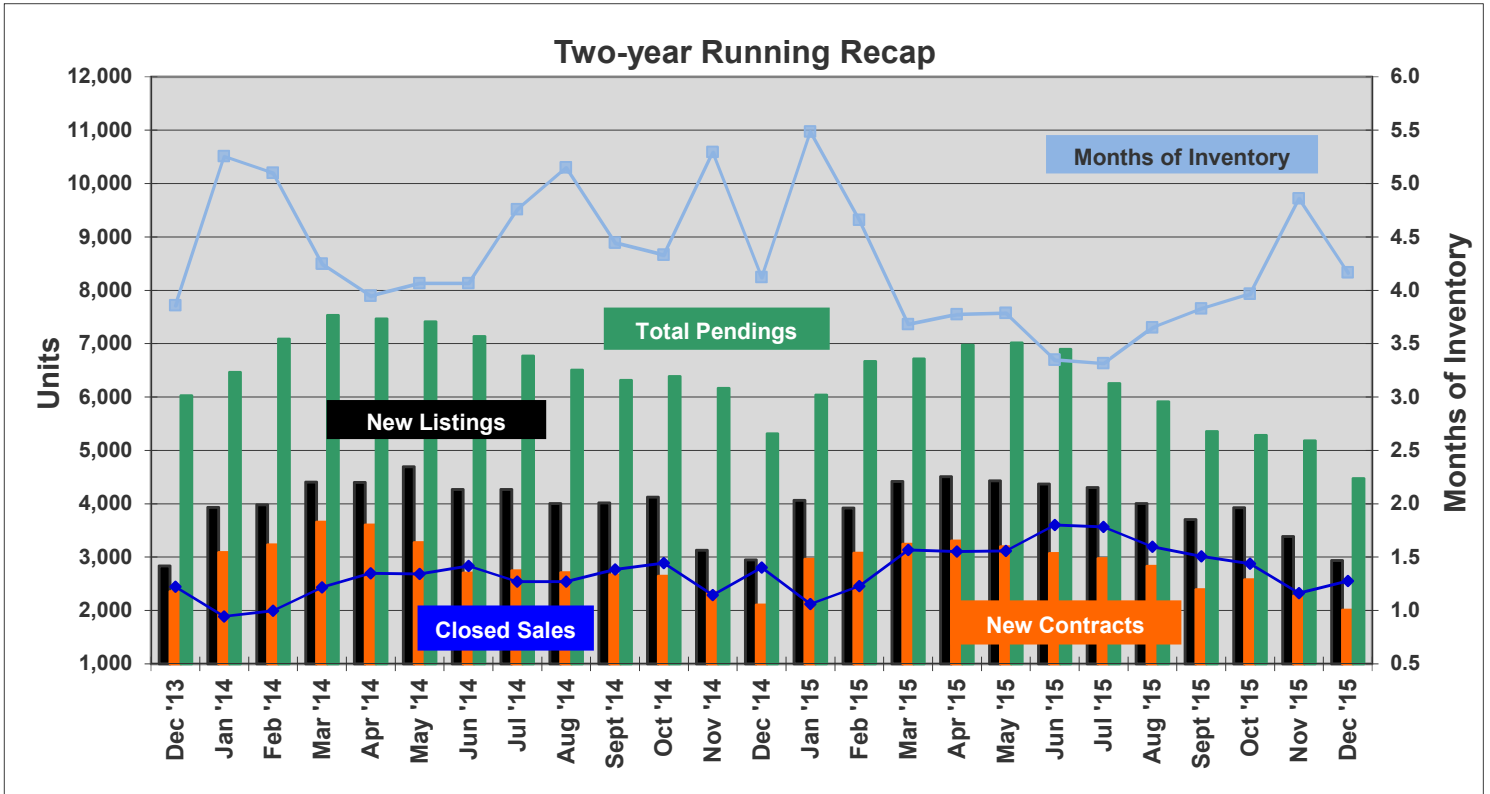


ORRA Originated Sales	Average Mtg Rate	Total Inventory **	Active With Contract	New Listings	New Contracts	Under Contract	Back on Market	Expired	Withdrawn	Sales Closed	Days on Market
Dec '13	4.57%	9,421	524	2,833	2,353	6,026	693	586	787	2,443 *	70 *
Jan '14	4.47%	9,927	518	3,931	3,089	6,460	741	323	857	1,889 *	73 *
Feb '14	4.37%	10,184	504	3,982	3,232	7,085	732	303	774	1,997 *	76 *
Mar '14	4.43%	10,343	526	4,406	3,659	7,530	812	330	906	2,435 *	76 *
Apr '14	4.39%	10,647	469	4,401	3,604	7,465	848	324	849	2,698 *	77 *
May '14	4.16%	10,908	694	4,693	3,275	7,407	824	310	921	2,683 *	73 *
Jun '14	4.17%	11,518	762	4,267	2,701	7,135	1,122	450	895	2,834 *	71 *
Jul '14	4.17%	12,093	764	4,265	2,745	6,768	1,191	368	907	2,542 *	73 *
Aug '14	4.16%	13,084	839	4,002	2,711	6,507	1,142	344	886	2,540 *	69 *
Sept '14	4.20%	12,316	768	4,017	2,666	6,315	1,176	332	942	2,770 *	70 *
Oct '14	4.05%	12,507	706	4,125	2,645	6,384	1,100	355	960	2,888 *	72 *
Nov '14	4.01%	12,121	705	3,128	2,341	6,161	982	342	831	2,290 *	77 *
Dec '14	3.86%	11,557	634	2,947	2,101	5,310	725	651	849	2,803 *	79 *
Jan '15	3.67%	11,631	717	4,066	2,960	6,034	643	282	913	2,120 *	82 *
Feb '15	3.80%	11,446	802	3,922	3,072	6,668	537	217	766	2,457 *	88 *
Mar '15	3.78%	11,529	859	4,418	3,244	6,713	528	320	803	3,132 *	80 *
Apr '15	3.69%	11,725	954	4,508	3,303	6,975	520	254	779	3,107 *	79 *
May '15	3.92%	11,798	998	4,431	3,197	7,015	513	255	788	3,117 *	72 *
Jun '15	4.08%	12,058	1,083	4,370	3,067	6,896	593	165	822	3,603 *	67 *
Jul '15	3.98%	11,819	983	4,302	2,971	6,254	522	295	849	3,566 *	69 *
Aug '15	3.96%	11,661	979	4,006	2,828	5,909	486	277	930	3,195 *	69 *
Sept '15	3.96%	11,533	979	3,702	2,389	5,351	478	372	988	3,013 *	67 *
Oct '15	3.86%	11,411	998	3,928	2,580	5,281	465	321	934	2,877 *	71 *
Nov '15	4.01%	11,300	905	3,388	2,271	5,182	471	285	856	2,325 *	68 *
Dec '15	4.02%	10,634	819	2,939	2,006	4,472	397	529	802	2,552	72
ORRA Originated Sales	Average Mtg Rate	Total Inventory **	Active With Contract	New Listings	New Contracts	Under Contract	Back on Market	Expired	Withdrawn	Sales Closed	Days on Market

\* Corrected monthly sales. \*\* Includes listings with a status of "Active with Contract."

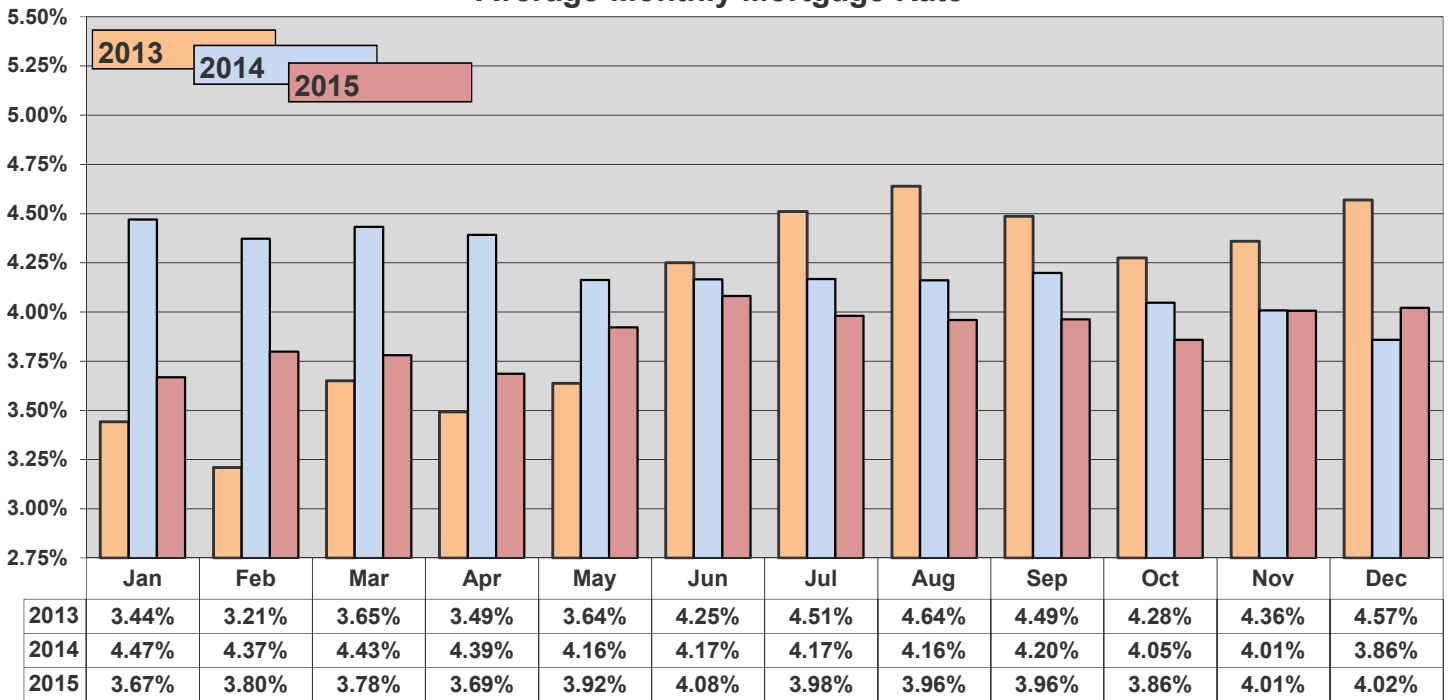
Complete stats and data may be found under Market Info at [www.orlandorealtors.org](http://www.orlandorealtors.org). Comments or suggestions? Contact Mike Blinn, Statistician.

Market Pulse™ data represents all listings taken or sold by ORRA brokers, regardless of location and is exclusive to residential property, which includes townhomes, duplexes, single-family homes, and condos. It does not include vacant land or commercial transactions.

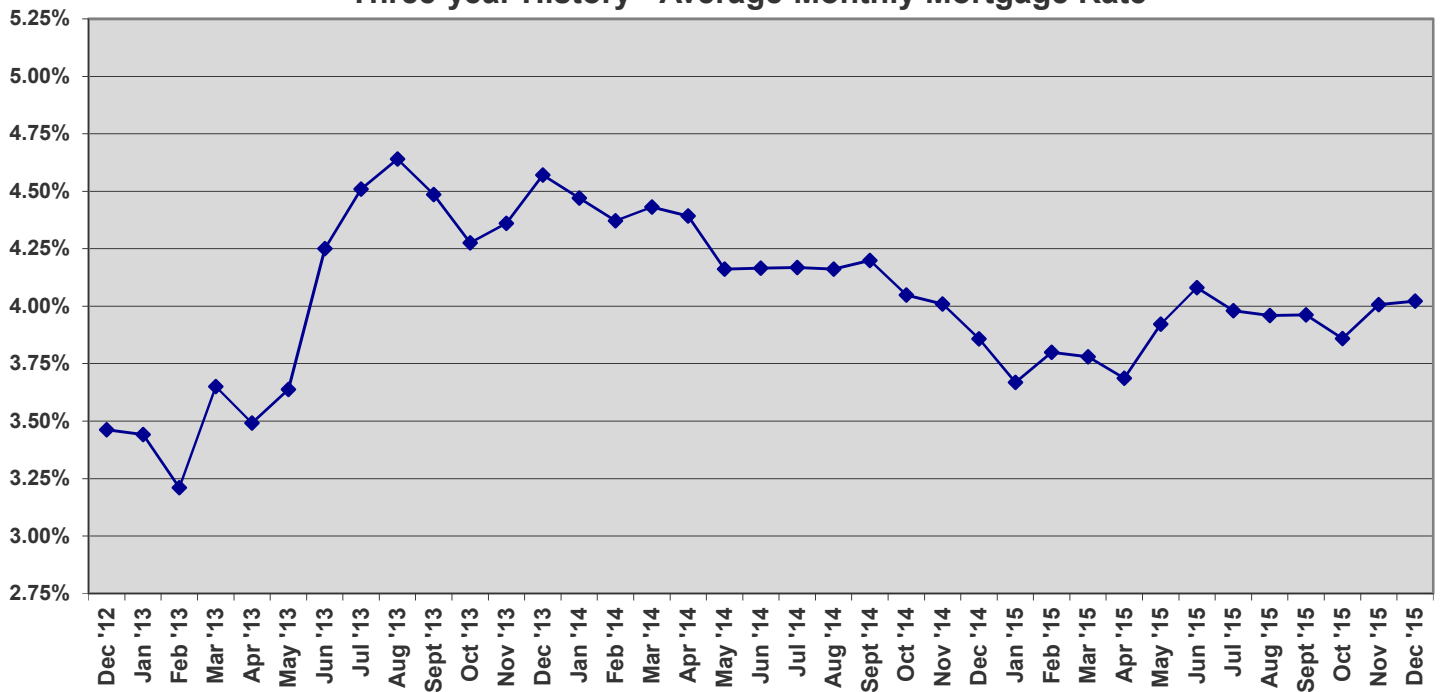




### Average Monthly Mortgage Rate

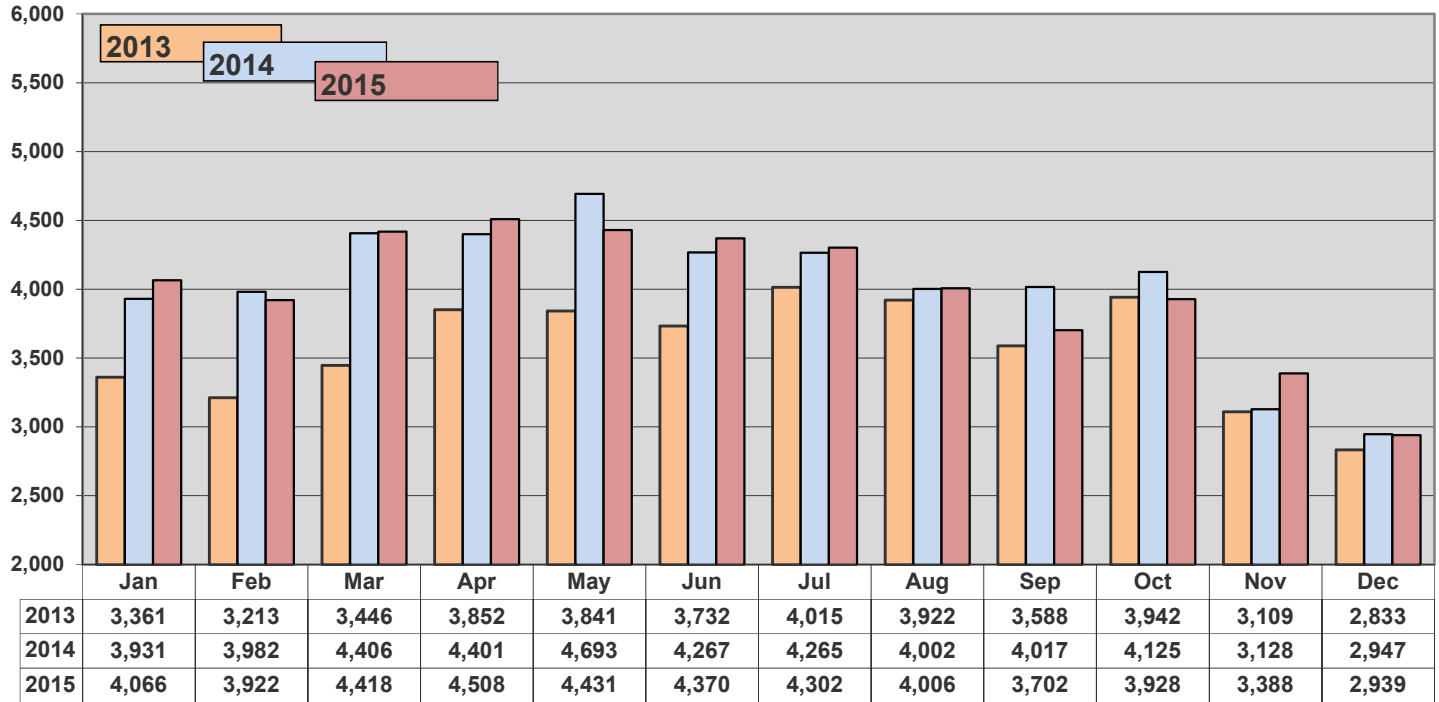


### Three-year History - Average Monthly Mortgage Rate

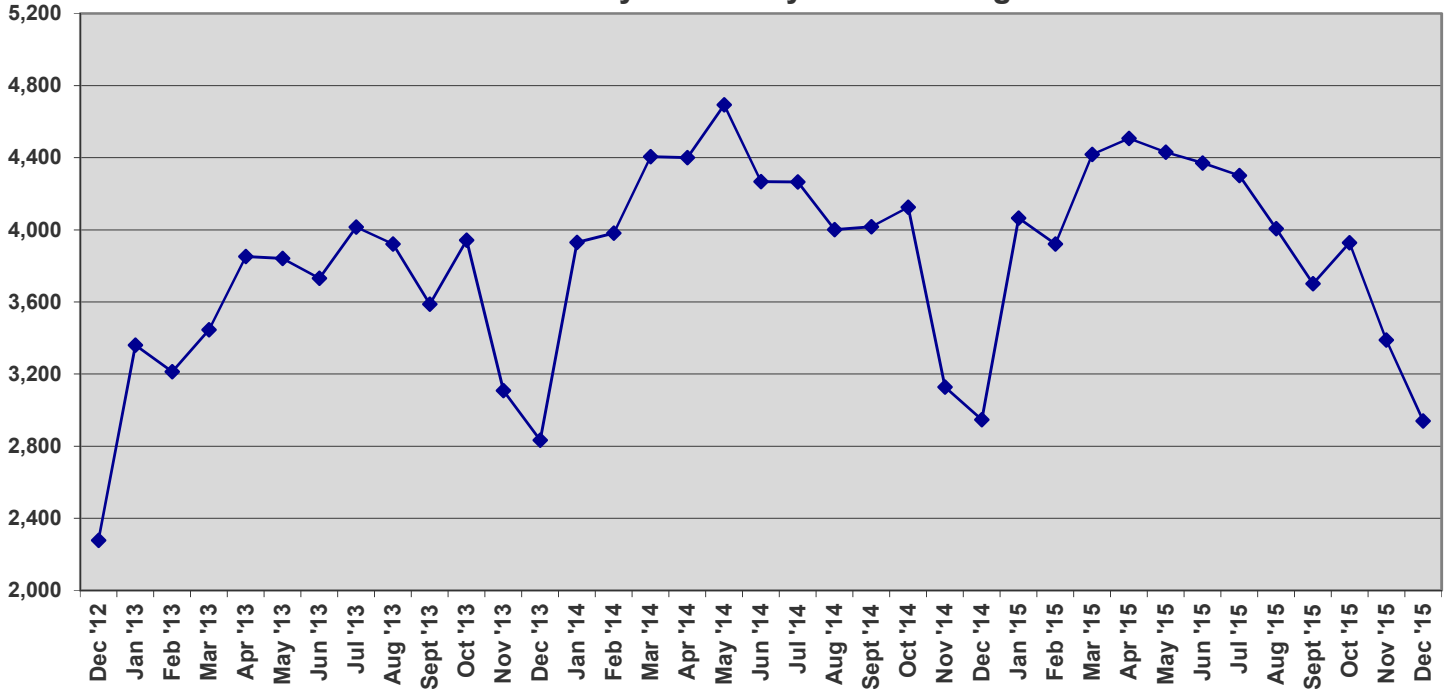




### New Listings

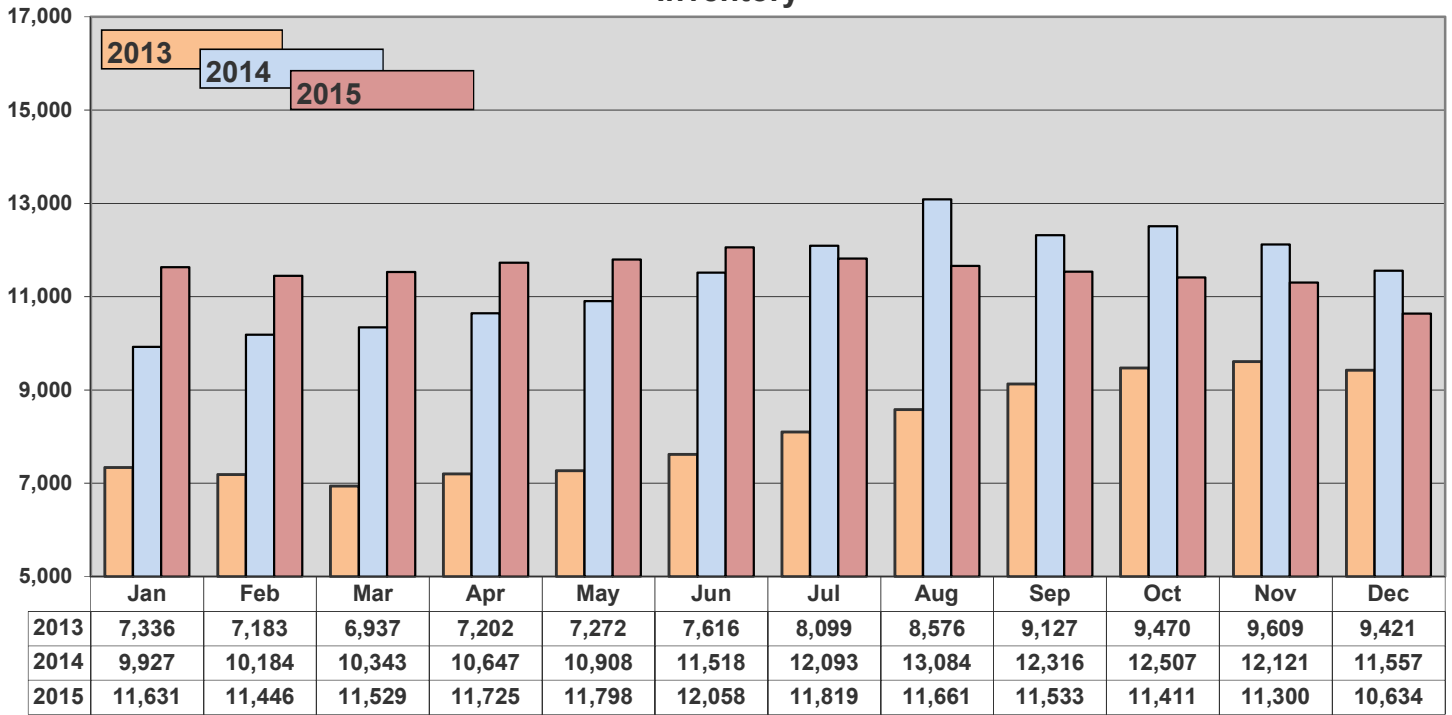


### Three-year History - New Listings

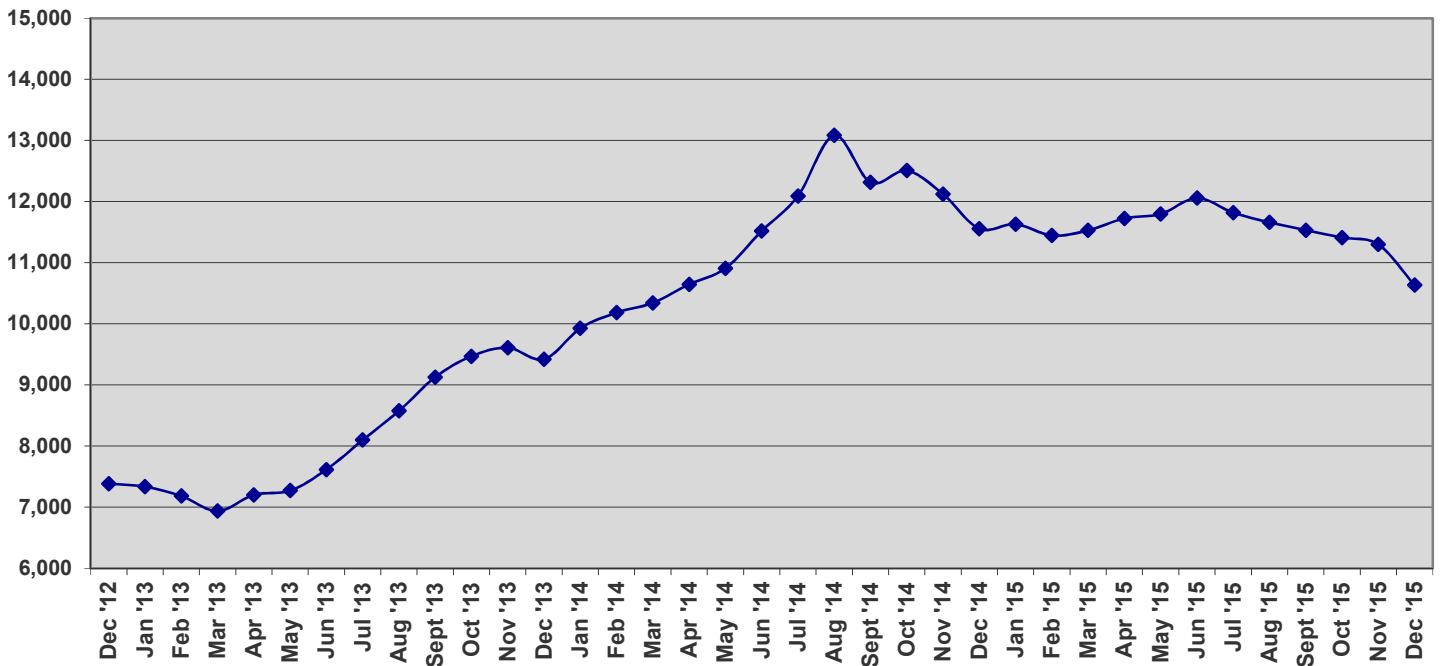




### Inventory

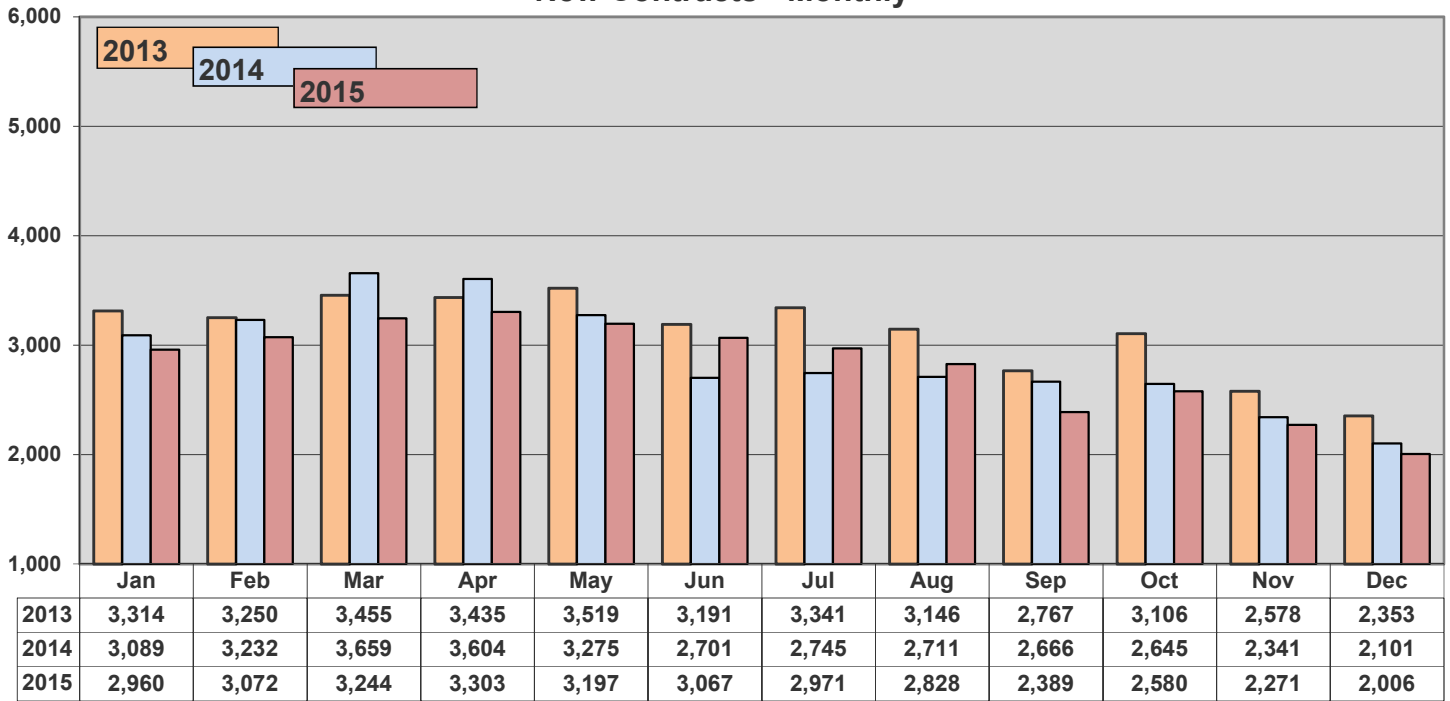


### Three-year History - Inventory

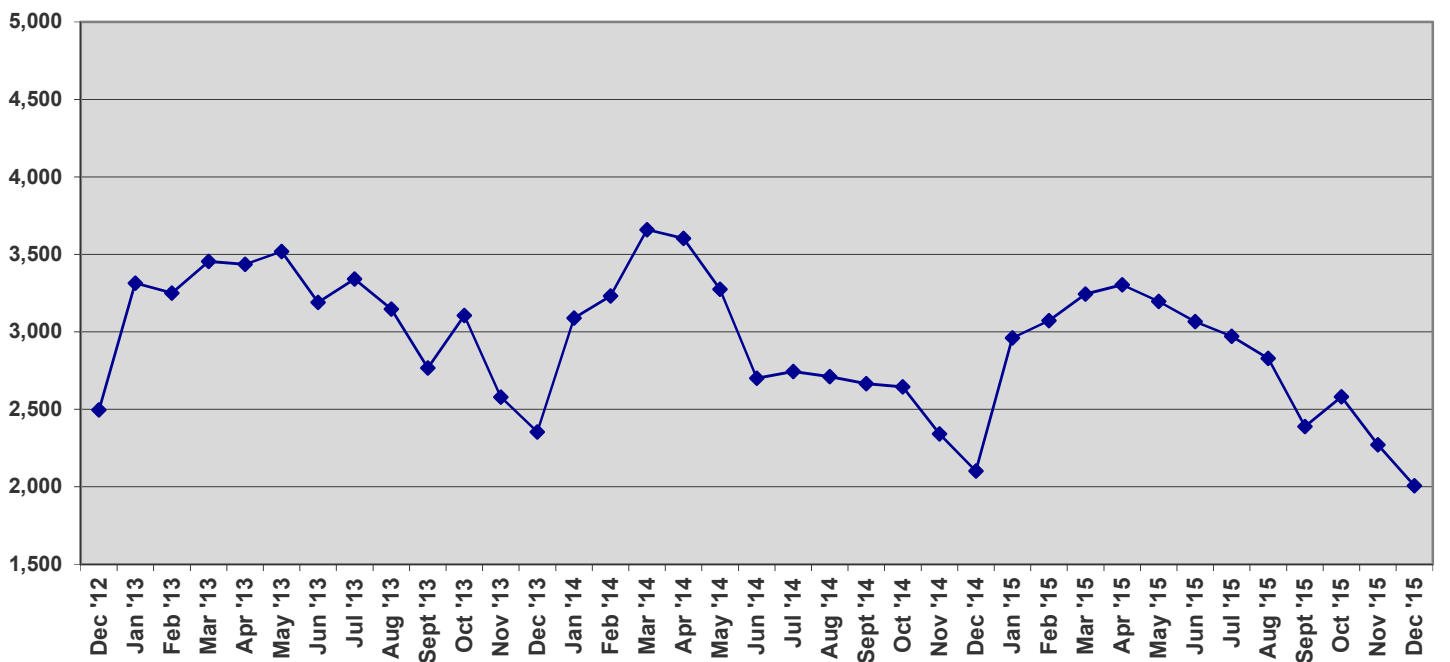




### New Contracts - Monthly

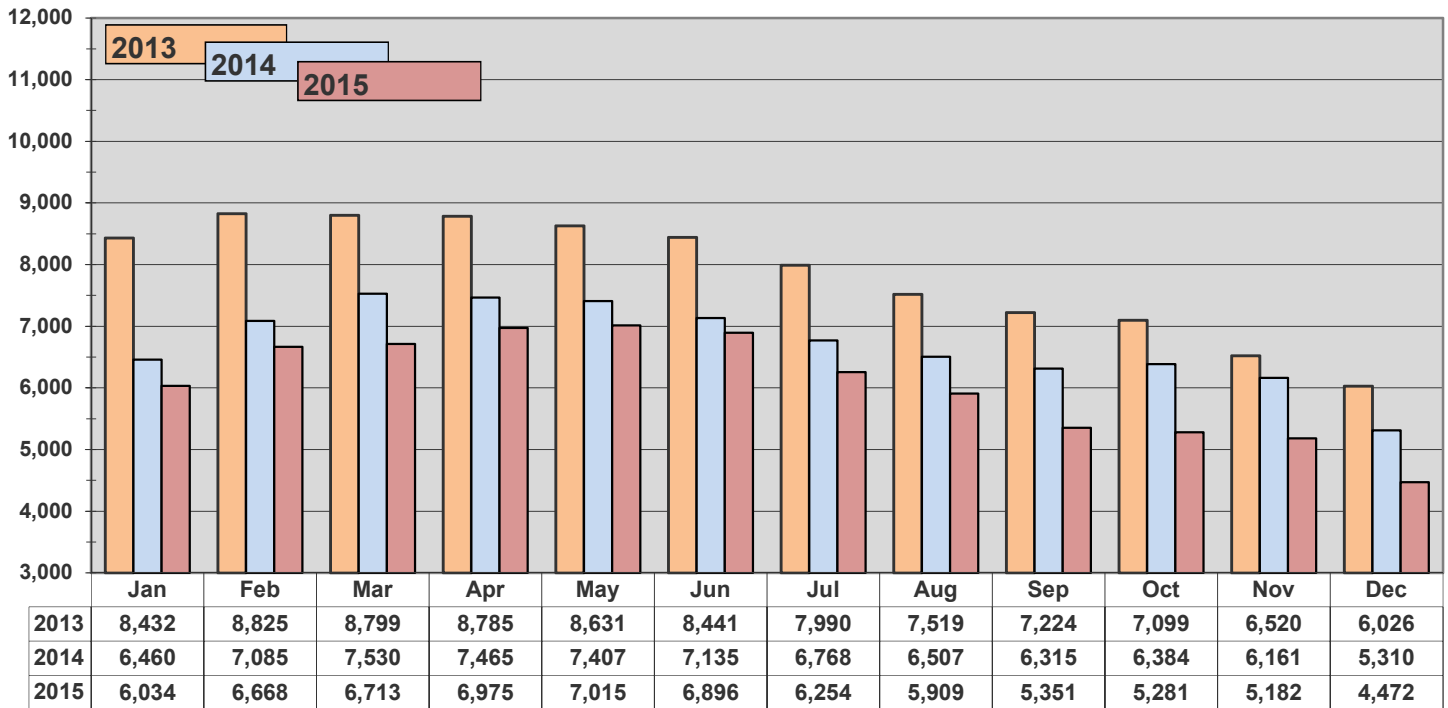


### Three-year History - New Contracts

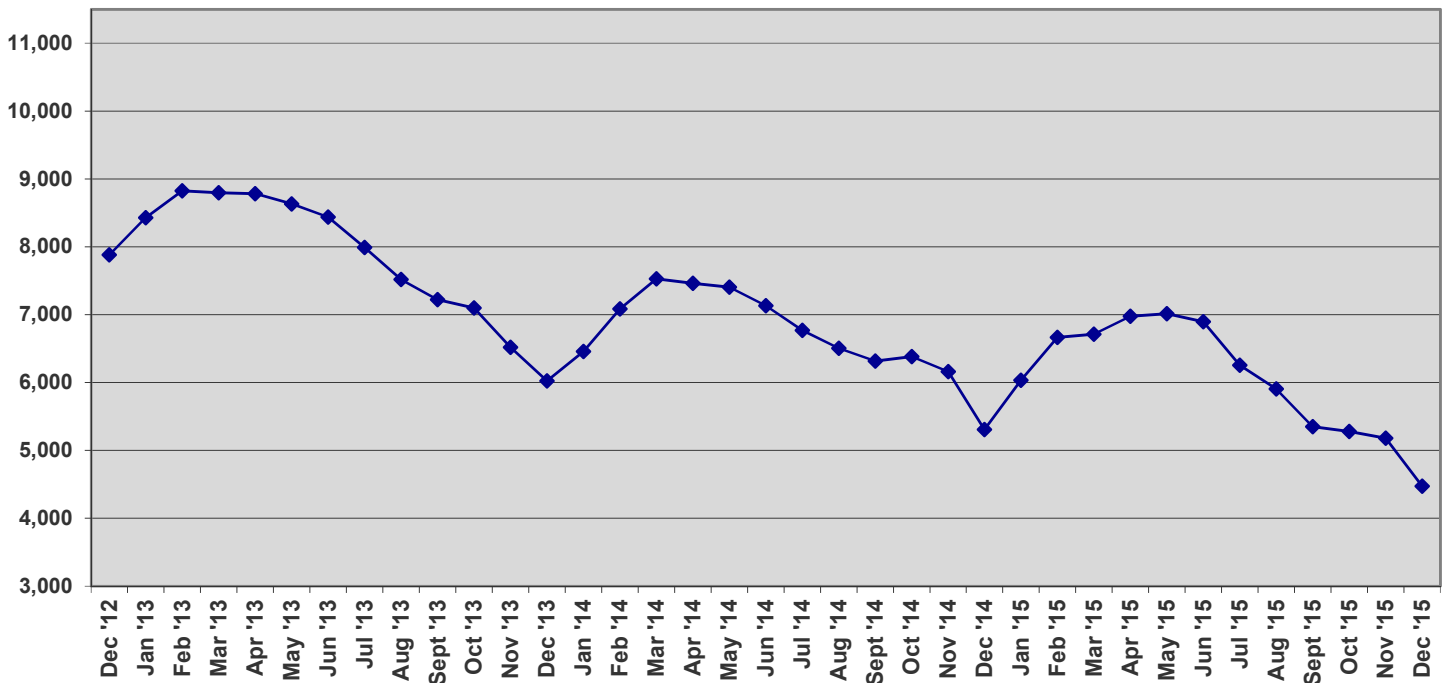




### Total Under Contract

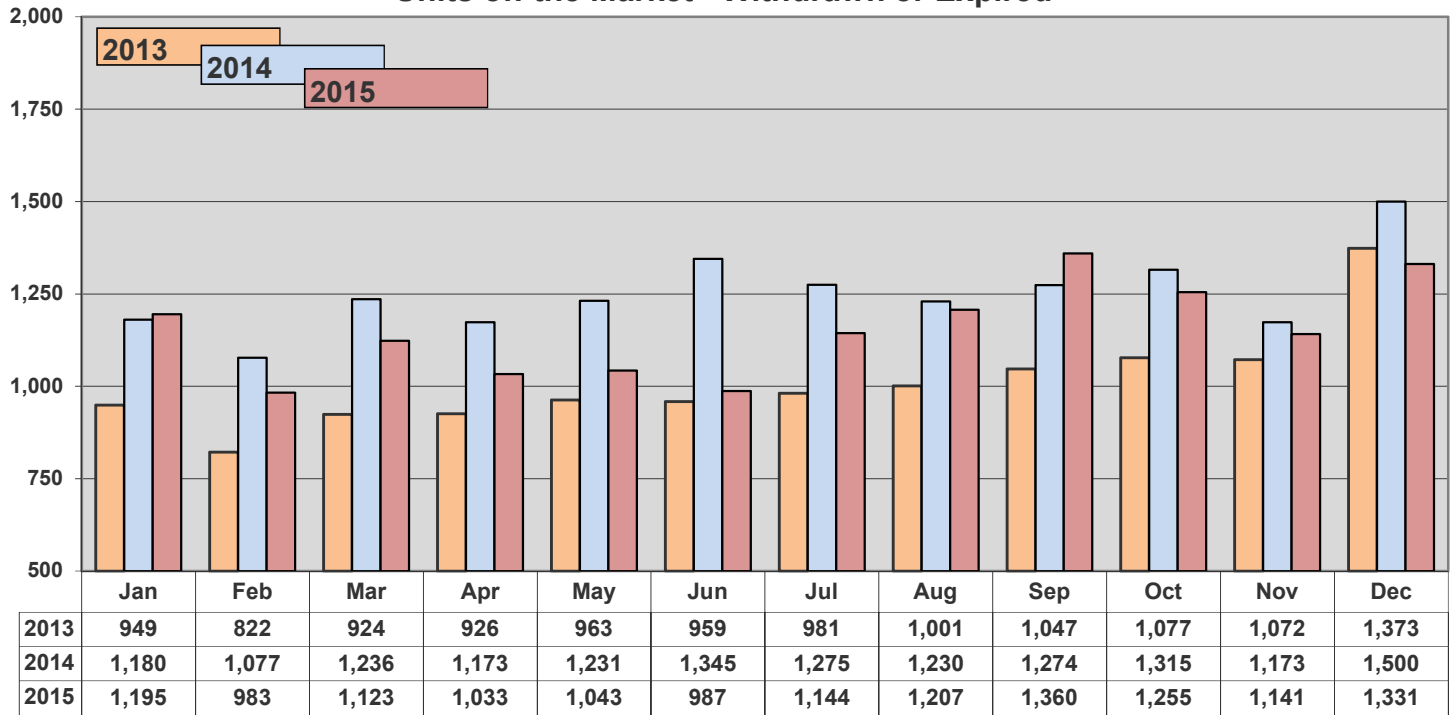


### Three-year History - Monthly Total Under Contract

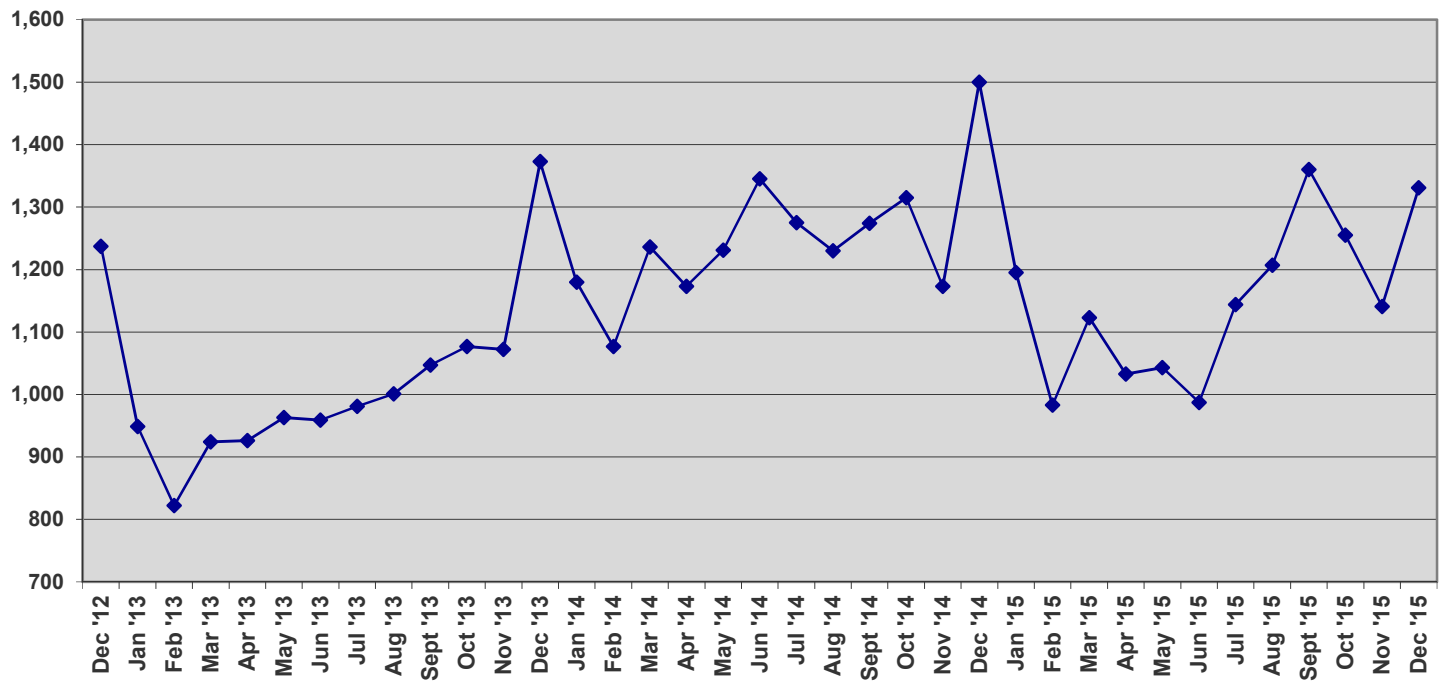




### Units off the Market - Withdrawn or Expired



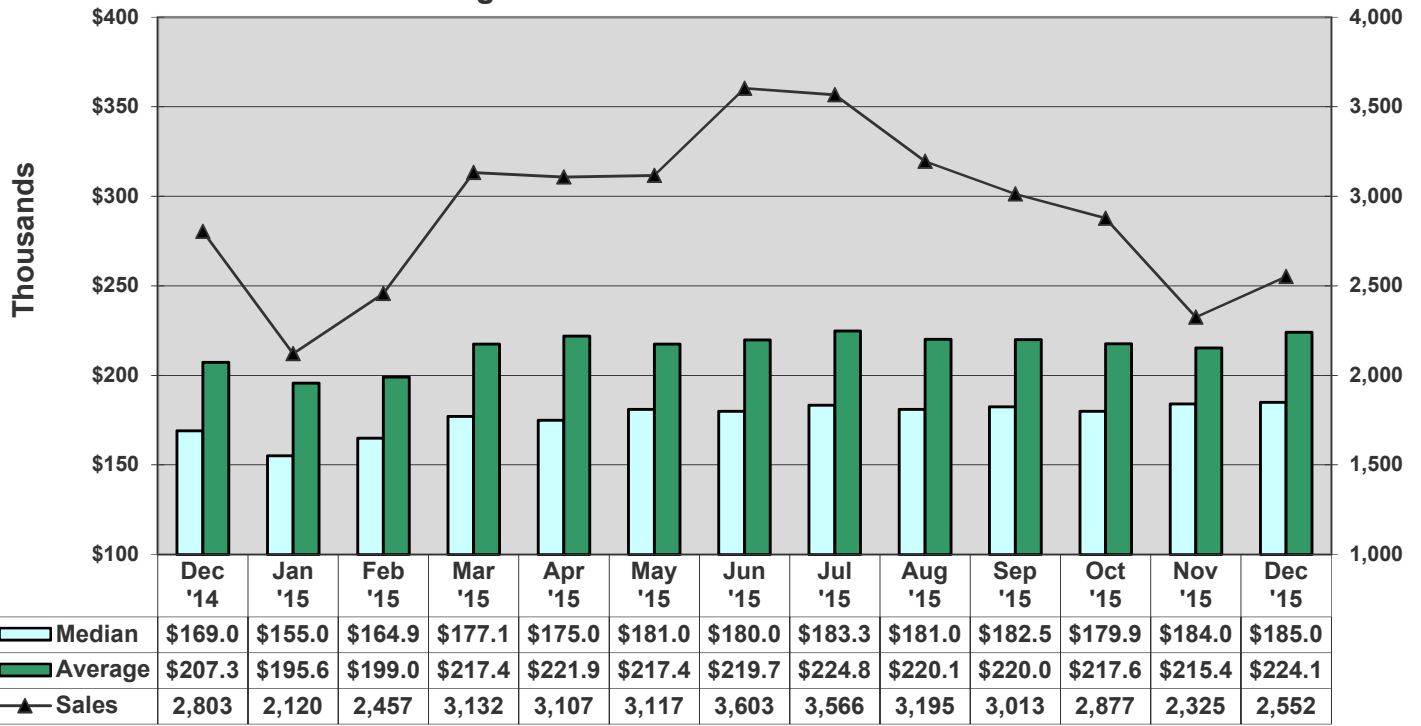
### Three-year History - Units off the Market - Withdrawn or Expired



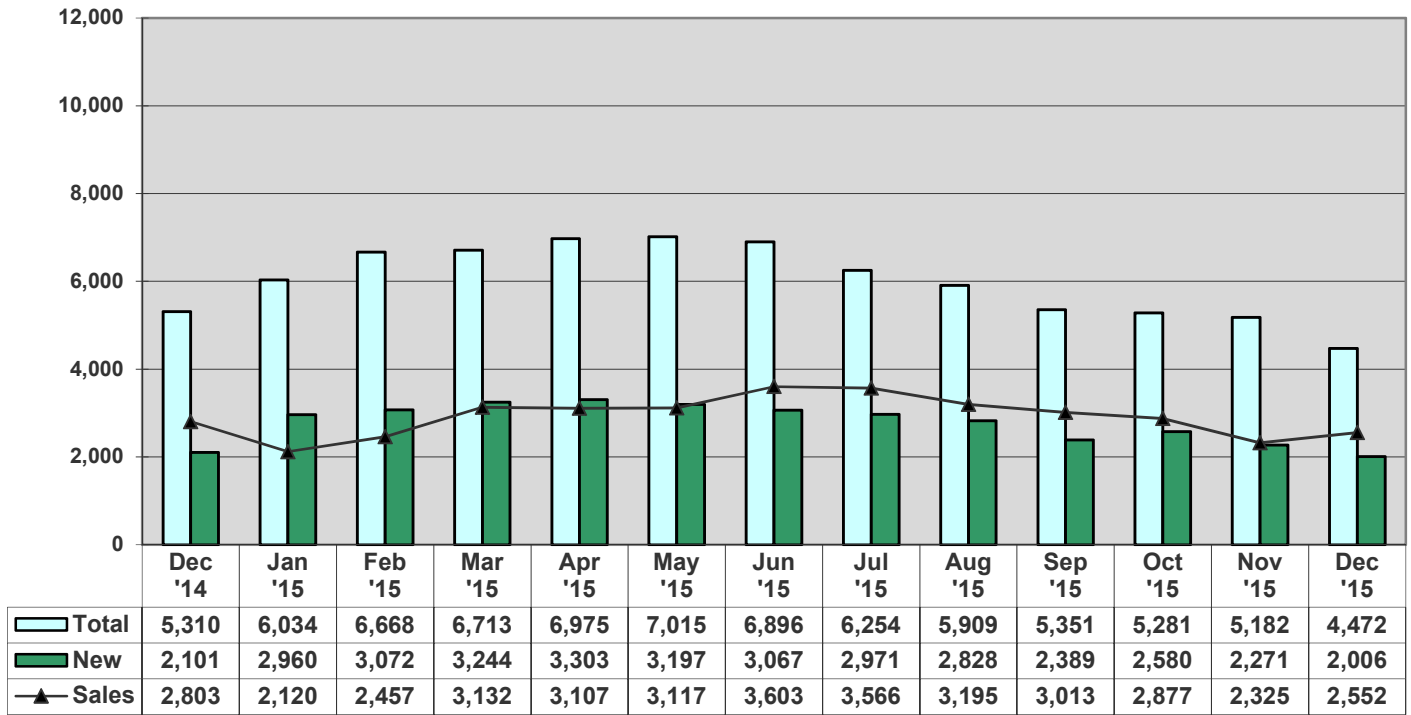




### Average vs Median Sales Price vs Sales



### Total Contracts vs New Contracts vs Sales





### Average Days - Contract to Close

