

Market PULSE

September 2016



ORLANDO REGIONAL
REALTOR[®]
ASSOCIATION

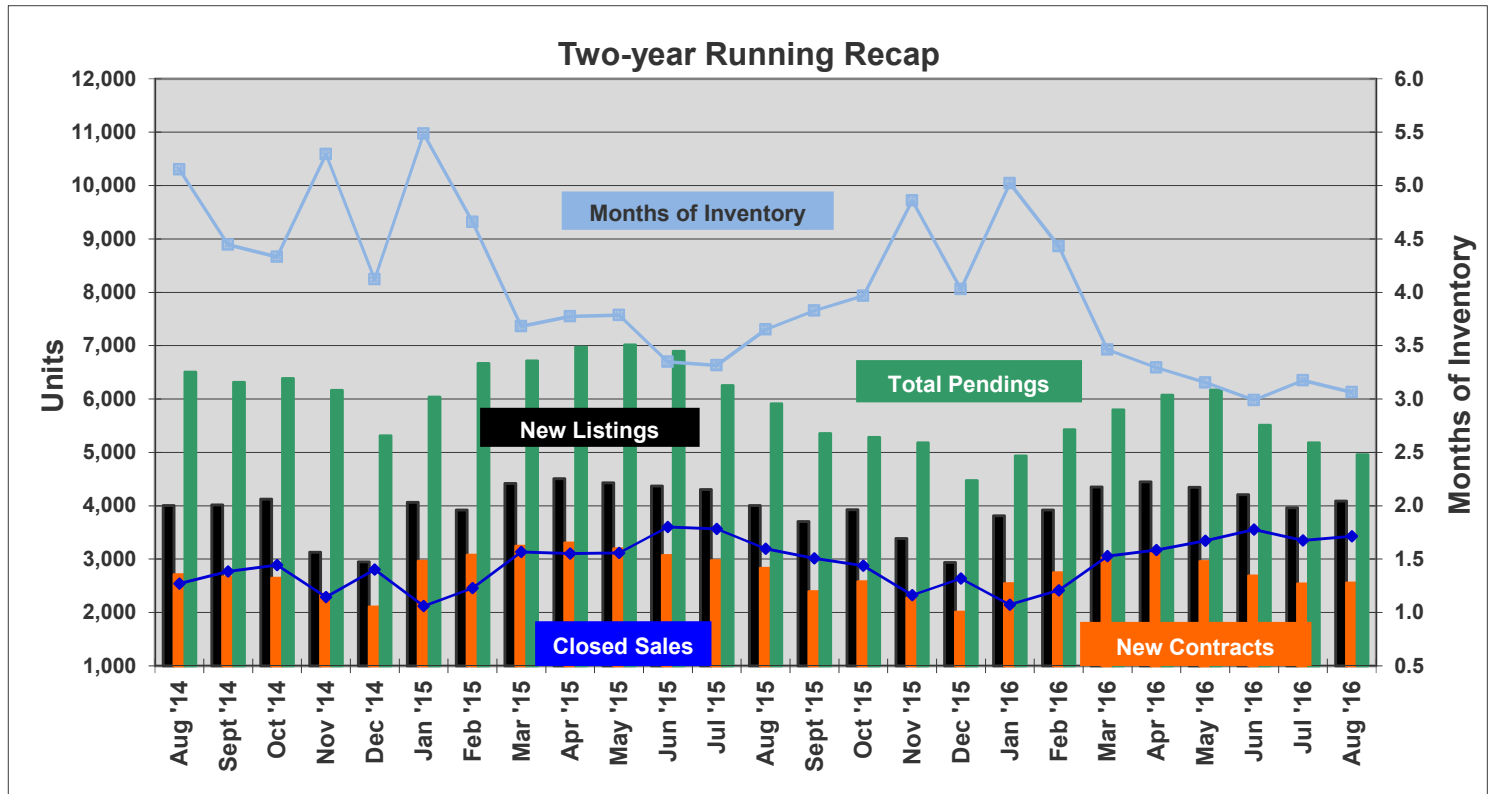


ORRA Originated Sales	Average Mtg Rate	Total Inventory **	Active With Contract	New Listings	New Contracts	Under Contract	Back on Market	Expired	Withdrawn	Sales Closed	Days on Market
Aug '14	4.16%	13,084	839	4,002	2,711	6,507	1,142	344	886	2,540 *	69 *
Sept '14	4.20%	12,316	768	4,017	2,666	6,315	1,176	332	942	2,770 *	70 *
Oct '14	4.05%	12,507	706	4,125	2,645	6,384	1,100	355	960	2,888 *	72 *
Nov '14	4.01%	12,121	705	3,128	2,341	6,161	982	342	831	2,290 *	77 *
Dec '14	3.86%	11,557	634	2,947	2,101	5,310	725	651	849	2,803 *	79 *
Jan '15	3.67%	11,631	717	4,066	2,960	6,034	643	282	913	2,120 *	82 *
Feb '15	3.80%	11,446	802	3,922	3,072	6,668	537	217	766	2,457 *	88 *
Mar '15	3.78%	11,529	859	4,418	3,244	6,713	528	320	803	3,132 *	80 *
Apr '15	3.69%	11,725	954	4,508	3,303	6,975	520	254	779	3,107 *	79 *
May '15	3.92%	11,798	998	4,431	3,197	7,015	513	255	788	3,117 *	72 *
Jun '15	4.08%	12,058	1,083	4,370	3,067	6,896	593	165	822	3,603 *	67 *
Jul '15	3.98%	11,819	983	4,302	2,971	6,254	522	295	849	3,566 *	69 *
Aug '15	3.96%	11,661	979	4,006	2,828	5,909	486	277	930	3,195 *	69 *
Sept '15	3.96%	11,533	979	3,702	2,389	5,351	478	372	988	3,013 *	67 *
Oct '15	3.86%	11,411	998	3,928	2,580	5,281	465	321	934	2,877 *	71 *
Nov '15	4.01%	11,300	905	3,388	2,271	5,182	471	285	856	2,325 *	68 *
Dec '15	4.02%	10,634	819	2,939	2,006	4,472	397	529	802	2,639 *	72 *
Jan '16	3.93%	10,777	901	3,814	2,540	4,932	449	308	829	2,146 *	76 *
Feb '16	3.75%	10,696	1,054	3,918	2,747	5,424	461	256	744	2,415 *	82 *
Mar '16	3.70%	10,583	1,100	4,353	3,033	5,798	480	280	773	3,058 *	70 *
Apr '16	3.63%	10,447	1,203	4,450	3,157	6,075	441	237	804	3,172 *	69 *
May '16	3.62%	10,553	1,265	4,347	2,957	6,169	505	233	741	3,347 *	67 *
Jun '16	3.45%	10,629	1,147	4,208	2,684	5,512	381	272	726	3,556 *	62 *
Jul '16	3.45%	10,648	1,166	3,965	2,535	5,178	424	258	779	3,353 *	60 *
Aug '16	3.49%	10,505	1,120	4,090	2,555	4,955	412	260	903	3,429	56
ORRA Originated Sales	Average Mtg Rate	Total Inventory **	Active With Contract	New Listings	New Contracts	Under Contract	Back on Market	Expired	Withdrawn	Sales Closed	Days on Market

* Corrected monthly sales. ** Includes listings with a status of "Active with Contract."

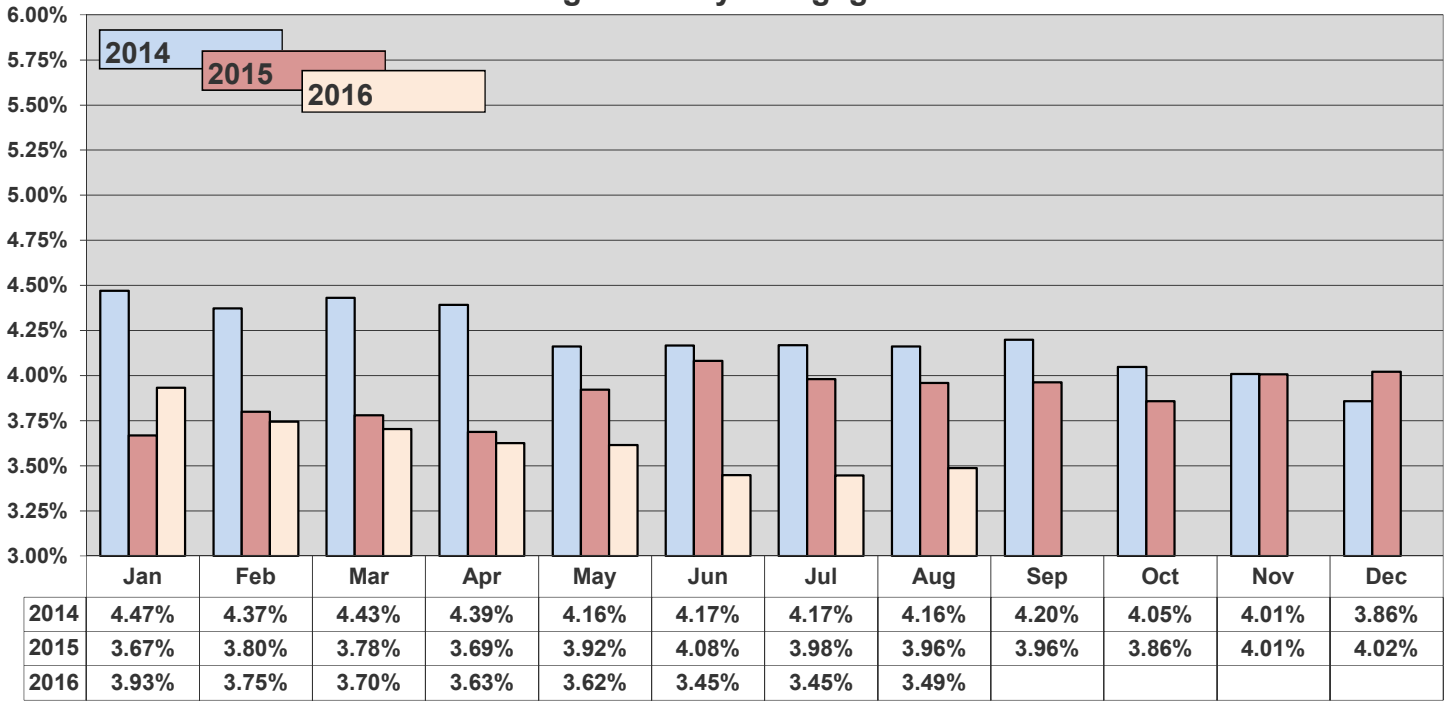
Complete stats and data may be found under Market Info at www.orlandorealtors.org. Comments or suggestions? Contact Mike Blinn, Statistician.

Market Pulse™ data represents all listings taken or sold by ORRA brokers, regardless of location and is exclusive to residential property, which includes townhomes, duplexes, single-family homes, and condos. It does not include vacant land or commercial transactions.

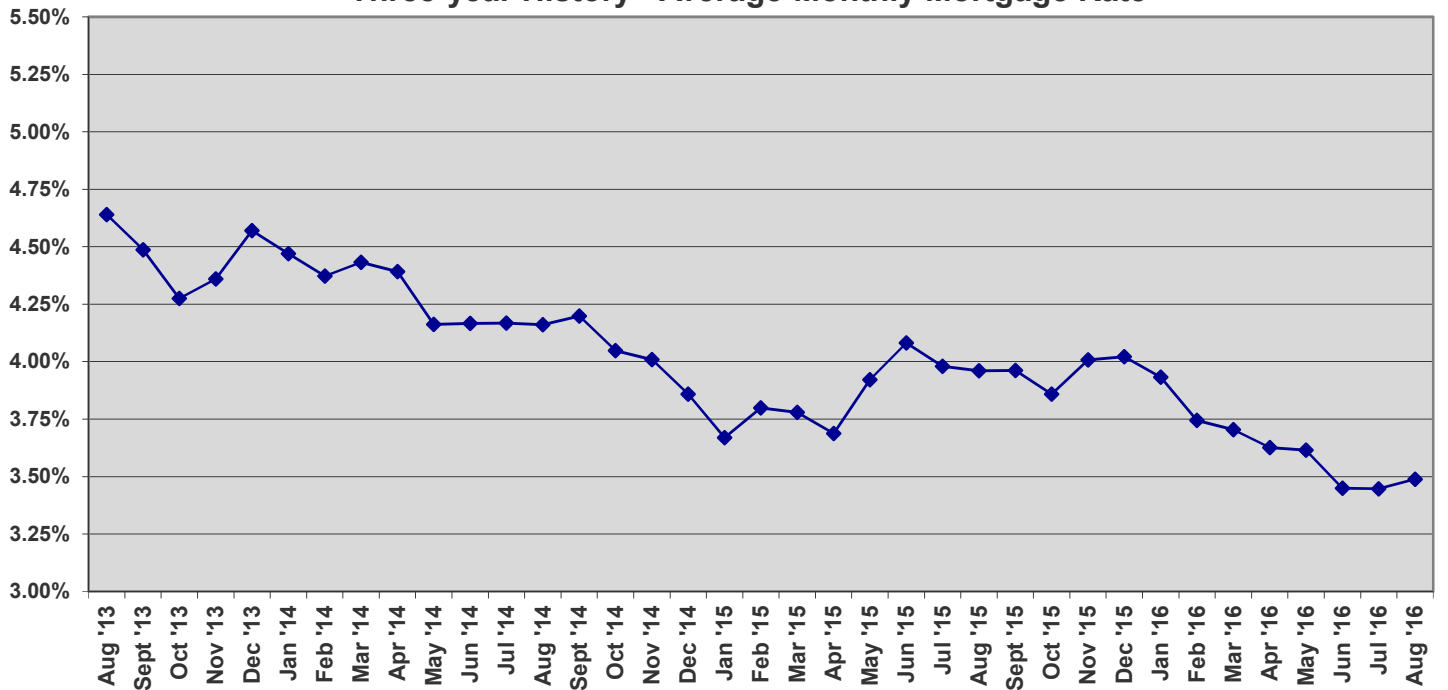




Average Monthly Mortgage Rate

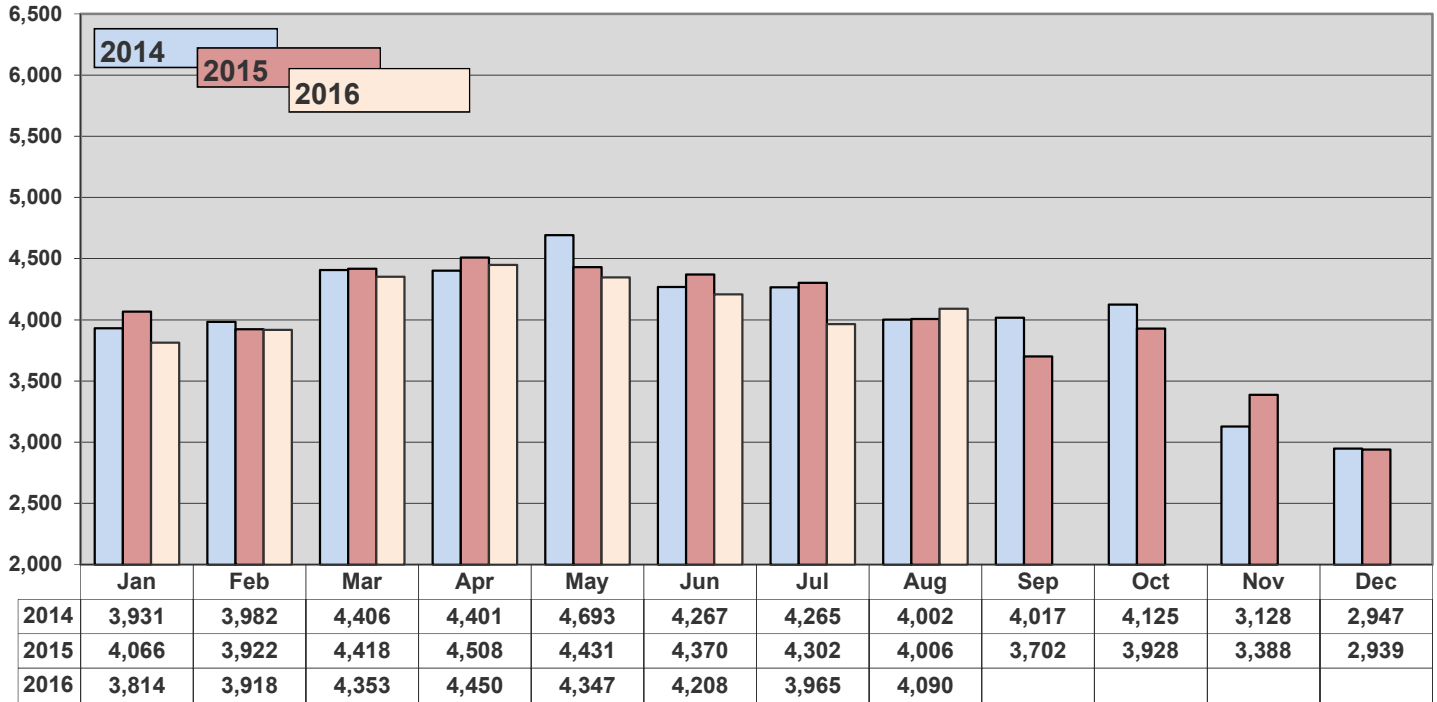


Three-year History - Average Monthly Mortgage Rate

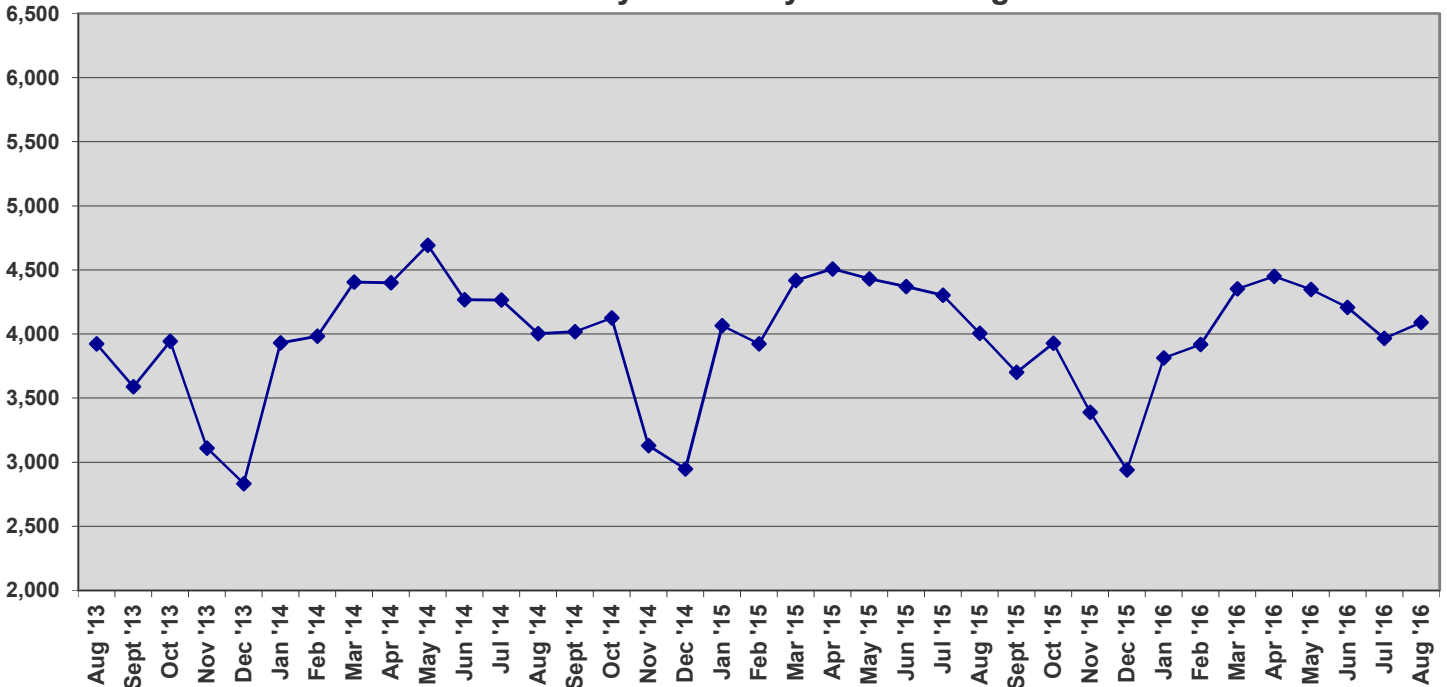




New Listings

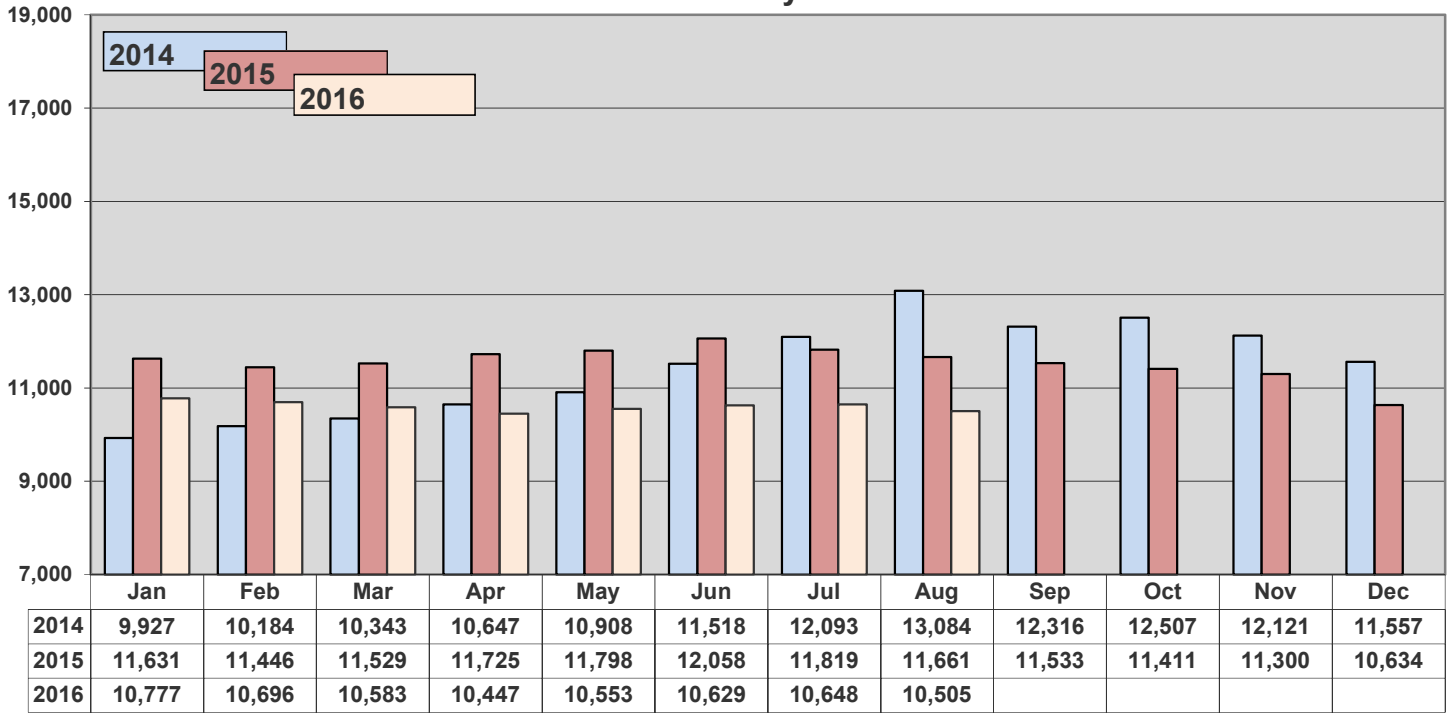


Three-year History - New Listings

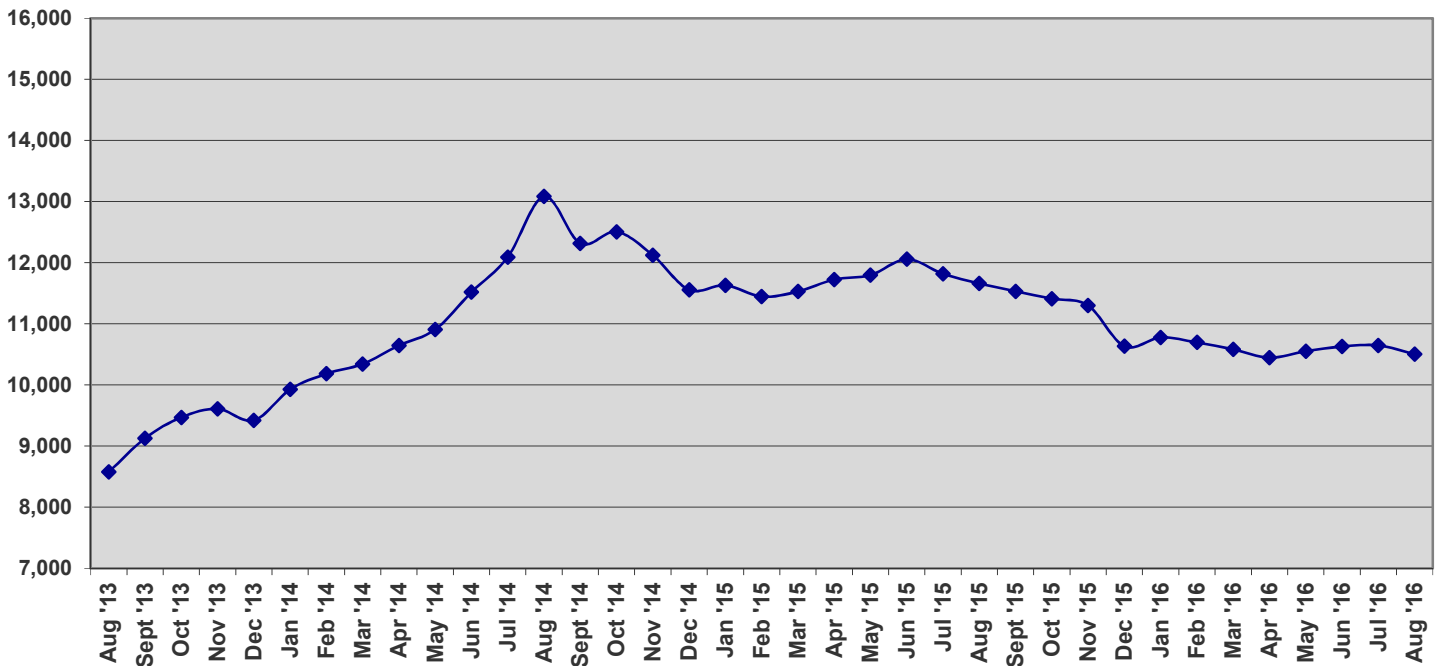




Inventory

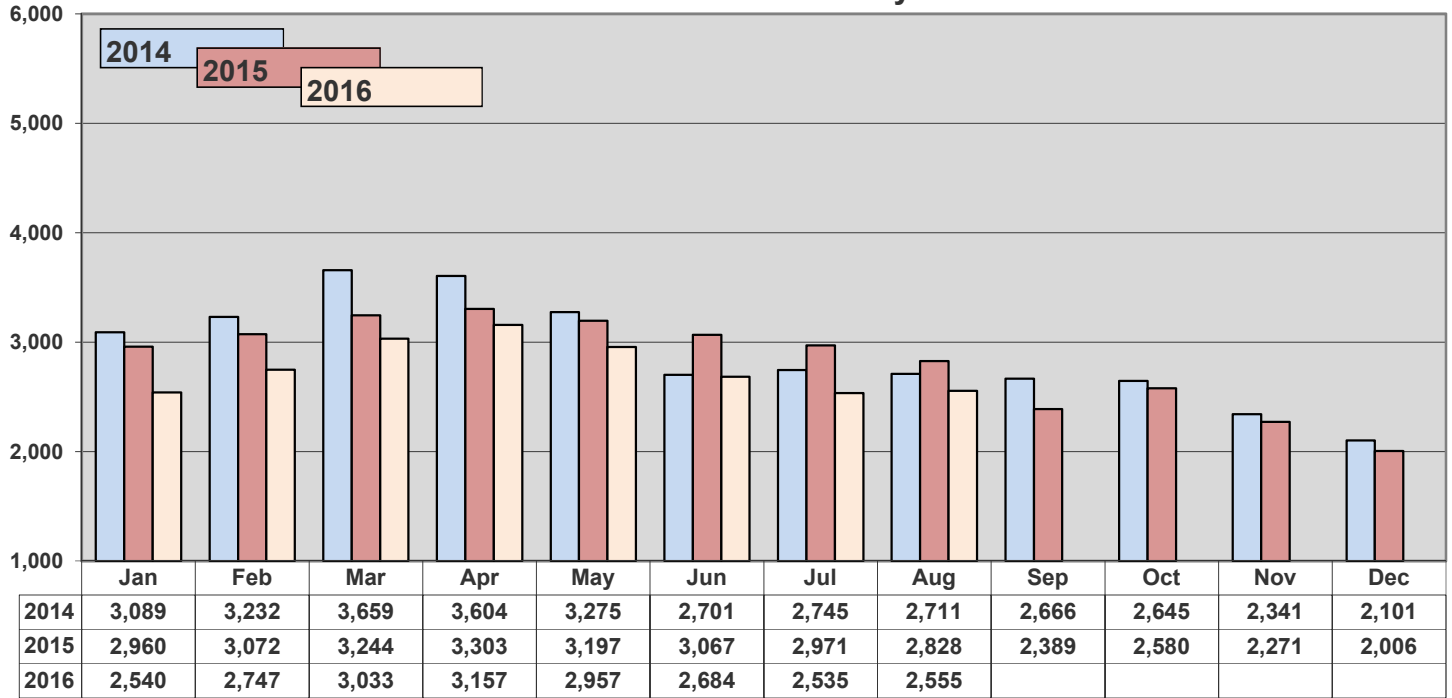


Three-year History - Inventory

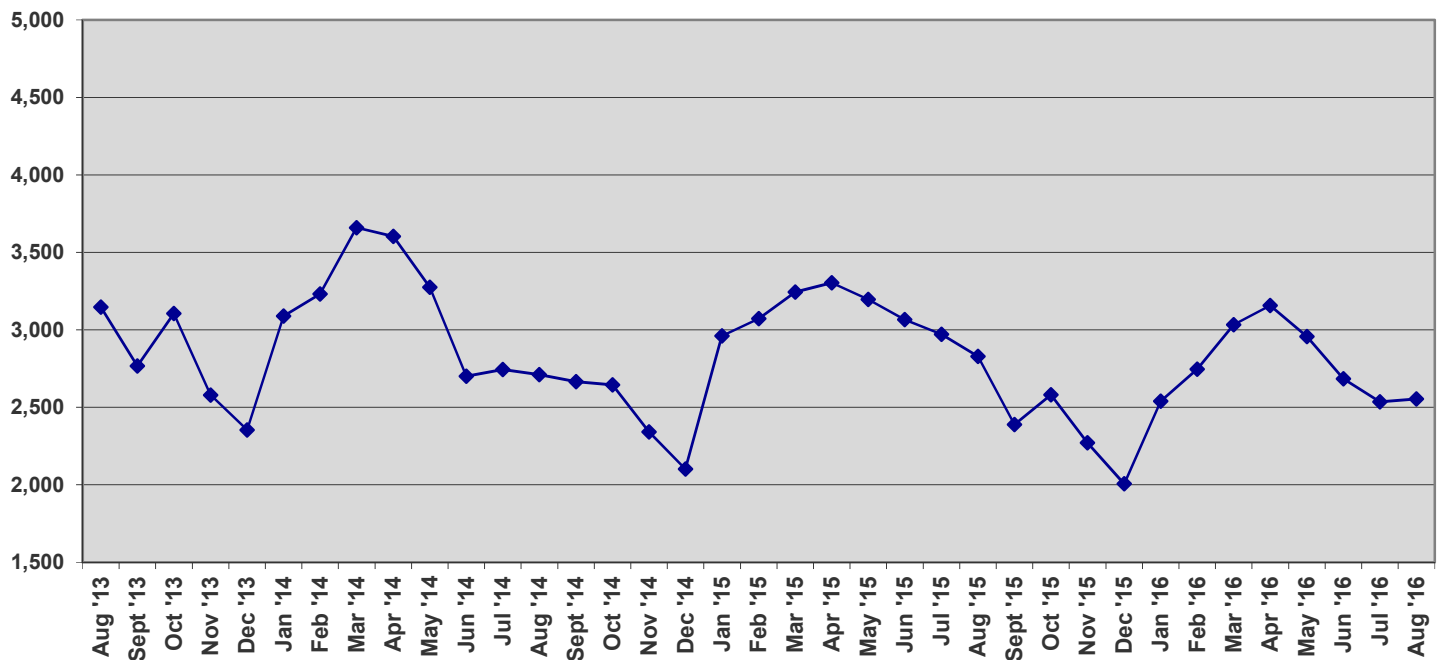




New Contracts - Monthly

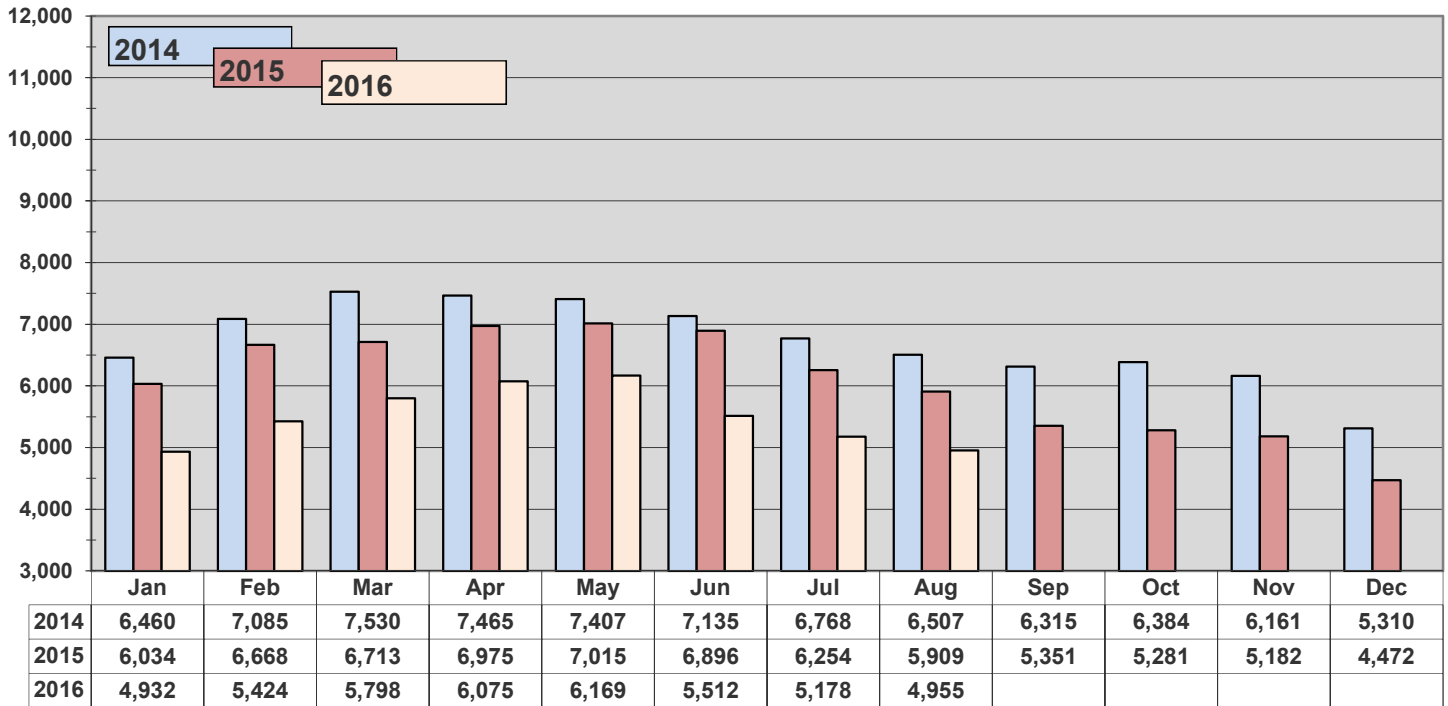


Three-year History - New Contracts

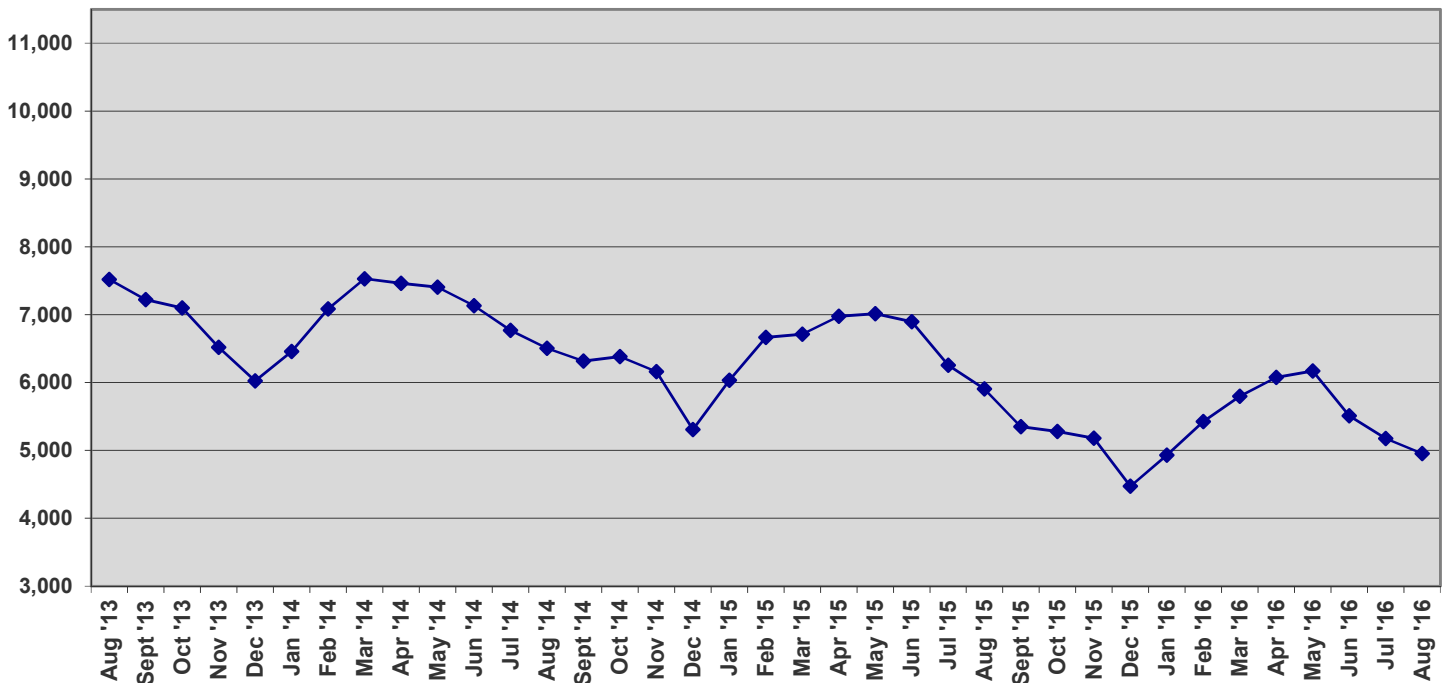




Total Under Contract

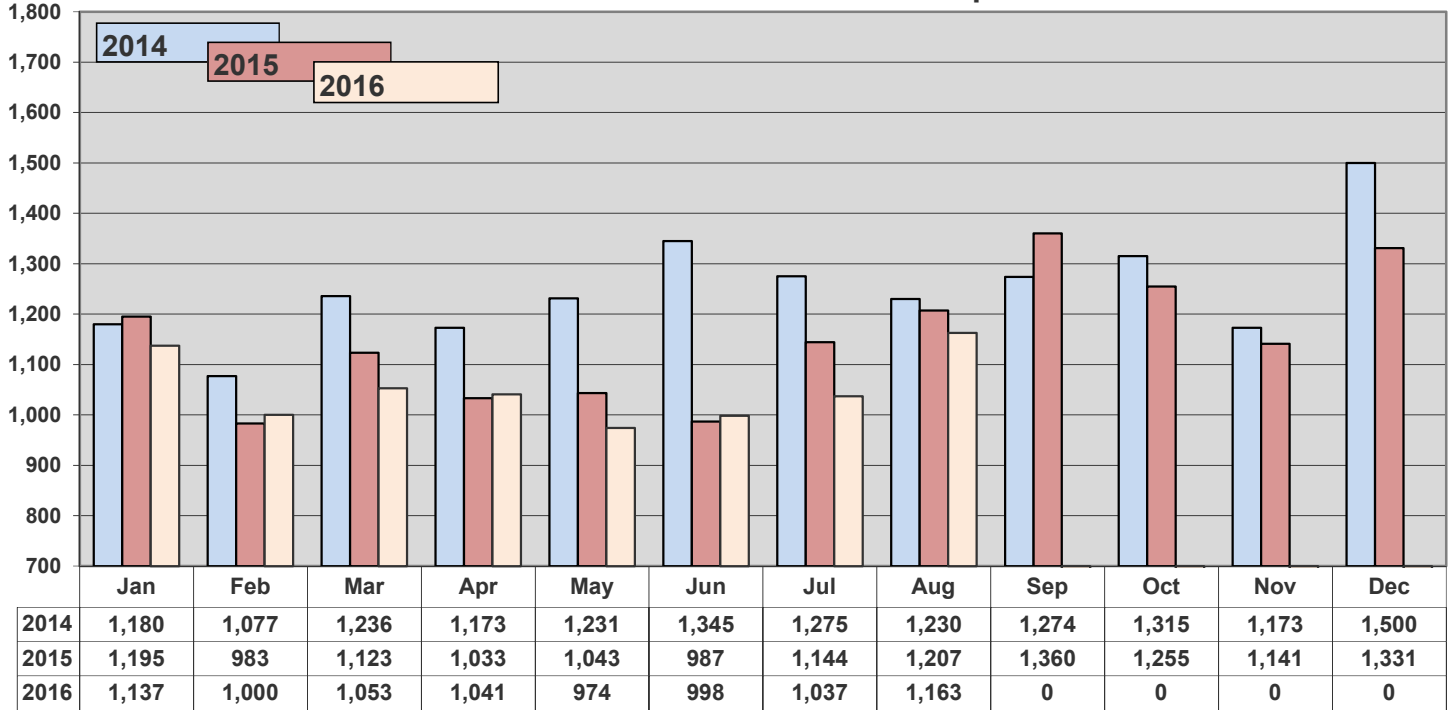


Three-year History - Monthly Total Under Contract

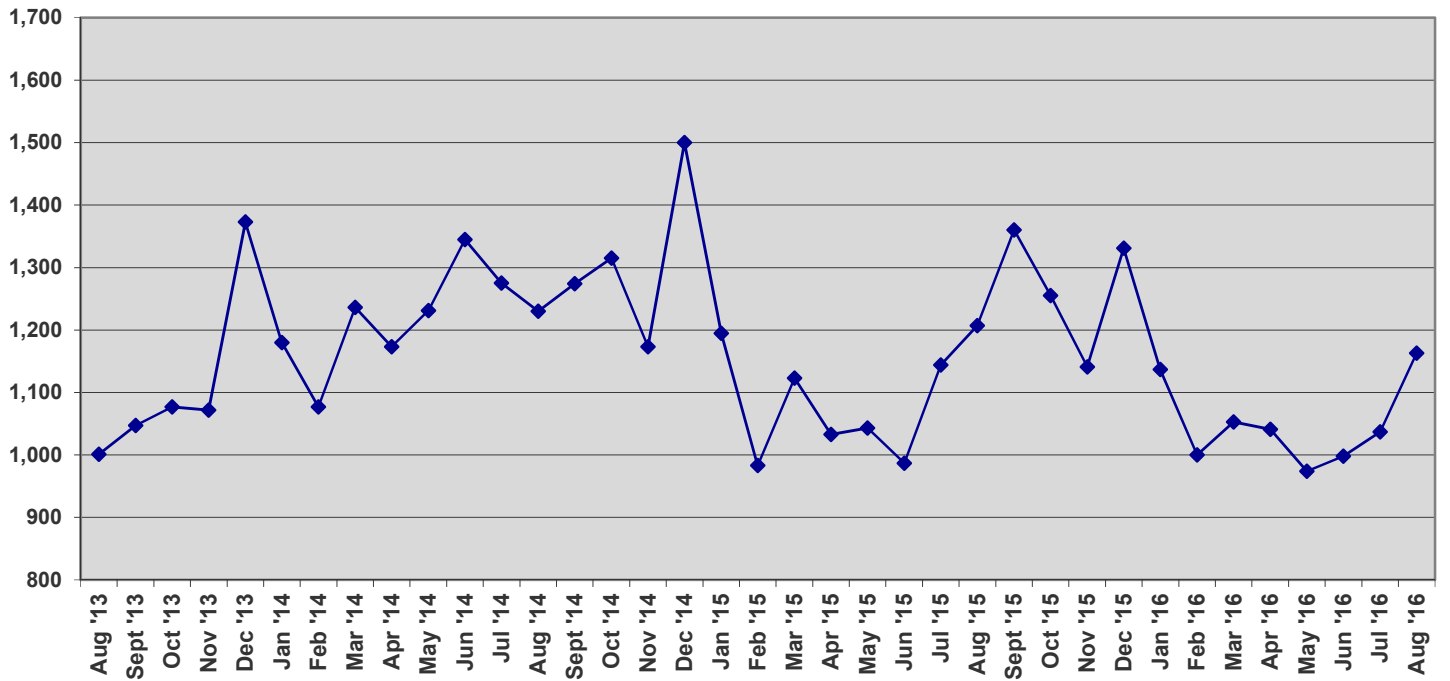




Units off the Market - Withdrawn or Expired

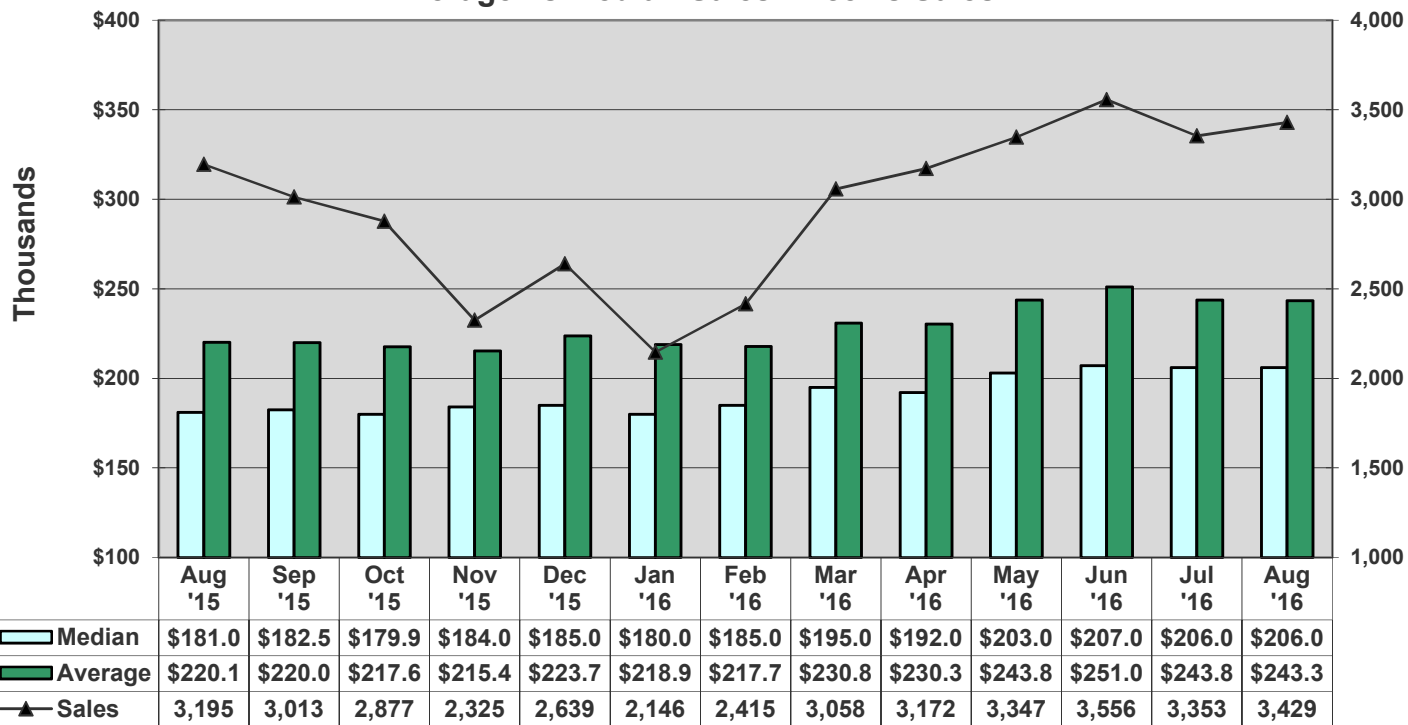


Three-year History - Units off the Market - Withdrawn or Expired

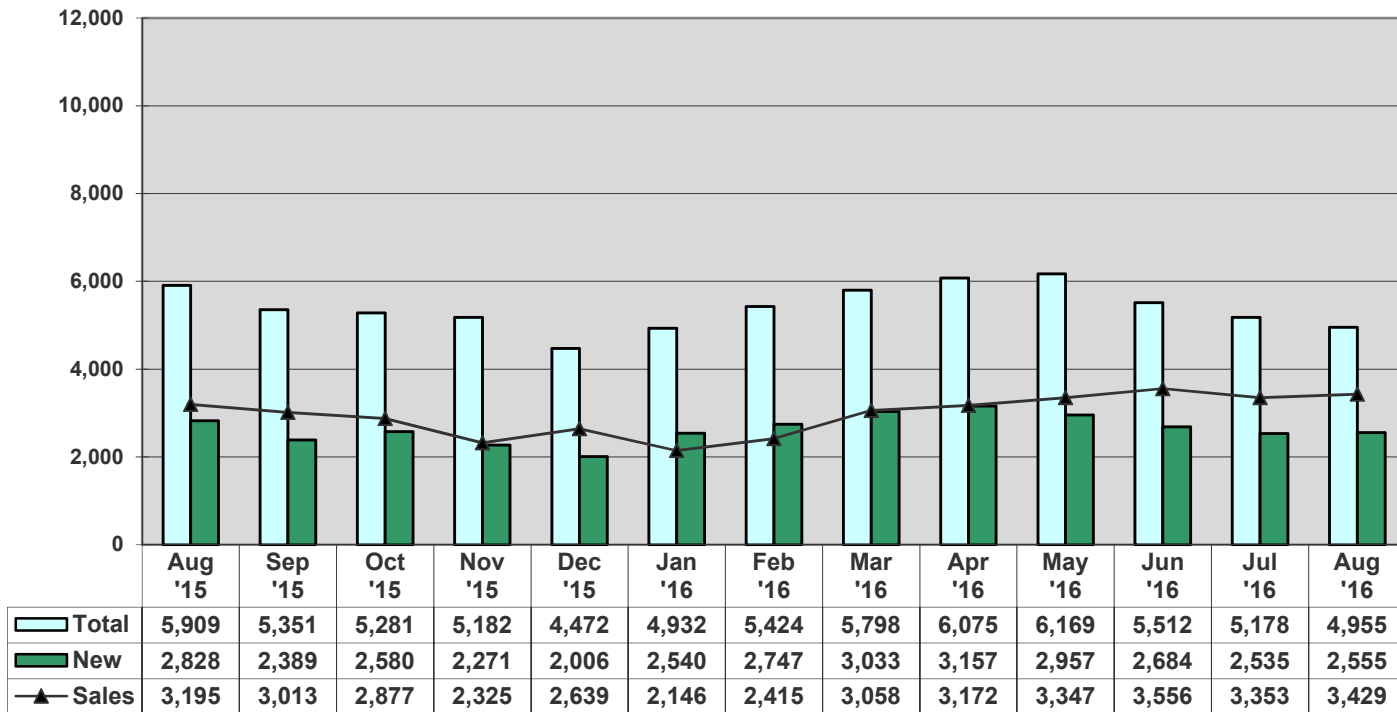




Average vs Median Sales Price vs Sales

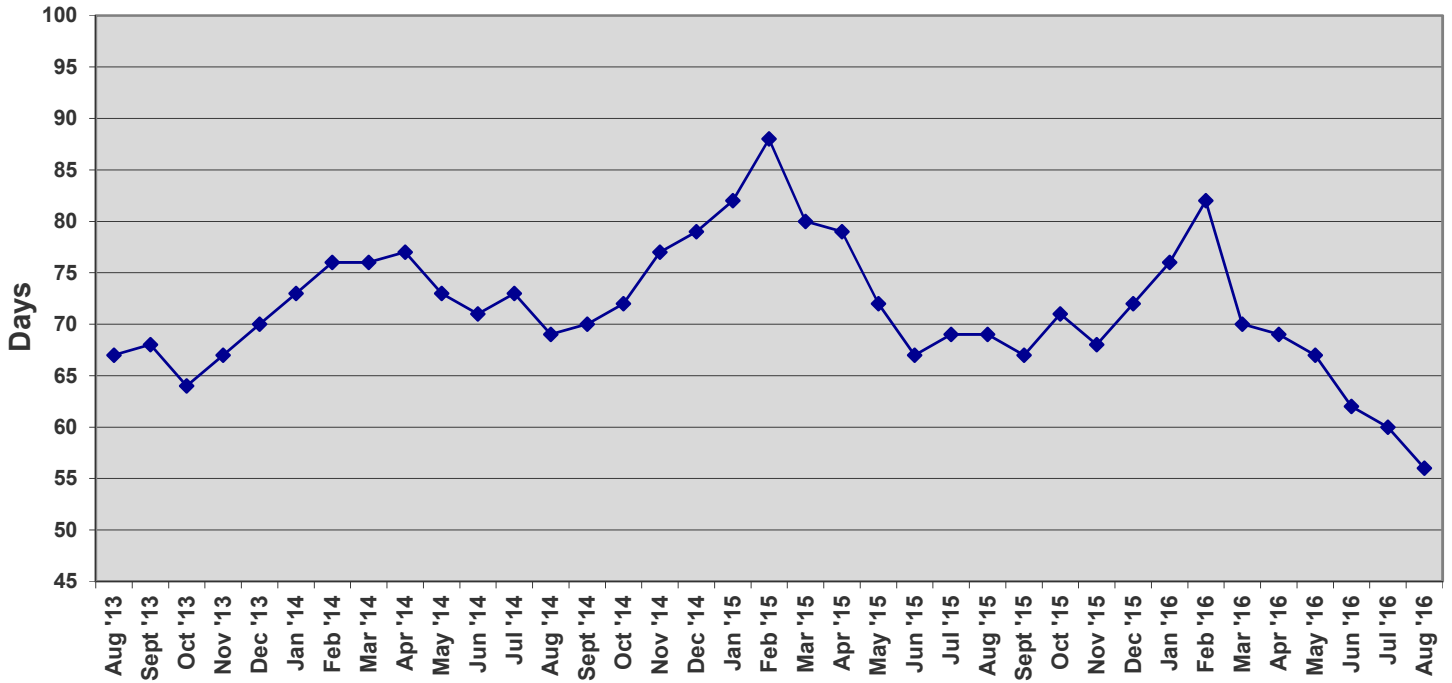


Total Contracts vs New Contracts vs Sales





Average Days on Market - Listing to Contract



Average Days - Contract to Close

